## Dynamic Learning with Frequent New Product Launches: A Sequential Multinomial Logit Bandit Problem

Supplementary Material

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**Proposition 4** The optimal product offering  $S^*$  to the optimization problem (3.1) in each tier is a profit-ordered set. In addition,  $S^*$  is profit-ordered by tier.

**Proof.** To show  $S_1^*$  is profit-ordered, we will first prove that for any  $i \in S_1^*$ ,  $r_i \ge E[R(\mathbf{S}^*)]$ . Suppose there exists  $i \in S_1^*$  and  $r_i < E[R(\mathbf{S}^*)]$ , it implies that,

$$\begin{split} r_i < E[R(\mathbf{S}^*)] &= \frac{\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + r_i v_i + E[R(S_2^*)]}{1 + \sum_{k \in S_1^* \backslash \{i\}} v_k + v_i} \\ \Leftrightarrow \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k\right) r_i < \sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)] \\ \Leftrightarrow \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k\right) r_i v_i + \left(\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]\right) \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k\right) \\ < v_i \left(\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]\right) + \left(\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]\right) \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k\right) \\ \Leftrightarrow \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k\right) \left(r_i v_i + \sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]\right) \\ < \left(1 + \sum_{k \in S_1^* \backslash \{i\}} v_k + v_i\right) \left(\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]\right) \\ \Leftrightarrow \frac{\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + r_i v_i + E[R(S_2^*)]}{1 + \sum_{k \in S_1^* \backslash \{i\}} v_k + v_i} < \frac{\sum_{k \in S_1^* \backslash \{i\}} v_k r_k + E[R(S_2^*)]}{1 + \sum_{k \in S_1^* \backslash \{i\}} v_k}. \end{split}$$

The last inequality suggests that removing i from  $S_1^*$  will improve the expected profit. It is a contradiction that  $\mathbf{S}^*$  is optimal. Similarly we can prove that for any  $i \notin S_1^*$ ,  $r_i \leq E[R(\mathbf{S}^*)]$ , otherwise adding i to  $S_1^*$  will improve the expected profit. The proof follows similarly for  $S_2^*$ .

To prove  $\mathbf{S}^*$  is profit-ordered by level, notice that the expected profit of the tiered assortment is at least as large as only offering  $S_2$  since  $\mathbf{S} = (\emptyset, S_2)$  is also a feasible solution. That is,  $E[R(S_2^*)] \leq E[R(\mathbf{S}^*)]$ . Therefore,  $r_i \leq E[R(S_2^*)] \leq E[R(\mathbf{S}^*)] \leq r_j$  for any  $i \notin S_2^*, j \in S_1^*$ . Thus, we reach the desired result.  $\blacksquare$ 

**Proposition 5** Denote the optimal recommendation before and after including a new product with profit  $r_m$  to a candidate set as  $\mathbf{S}^* = (S_1^*, S_2^*, \dots, S_W^*)$  and  $\hat{\mathbf{S}}^*$ , respectively. Define  $\mathbf{S}_j^* = (S_j^*, S_{j+1}^*, \dots, S_W^*)$ . The following properties holds.

- a.)  $E[R(\hat{\mathbf{S}}_{i}^{*})] \geq E[R(\hat{\mathbf{S}}_{i+1}^{*})]$  for any  $j = 1, \dots, W 1$ .
- b.) If  $E[R(\mathbf{S}_{i}^{*})] < r_{m} < E[R(\mathbf{S}_{i-1}^{*})]$  for some j, then  $m \in \hat{\mathbf{S}}^{*}$  but  $m \notin \hat{S}_{1}^{*} \cup \hat{S}_{2}^{*} \cup \cdots \cup \hat{S}_{i-1}^{*}$ .
- c.) If  $r_m < E[R(S_W^*)]$ , then  $m \notin \hat{\mathbf{S}}^*$ .

**Proof.** First note the relation between  $E[R(\hat{\mathbf{S}}_{i}^{*})]$  and  $E[R(\hat{\mathbf{S}}_{i+1}^{*})]$ , where

$$E[R(\hat{\mathbf{S}}_{j}^{*})] = \frac{\sum_{i \in \hat{\mathbf{S}}_{j}^{*}} r_{i} v_{i} + E[R(\hat{\mathbf{S}}_{j+1}^{*})]}{1 + \sum_{i \in \hat{\mathbf{S}}_{j}^{*}} v_{i}}.$$

Therefore, for any j, we have  $E[R(\hat{\mathbf{S}}_{j}^*)] \geq E[R(\hat{\mathbf{S}}_{j+1}^*)]$ , otherwise  $\mathbf{S} = (\hat{S}_1^*, \dots, \hat{S}_{j-1}^*, \emptyset, \hat{\mathbf{S}}_{j+1}^*)$  would be a feasible solution whose expected profit is higher than  $E[R(\hat{\mathbf{S}}^*)]$ . It is a contradiction to the fact that  $\hat{\mathbf{S}}^*$  is optimal. This proves a).

Note that  $E[R(\hat{\mathbf{S}}_{j}^{*})] \geq E[R(\mathbf{S}_{j}^{*})]$  for any j since  $\hat{\mathbf{S}}_{j}^{*}$  comes from a larger candidate pool. Following the similar procedure in the proof for Proposition 4, if the new product m is included in tier k where  $k \leq j-1$  but  $r_m < E[R(\mathbf{S}_{j-1}^{*})] \leq E[R(\mathbf{S}_{k}^{*})] \leq E[R(\hat{\mathbf{S}}_{k}^{*})]$ , we prove b) and c) by contradiction. That is, removing product m in tier k will make the expected profit higher. It implies that  $m \notin \hat{S}_1^* \cup \hat{S}_2^* \cup \cdots \cup \hat{S}_{j-1}^*$ . On the other hand, if m is not included in tier  $j, \dots, W$ , then we have  $E[R(\mathbf{S}_i^*)] = E[R(\hat{\mathbf{S}}_i^*)]$  for all  $i = j, \dots, W$ . Therefore if  $r_m > E[R(\mathbf{S}_j^*)] = E[R(\hat{\mathbf{S}}_j^*)] \geq \cdots \geq E[R(\mathbf{S}_W^*)] = E[R(\hat{\mathbf{S}}_W^*)]$ , then adding m to any one of the tier  $j, \dots, W$  would increase the expected profit, which is also a contradiction to the fact that  $\hat{\mathbf{S}}^*$  is optimal. It concludes the proof for b) and c).  $\blacksquare$ 

**Lemma 7**  $\hat{v}_{i,l}^{(k)}$  are i.i.d. geometric random variables with parameter  $\frac{1}{1+v_i}$  for any l and k=1,2. Therefore, they are unbiased i.i.d. estimators of  $v_i$ .

**Proof.** Lemma 7 can be derived directly from Lemma 12 which is stated and shown next.

**Lemma 12** The moment generating function of the estimator conditioned on  $S_1^l$  and  $S_2^l$ ,  $\hat{v}_{i,l}^{(k)}$ , is given by

$$E_{\pi} \left[ e^{\theta \hat{v}_{i,l}^{(k)}} \right] = \frac{1}{1 - v_i(e^{\theta} - 1)}$$

for all  $i \in S_k^l$ ,  $\theta \le \log \frac{1+v_i}{v_i}$ , and k = 1, 2.

**Proof.** Let  $N_k^l$  denote the number of customers who enter tier k in epoch  $l \in \mathcal{L}_k$  before no purchase in  $S_k^l$  occurs. The probability of no purchase for  $S_k^l$  conditioned on entering tier k is

$$p_0(S_k^l) = \frac{1}{1 + \sum_{j \in S_k^l} v_j}.$$

Given any fixed value of  $N_k^l$ ,  $\hat{v}_{i,l}^{(k)}$  is a binomial random variable with  $N_k^l$  trials and the success probability (i.e., exiting without choosing any product from current tier) is given by

$$q_i^{(k)}(S_k^l) = P(\mbox{choose}~i~\mbox{from}~S_k^l|\mbox{choose}$$
 at least one product)

$$= \frac{v_i}{1 + \sum_{j \in S_k^l} v_j} / \left(1 - \frac{1}{1 + \sum_{j \in S_k^l} v_j}\right) = \frac{v_i}{\sum_{j \in S_k^l} v_j}.$$

Since the moment generating function for a binomial random variable with parameters n, p is  $(pe^{\theta} + 1 - p)^n$ , we have

$$E_{\pi}\left[e^{\theta\hat{v}_{i,l}}|N_{k}^{l}\right] = E_{N_{k}^{l}}\left[(q_{i}^{(k)}e^{\theta} + 1 - q_{i}^{(k)})^{N_{k}^{l}}\right].$$

Therefore,

$$\begin{split} E_{\pi} \left[ e^{\theta \hat{v}_{i,l}} \right] &= E \left[ E_{N_k^l} \left[ (q_i^{(k)} e^{\theta} + 1 - q_i^{(k)})^{N_k^l} \right] \right] \\ &= \frac{p_0(S_k^l)}{1 - (q_i^{(k)} e^{\theta} + 1 - q_i^{(k)})(1 - p_0(S_k^l))} \\ &= \frac{1}{1 - v_i(e^{\theta} - 1)} \text{ for all } \theta < \log \frac{1 + v_i}{v_i}. \end{split}$$

**Lemma 8** Assume  $0 \le v_i \le v_i^{UCB}$  for all  $i=1,\cdots,K$ . Suppose  $\mathbf{S}^*$  is an optimal tiered recommendation when the parameters of SMNL model are given by  $\mathbf{v}$ . Then  $E[R(\mathbf{S}^*, \mathbf{v}^{UCB})] \ge E[R(\mathbf{S}^*, \mathbf{v})]$ .

**Proof.** For any product  $i \in S_2^*$ , we have  $r_i \geq E[R(S_2^*, \mathbf{v})]$  where

$$E[R(S_2^*, \mathbf{v})] = \frac{\sum_{j \in S_2^*} r_j v_j}{1 + \sum_{j \in S_2^*} v_j},$$

otherwise removing it from  $S_2^*$  will improve the expected profit. Let  $\Delta v_i = v_i^{UCB} - v_i$ , then we have

$$E[R(S_2^*, \mathbf{v}^{UCB})] = \frac{\sum_{j \in S_2^*} r_j v_j + \sum_{j \in S_2^*} r_j \Delta v_j}{1 + \sum_{j \in S_2^*} v_j + \sum_{j \in S_2^*} \Delta v_j}.$$

Since  $r_j \geq E[R(S_2^*, \mathbf{v})]$  for  $j \in S_2^*$ , we have

$$\sum_{j \in S_2^*} r_j \Delta v_j \ge \sum_{j \in S_2^*} \Delta v_j E[R(S_2^*, \mathbf{v})],$$

which implies that

$$\sum_{j \in S_2^*} r_j \Delta v_j \left( 1 + \sum_{j \in S_2^*} v_j \right) \ge \left( \sum_{j \in S_2^*} r_j v_j \right) \left( \sum_{j \in S_2^*} \Delta v_j \right).$$

Adding  $\left(1 + \sum_{j \in S_2^*} v_j\right) \left(\sum_{j \in S_2^*} r_j v_j\right)$  to both sides,

$$\sum_{j \in S_2^*} r_j \Delta v_j \left( 1 + \sum_{j \in S_2^*} v_j \right) + \left( 1 + \sum_{j \in S_2^*} v_j \right) \left( \sum_{j \in S_2^*} r_j v_j \right)$$

$$\geq \left(\sum_{j \in S_2^*} r_j v_j\right) \left(\sum_{j \in S_2^*} \Delta v_j\right) + \left(1 + \sum_{j \in S_2^*} v_j\right) \left(\sum_{j \in S_2^*} r_j v_j\right) = \left(\sum_{j \in S_2^*} r_j v_j\right) \left(1 + \sum_{j \in S_2^*} v_j + \sum_{j \in S_2^*} \Delta v_j\right).$$

Therefore, we obtain the following

$$\left(\sum_{j \in S_2^*} r_j v_j + \sum_{j \in S_2^*} r_j \Delta v_j\right) \left(1 + \sum_{j \in S_2^*} v_j\right) \ge \left(\sum_{j \in S_2^*} r_j v_j\right) \left(1 + \sum_{j \in S_2^*} v_j + \sum_{j \in S_2^*} \Delta v_j\right).$$

It implies that

$$E[R(S_2^*, \mathbf{v}^{UCB})] = \frac{\sum_{j \in S_2^*} r_j v_j + \sum_{j \in S_2^*} r_j \Delta v_j}{1 + \sum_{j \in S_2^*} v_j + \sum_{j \in S_2^*} \Delta v_j} \ge \frac{\sum_{j \in S_2^*} r_j v_j}{1 + \sum_{j \in S_2^*} v_j} = E[R(S_2^*, \mathbf{v})].$$

Similarly we can prove that

$$\frac{\sum_{j \in S_1^*} r_j v_j + \sum_{j \in S_1^*} r_j \Delta v_j + E[R(S_2^*, \mathbf{v})]}{1 + \sum_{j \in S_1^*} v_j + \sum_{j \in S_1^*} \Delta v_j} \geq \frac{\sum_{j \in S_1^*} r_j v_j + E[R(S_2^*, \mathbf{v})]}{1 + \sum_{j \in S_1^*} v_j} = E[R(\mathbf{S}^*, \mathbf{v})]$$

for  $\Delta v_j > 0$ . Combining both results, we have

$$E[R(\mathbf{S}^*, \mathbf{v}^{UCB})] = \frac{\sum_{j \in S_1^*} r_j v_j + \sum_{j \in S_1^*} r_j \Delta v_j + E[R(S_2^*, \mathbf{v}^{UCB})]}{1 + \sum_{j \in S_1^*} v_j + \sum_{j \in S_1^*} \Delta v_j}$$

$$\geq \frac{\sum_{j \in S_1^*} r_j v_j + \sum_{j \in S_1^*} r_j \Delta v_j + E[R(S_2^*, \mathbf{v})]}{1 + \sum_{j \in S_1^*} v_j + \sum_{j \in S_1^*} \Delta v_j} \geq E[R(\mathbf{S}^*, \mathbf{v})].$$

The following lemma is a straightforward derivation from Corollary D.1 from Agrawal et al., 2017a.

Lemma 13 (Concentration bound of geometric random variable) For n i.i.d. geometric random variables  $X_1, \dots, X_n$  with parameter  $\frac{1}{1+v_i}$  with  $v_i \leq 1$ , we have

$$P\left(\left|\frac{1}{n}\sum_{i=1}^{n}X_{i}-v_{i}\right|>\sqrt{\frac{48\log(\lambda+1)}{n}}+\frac{48\log(\lambda+1)}{n}\right)\leq\frac{4}{\lambda^{2}}$$

for any  $\lambda > 0$  and all  $n \in \mathbb{N}^+$ .

**Lemma 9 (Minimum learning criterion)** For any  $\epsilon$  and  $\alpha > 0$ , if the number of epochs  $M \ge \frac{192 \log(2/\alpha+1)}{(-1+\sqrt{1+4\epsilon})^2}$ , then  $\bar{v}_i$  is within the  $\epsilon$ -confidence bound of  $v_i$  with probability at least  $1-\alpha$ . That is,

$$P(|\bar{v}_{i,l} - v_i| > \epsilon) < 1 - \alpha$$

if 
$$T_i(l) > \frac{192 \log(2/\alpha + 1)}{(-1 + \sqrt{1 + 4\epsilon})^2}$$
.

**Proof.** Set  $\lambda = 2/\alpha$ . Since  $f(t) = t^2 + t - \epsilon$  is negative on  $\left[\frac{-1 - \sqrt{-1 + 4\epsilon}}{2}, \frac{-1 + \sqrt{-1 + 4\epsilon}}{2}\right]$  and

$$0<\sqrt{\frac{48\log(\lambda+1)}{M}}\leq \frac{-1+\sqrt{-1+4\epsilon}}{2},$$

we have

$$\sqrt{\frac{48\log(\lambda+1)}{M}} + \frac{48\log(\lambda+1)}{M} \le \epsilon.$$

Therefore, applying Lemma 13, we have

$$P\left(|\hat{v}_i - v_i| > \epsilon\right) \le P\left(|\hat{v}_i - v_i| > \sqrt{\frac{48\log(\lambda + 1)}{M}} + \frac{48\log(\lambda + 1)}{M}\right) \le \frac{4}{\lambda^2} = \alpha.$$

Therefore,

$$P(|\hat{v}_i - v_i| < \epsilon) \ge 1 - \alpha.$$

**Lemma 14** The expected profits during one learning epoch, conditioned on S', S'', and v, for the two strategies are

$$E\left[\sum_{t=1}^{N_1} R_t(\mathbf{S}')\right] = \sum_{j \in S_1} r_j v_j + r_m v_m + \frac{\sum_{j \in S_2} r_j v_j}{1 + \sum_{j \in S_2} v_j}$$

and

$$E\left[\sum_{t=1}^{N_2} R_t(\mathbf{S}'')\right] = \left(1 + \sum_{j \in S_2} v_j + v_m\right) \sum_{j \in S_1} r_j v_j + \sum_{j \in S_2} r_j v_j + r_m v_m.$$

**Proof.** Conditioned on  $N_1$ , the probability of choosing product  $j \in S'_1$  at the time before  $N_1$  is

$$\frac{v_j}{1 + \sum_{i \in S_1'} v_i} / \left(1 - \frac{1}{1 + \sum_{i \in S_1'} v_i}\right),$$

and the expected profit to obtain at time  $N_1$  is  $\frac{\sum_{j \in S_2} r_j v_j}{1 + \sum_{j \in S_2} v_j}$ . Thus the expected profit obtained during the process of getting one sample is

$$\begin{split} E\left[\sum_{t=1}^{N_{1}}R_{t}(\mathbf{S}')\right] &= E\left[E\left[\sum_{t=1}^{N_{1}}R_{t}(\mathbf{S}')\middle|N_{1}\right]\right] \\ &= E\left[\sum_{i=1}^{N_{1}-1}\frac{1}{1+\sum_{j\in S_{1}}v_{j}+v_{m}}\left(\sum_{j\in S_{1}}r_{j}v_{j}+r_{m}v_{m}\right)\middle/\left(1-\frac{1}{1+\sum_{j\in S_{1}}v_{j}+v_{m}}\right)\right] + \frac{\sum_{j\in S_{2}}r_{j}v_{j}}{1+\sum_{j\in S_{2}}v_{j}} \\ &= E\left[\sum_{i=1}^{N_{1}-1}\frac{1}{\sum_{j\in S_{1}}v_{j}+v_{m}}\left(\sum_{j\in S_{1}}r_{j}v_{j}+r_{m}v_{m}\right)\right] + \frac{\sum_{j\in S_{2}}r_{j}v_{j}}{1+\sum_{j\in S_{2}}v_{j}} \end{split}$$

$$= \sum_{j \in S_1} r_j v_j + r_m v_m + \frac{\sum_{j \in S_2} r_j v_j}{1 + \sum_{j \in S_2} v_j},$$

where the last equality follows from the fact that  $N_1$  is a geometric random variable with mean  $1 + \sum_{j \in S_1} v_j + v_m$  so  $E[N_1 - 1] = \sum_{j \in S_1} v_j + v_m$ . Alternatively, since  $N_1$  is a stopping time, the above result can be computed through Wald's equation

$$E\left[\sum_{t=1}^{N_1} R_t(\mathbf{S}')\right] = E[N_1]E[R(\mathbf{S}')] = \sum_{j \in S_1} r_j v_j + r_m v_m + \frac{\sum_{j \in S_2} r_j v_j}{1 + \sum_{j \in S_2} v_j}.$$

If we add the new product to  $S_2$ . Then the expected profit gained during the process of one sample obtained is

$$E\left[\sum_{t=1}^{N_2} R_t(\mathbf{S}'')\right] = E\left[E\left[\sum_{t=1}^{N_2-1} R_t(\mathbf{S}'') \middle| N_2\right]\right]$$

$$= E\left[\sum_{t=1}^{N_2-1} \frac{1}{1 + \sum_{j \in S_1} v_j} \left(\sum_{j \in S_1} r_j v_j + \frac{\sum_{j \in S_2} r_j v_j + r_m v_m}{1 + \sum_{j \in S_2} v_j + v_m}\right)\right/$$

$$\left(1 - \frac{1}{(1 + \sum_{j \in S_1} v_j)(1 + \sum_{j \in S_2} v_j + v_m)}\right)\right]$$

$$= \left(1 + \sum_{j \in S_2} v_j + v_m\right) \left(\sum_{j \in S_1} r_j v_j + \frac{\sum_{j \in S_2} r_j v_j + r_m v_m}{1 + \sum_{j \in S_2} v_j + v_m}\right)$$

$$= \left(1 + \sum_{j \in S_2} v_j + v_m\right) \sum_{j \in S_1} r_j v_j + \sum_{j \in S_2} r_j v_j + r_m v_m,$$

where the second last equality follows from the fact that  $N_2$  is a geometric random variable with mean  $\left(1 + \sum_{j \in S_1} v_j\right) \left(1 + \sum_{j \in S_2} v_j + v_m\right)$ .

**Theorem 10** The optimal solution to  $G^{(1)}$  and  $G^{(2)}$  is the same as  $S^*$ . That is,

$$\mathbf{Q}^* = \mathbf{Q}'^* = \mathbf{S}^*.$$

In addition, we have

$$G^{(1)}(\mathbf{S}^*, \mathbf{v}) \ge G^{(2)}(\mathbf{S}^*, \mathbf{v}) = v_m(E[R(S_2^*)] - r_m).$$

**Proof.** Let  $\mathbf{Q}^*$  and  $\mathbf{Q}'^*$  denote the optimal tiered recommendation solution that minimizes the regret  $G^{(1)}$  and  $G^{(2)}$ , respectively. Note that

$$G^{(1)}(\mathbf{Q}, \mathbf{v}) = E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in Q_1} v_j + v_m \right) - \left( \sum_{j \in Q_1} r_j v_j + r_m v_m + \frac{\sum_{j \in Q_2} r_j v_j}{1 + \sum_{j \in Q_2} v_j} \right).$$

Let  $\mathbf{Q}^*$  denote the optimal solution. The optimal recommendation  $\mathbf{Q}^* = (Q_1^*, Q_2^*)$  satisfies

$$Q_1^* = \underset{Q_1}{\operatorname{argmin}} \sum_{j \in Q_1} v_j (E[R(\mathbf{S}^*)] - r_j),$$

and

$$Q_2^* = \underset{Q_2}{\operatorname{argmin}} - \frac{\sum_{j \in Q_2} r_j v_j}{1 + \sum_{j \in Q_2} v_j}.$$

From the above equation,  $j \in Q_1^*$  if and only if  $r_j > E[R(\mathbf{S}^*)]$ . As is shown in Proposition 4, it implies that  $Q_1^* = S_1^*$ . The second equality implies that  $Q_2^* = S_2^*$  so  $\mathbf{Q}^* = \mathbf{S}^*$ .

Note that

$$G^{(2)}(\mathbf{Q}', \mathbf{v}) = E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in Q_1'} v_j \right) \left( 1 + \sum_{j \in Q_2'} v_j + v_m \right)$$
$$- \left( 1 + \sum_{j \in Q_2'} v_j + v_m \right) \sum_{j \in Q_1'} r_j v_j - \sum_{j \in Q_2'} r_j v_j - r_m v_m.$$

Minimizing  $G^{(2)}(\mathbf{Q}',\mathbf{v})$  is equivalent to solving the optimization problem

$$\max_{\mathbf{Q'}} \left( 1 + \sum_{j \in Q'_2} v_j \right) \left( 1 + \sum_{j \in Q'_1} v_j \right) (E[R(\mathbf{Q'})] - E[R(\mathbf{S^*})]) + v_m \left( 1 + \sum_{j \in Q'_1} v_j \right) (E[R(Q'_1)] - E[R(\mathbf{S^*})]).$$
(1)

For any fixed set  $Q'_2$ , to find the optimal  $Q'_1$ , note that

$$Eq(1) = \left(1 + \sum_{j \in Q'_2} v_j\right) \left(\sum_{j \in Q'_1} r_j v_j + E[R(Q'_2)]\right) + v_m \left(\sum_{j \in Q'_1} r_j v_j + E[R(Q'_2)]\right)$$

$$- \left(1 + \sum_{j \in Q'_2} v_j + v_m\right) \left(1 + \sum_{j \in Q'_1} v_j\right) E[R(\mathbf{S}^*)]$$

$$= \left(1 + \sum_{j \in Q'_2} v_j + v_m\right) \sum_{j \in Q'_1} r_j v_j - E[R(\mathbf{S}^*)] \left(1 + \sum_{j \in Q'_2} v_j + v_m\right) \left(\sum_{j \in Q'_1} v_j\right)$$

$$+ (E[R(Q'_2)] - E[R(\mathbf{S}^*)]) \left(1 + \sum_{j \in Q'_2} v_j + v_m\right).$$

Therefore

$$Q_1'^* = \max_{Q_1'} \quad \left(1 + \sum_{j \in Q_2'} v_j + v_m\right) \sum_{j \in Q_1'} r_j v_j - E[R(\mathbf{S}^*)] \left(1 + \sum_{j \in Q_2'} v_j + v_m\right) \left(\sum_{j \in Q_1'} v_j\right)$$

$$= \max_{Q_1'} \sum_{j \in Q_1'} r_j v_j - E[R(\mathbf{S}^*)] \left( \sum_{j \in Q_1'} v_j \right).$$

It implies that  $j \in Q_1^{'*}$  if and only if  $r_j \geq E[R(\mathbf{S}^*)]$ . For any  $i \in S_1^*$ , we have  $r_i \geq E[R(\mathbf{S}^*)]$ , which implies that  $S_1^* \subset Q_1^{'*}$ . Also, for any product that  $r_i \geq E[R(\mathbf{S}^*)]$  and  $i \in X_1$ , it is included in  $Q_1^{'*}$ . It implies that the optimal  $Q_1^{'*}$  is  $S_1^*$ . For the fixed set  $S_1^*$ , we find the optimal  $Q_2^{'}$ . Note that the second term in Eq 1 is not dependent on  $Q_2^{'}$ , and the first term with  $Q_1^{'} = S_1^*$  equals

$$\left(1 + \sum_{j \in Q_2'} v_j\right) \left(1 + \sum_{j \in S_1^*} v_j\right) \left(E[R((S_1^*, Q_2'))] - E[R(\mathbf{S}^*)]\right) 
= \left(1 + \sum_{j \in Q_2'} v_j\right) \left(\sum_{j \in S_1^*} r_j v_j\right) + \sum_{j \in Q_2'} r_j v_j - \left(1 + \sum_{j \in Q_2'} v_j\right) \left(1 + \sum_{j \in S_1^*} v_j\right) E[R(\mathbf{S}^*)] 
= \left(\sum_{j \in S_1^*} r_j v_j - \left(1 + \sum_{j \in S_1^*} v_j\right) E[R(\mathbf{S}^*)]\right) \left(\sum_{j \in Q_2'} v_j\right) + \sum_{j \in Q_2'} r_j v_j 
+ \sum_{j \in S_1^*} r_j v_j - \left(1 + \sum_{j \in S_1^*} v_j\right) E[R(\mathbf{S}^*)].$$

For the optimal  $Q_2^{\prime*}$ ,

$$\begin{aligned} Q_2'^* &= \operatorname*{argmax}_{Q_2'} \left( \sum_{j \in S_1^*} r_j v_j - \left( 1 + \sum_{j \in S_1^*} v_j \right) E[R(\mathbf{S}^*)] \right) \left( \sum_{j \in Q_2'} v_j \right) + \sum_{j \in Q_2'} r_j v_j \\ &= \operatorname*{argmax}_{Q_2'} \left( 1 + \sum_{j \in S_1^*} v_j \right) (E[R(S_1^*)] - E[R(\mathbf{S}^*)]) \left( \sum_{j \in Q_2'} v_j \right) + \sum_{j \in Q_2'} r_j v_j. \end{aligned}$$

Therefore  $j \in Q_2'$  if and only if

$$r_j > \left(1 + \sum_{j \in S_1^*} v_j\right) \left(E[R(\mathbf{S}^*)] - E[R(S_1^*)]\right) = E[R(S_2^*)].$$

It implies that  $Q_2^{\prime *} = S_2^*$  so  $\mathbf{Q}^{\prime *} = \mathbf{S}^*$ .

For  $G^{(1)}(\mathbf{S}^*, \mathbf{v})$ , we have

$$G^{(1)}(\mathbf{S}^*, \mathbf{v}) = E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in S_1^*} v_j + v_m \right) - \left( \sum_{j \in S_1^*} r_j v_j + r_m v_m + \frac{\sum_{j \in S_2^*} r_j v_j}{1 + \sum_{j \in S_2^*} v_j} \right)$$

$$= E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in S_1^*} v_j \right) - \left( \sum_{j \in S_1^*} r_j v_j + \frac{\sum_{j \in S_2^*} r_j v_j}{1 + \sum_{j \in S_2^*} v_j} \right) + E[R(\mathbf{S}^*)] v_m - v_m r_m$$

$$= v_m(E[R(\mathbf{S}^*)] - r_m).$$

Similarly, we have

$$G^{(2)}(\mathbf{S}^*, \mathbf{v}) = E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in S_1^*} v_j \right) \left( 1 + \sum_{j \in S_2^*} v_j + v_m \right)$$

$$- \left( 1 + \sum_{j \in S_2^*} v_j + v_m \right) \sum_{j \in S_1^*} r_j v_j - \sum_{j \in S_2^*} r_j v_j - r_m v_m$$

$$= \left( 1 + \sum_{j \in S_2^*} v_j \right) \left( E[R(\mathbf{S}^*)] \left( 1 + \sum_{j \in S_1^*} v_j \right) - \sum_{j \in S_1^*} r_j v_j - \frac{\sum_{j \in S_2^*} r_j v_j}{1 + \sum_{j \in S_2^*} v_j} \right)$$

$$+ v_m \left( 1 + \sum_{j \in S_1^*} v_j \right) \left( E[R(\mathbf{S}^*)] - \frac{\sum_{j \in S_1^*} r_j v_j}{1 + \sum_{j \in S_1^*} v_j} \right) - r_m v_m$$

$$= v_m (E[R(S_2^*)] - r_m).$$

Since  $E[R(\mathbf{S}^*)] \geq E[R(S_2^*)]$  as shown in Proposition 4, we have  $G^{(1)}(\mathbf{S}^*, \mathbf{v}) \geq G^{(2)}(\mathbf{S}^*, \mathbf{v})$ . Lemma 15 provides the concentration bound of  $v_{i,l}^{UCB}$ , which is a straightforward conclusion from Lemma 4.1 from Agrawal et al., 2017a.

## **Lemma 15 (Concentration bound)** For every $l \in \mathcal{L}$ , we have

- a.)  $v_{i,l}^{UCB} \geq v_i$  with probability at least  $1 \frac{6}{K^2 l}$  for all  $i = 1, \dots, K$ .
- b.) There exists constants  $C_1$  and  $C_2$  such that  $v_{i,l}^{UCB} \bar{v}_{i,l} \leq C_1 \sqrt{\frac{v_i \log(Kl+1)}{T_i(l)}} + C_2 \frac{\log(Kl+1)}{T_i(l)}$ . with probability at least  $1 \frac{7}{K^2l}$ .

Theorem 11 (Performance bound for Algorithm 1) The regret during time [0,T] is bounded above by

$$Reg_{\pi}(T; \mathbf{v}) \le CK \log^2(KT) + C\sqrt{TK \log(KT)} + M \sum_{i \in X} v_i(r_{max} - r_i),$$

for some constant C where  $r_{max}$  is the highest profit among X, and K is the total number of products.

**Proof.** Since products are being dynamically launched, the optimal recommendation is changing. Let  $\mathbf{S}_l^*$  ( $\tilde{\mathbf{S}}^l$ ) be the optimal recommendation among sets  $(X_1^l, X_2^l)$  with value  $\mathbf{v}$  ( $\mathbf{v}_l^{UCB}$ ). The new product is defined as the product whose learning epoch is less than M. Define  $H_l$  as the set of new products that are not in  $\tilde{S}_2^l$  but are added to the second-tier recommendation at epoch l for  $l \in \mathcal{L}_2$ .

Also define the function  $\kappa(l)$  as a set of epochs on tier 1 which corresponds to epoch  $l \in \mathcal{L}_2$ . (In the example of Fig 1,  $\kappa(0) = \{0, 1\}$ ,  $\kappa(3) = \{3, 4\}$ .) The summation of the regret until time T is

$$Reg_{\pi}(T; \mathbf{v}) = E_{\pi} \left\{ \sum_{l \in \mathcal{L}_2} \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_j^1} \left( R_t(\mathbf{S}_j^*, \mathbf{v}) - R_t \left( (\tilde{S}_1^j, \tilde{S}_2^l \cup H_l), \mathbf{v} \right) \right) \right\},$$

where  $R_t$  denotes the profit obtained at time t. Define  $\mathcal{F}_l$  as the filtration associated with the policy up to epoch l. Since

$$E_{\pi} \left\{ \sum_{l \in \mathcal{L}_2} \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_j^1} R_t \left( (\tilde{S}_1^j, (\tilde{S}_2^l \cup H_l)), \mathbf{v} \right) \right\}$$

$$= E_{\pi} \left\{ \sum_{l \in \mathcal{L}_2} \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_j^1} R_t \left( \tilde{S}_1^j, \mathbf{v} \right) + \sum_{l \in \mathcal{L}_2} \sum_{t \in \varepsilon_j^2} R_t (\tilde{S}_2^l \cup H_l, \mathbf{v}) \right\},$$

we have

$$Reg_{\pi}(T; \mathbf{v}) = E_{\pi} \left\{ \sum_{l \in \mathcal{L}_2} \left( \left( \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_j^1} R_t(\mathbf{S}_j^*, \mathbf{v}) - R_t(\tilde{S}_1^j, \mathbf{v}) \right) - \sum_{t \in \varepsilon_2^l} R_t(\tilde{S}_2^l \cup H_l, \mathbf{v}) \right) \right\}.$$

For all  $l = 1, \dots, |\mathcal{L}|$ , define the event  $A_l$  as

$$A_{l} = \bigcap_{i=1}^{K} \left\{ v_{i,l}^{UCB} - C_{1} \sqrt{\frac{v_{i} \log(K(l-l_{i,0})+1)}{T_{i}(l)}} + C_{2} \frac{\log(K(l-l_{i,0})+1)}{T_{i}(l)} < v_{i} < v_{i,l}^{UCB} \right\}.$$

For products not launched before epoch l, we assume they directly fall into this confidence bound in epoch l. Conditional on  $A_jA_l$  for  $j \in \mathcal{L}_1$  and  $l \in \mathcal{L}_2$ , according to Lemma 8, we have

$$E[R(\tilde{\mathbf{S}}^l, \mathbf{v})] \le E[R(\mathbf{S}^*, \mathbf{v})] \le E[R(\mathbf{S}^*, \mathbf{v}_l^{UCB})] \le E[R(\tilde{\mathbf{S}}^l, \mathbf{v}_l^{UCB})],$$

so  $E[R(\mathbf{S}^*, \mathbf{v})] - E[R(\tilde{\mathbf{S}}^l, \mathbf{v})]$  can be bounded from above by  $E_{\pi}[R(\tilde{\mathbf{S}}_j, \mathbf{v}_j^{UCB} \oplus \mathbf{v}_l^{UCB})] - E_{\pi}[R(\mathbf{S}_j^*, \mathbf{v})]$  where  $\mathbf{v}_j^{UCB} \oplus \mathbf{v}_l^{UCB}$  denotes using  $\mathbf{v}_j^{UCB}$  and  $\mathbf{v}_l^{UCB}$  to calculate the first- and second-tier recommendation, respectively. Then we have for a given  $l \in \mathcal{L}_2$ ,

$$E_{\pi} \left\{ \left( \left( \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_{j}^{1}} R_{t}(\mathbf{S}_{j}^{*}, \mathbf{v}) - R_{t}(\tilde{S}_{1}^{j}, \mathbf{v}) \right) - \sum_{t \in \varepsilon_{2}^{l}} R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) \right) 1(A_{l}) \right\}$$

$$\leq E_{\pi} \left\{ \sum_{j \in \kappa(l)} \left( \sum_{t \in \varepsilon_{j}^{1}} R_{t}(\mathbf{S}_{j}^{*}, \mathbf{v}) - R_{t}(\tilde{S}_{1}^{j}, \mathbf{v}) \right) 1(A_{j}A_{l}) - \sum_{t \in \varepsilon_{l}^{2}} R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) 1(A_{l}) + \sum_{j \in \kappa(l)} 1(A_{j}^{c}) \sum_{t \in \varepsilon_{j}^{1}} r_{max} \right\}$$

$$\leq E_{\pi} \left\{ \sum_{j \in \kappa(l)} \left( \sum_{t \in \varepsilon_{j}^{1}} R_{t}(\tilde{\mathbf{S}}^{j}, \mathbf{v}_{j}^{UCB} \oplus \mathbf{v}_{l}^{UCB}) - R_{t}(\tilde{S}_{1}^{j}, \mathbf{v}) \right) 1(A_{j}A_{l}) \right\}$$

$$-\sum_{t \in \varepsilon_{l}^{2}} R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) 1(A_{l}) + \sum_{j \in \kappa(l)} 1(A_{j}^{c}) E_{\pi} \left[ \sum_{t \in \varepsilon_{j}^{1}} r_{max} | \mathcal{F}_{j-1} \right] \right\}$$

$$\leq E_{\pi} \left\{ \sum_{j \in \kappa(l)} 1(A_{j}A_{l}) E\left[ \sum_{t \in \varepsilon_{j}^{1}} R_{t}(\tilde{\mathbf{S}}^{j}, \mathbf{v}_{j}^{UCB} \oplus \mathbf{v}_{l}^{UCB}) - R_{t}(\tilde{S}_{1}^{j}, \mathbf{v}) \middle| \mathcal{F}_{j-1} \right] - \sum_{t \in \varepsilon_{l}^{2}} R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) 1(A_{l}) + r_{max}(1 + K) \sum_{j \in \kappa(l)} 1(A_{j}^{c}) \right\},$$

where  $r_{max}$  is the maximum profit among all products in X. Since on the event  $A_jA_l$ , we have

$$E\left[\sum_{t \in \mathcal{E}_{j}^{1}} R_{t}(\tilde{\mathbf{S}}^{j}, \mathbf{v}_{j}^{UCB} \oplus \mathbf{v}_{l}^{UCB}) - R_{t}(\tilde{S}_{1}^{j}, \mathbf{v}) \middle| \mathcal{F}_{j-1}\right]$$

$$= \left(1 + \sum_{i \in \tilde{S}_{1}^{j}} v_{i}\right) \frac{\sum_{i \in \tilde{S}_{1}^{j}} r_{i} v_{i,j}^{UCB} + \frac{\sum_{i \in \tilde{S}_{2}} r_{i} v_{i,l}^{UCB}}{1 + \sum_{i \in \tilde{S}_{1}^{j}} v_{i,j}^{UCB}} - \sum_{i \in \tilde{S}_{1}^{j}} r_{i} v_{i}\right]$$

$$\leq \sum_{i \in \tilde{S}_{1}^{j}} r_{i} (v_{i,j}^{UCB} - v_{i}) + E[R(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) | \mathcal{F}_{l-1}],$$

where the first equality uses Wald's equation and the fact that  $|\epsilon_j^1|$  follows the geometric distribution with mean  $(1 + \sum_{i \in \tilde{S}_i^j} v_i)$ . Therefore, we have

$$\begin{aligned} Reg_{\pi}(T; \mathbf{v}) &\leq E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} \sum_{j \in \kappa(l)} \sum_{i \in \tilde{S}_{1}^{j}} r_{i}(v_{i,j}^{UCB} - v_{i}) \mathbf{1}(A_{j}) \right. \\ &+ \sum_{l \in \mathcal{L}_{2}} \sum_{t \in \varepsilon_{l}^{2}} \left( E[R_{t}(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) | \mathcal{F}_{l-1}] - R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) \right) \mathbf{1}(A_{l}) \\ &+ r_{max}(1 + K) \sum_{l \in \mathcal{L}_{2}} \sum_{j \in \kappa(l)} \mathbf{1}(A_{j}^{c}) + r_{max} \sum_{l \in \mathcal{L}_{2}} \sum_{j \in \kappa(l)} \sum_{t \in \varepsilon_{l}^{j}} \mathbf{1}(A_{l}^{c}) \right\} \\ &\leq E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} \sum_{j \in \kappa(l)} \sum_{i \in \tilde{S}_{1}^{j}} r_{i}(v_{i,j}^{UCB} - v_{i}) \mathbf{1}(A_{j}) \right. \\ &+ \sum_{l \in \mathcal{L}_{2}} \sum_{t \in \varepsilon_{l}^{2}} \left( E[R_{t}(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) | \mathcal{F}_{l-1}] - R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) \right) \mathbf{1}(A_{l}) \\ &+ r_{max}(1 + K) \sum_{j \in \mathcal{L}_{1}} \mathbf{1}(A_{j}^{c}) + r_{max}(1 + K)^{2} \sum_{l \in \mathcal{L}_{2}} \mathbf{1}(A_{l}^{c}) \right\}. \end{aligned}$$

Since

$$E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} \sum_{t \in \mathcal{E}_{l}^{2}} \left( E[R_{t}(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) | \mathcal{F}_{l-1}] - R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) \right) 1(A_{l}) \right\}$$

$$= E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} 1(A_{l}) E\left[ \sum_{t \in \mathcal{E}_{l}^{2}} \left( R_{t}(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) - R_{t}(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) \right) \middle| \mathcal{F}_{l-1} \right] \right\}$$

$$\leq E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} \left( 1 + \sum_{i \in \tilde{S}_{2}^{l}} v_{i} + \sum_{i \in H_{l}} v_{i} \right) \left( E[R(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB}) - R(\tilde{S}_{2}^{l} \cup H_{l}, \mathbf{v}) | \mathcal{F}_{l-1}] \right) 1(A_{l}) \right\}$$

$$= E_{\pi} \left\{ \sum_{l \in \mathcal{L}_{2}} \left( \sum_{i \in \tilde{S}_{2}^{l}} r_{i}(v_{i,l}^{UCB} - v_{i}) + \sum_{i \in H_{l}} v_{i}(E[R(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB})] - r_{i}) \right) 1(A_{l}) \right\}$$

$$= E_{\pi} \left[ \sum_{l \in \mathcal{L}_{2}} \sum_{i \in \tilde{S}_{2}^{l}} r_{i}(v_{i,l}^{UCB} - v_{i}) 1(A_{l}) \right] + E_{\pi} \left[ \sum_{l \in \mathcal{L}_{2}} \sum_{i \in H_{l}} v_{i}(E[R(\tilde{S}_{2}^{l}, \mathbf{v}_{l}^{UCB})] - r_{i}) 1(A_{l}) \right],$$

and

$$E_{\pi} \left[ \sum_{l \in \mathcal{L}_2} \sum_{i \in H_l} v_i(E[R(\tilde{S}_2^l, \mathbf{v}_l^{UCB})] - r_i) 1(A_l) \right] \le M \sum_{i \in X} v_i(r_{max} - r_i).$$

The above inequality holds since any product will be included in H for at most M times. Thus, we have

$$Reg_{\pi}(T; \mathbf{v}) \le E_{\pi} \left[ \Delta R + r_{max}(1+K) \sum_{l \in \mathcal{L}_1} 1(A_l^c) + r_{max}(1+K)^2 \sum_{l \in \mathcal{L}_2} 1(A_l^c) \right] + M \sum_{i \in X} v_i (r_{max} - r_i),$$

where

$$\Delta R = \sum_{l \in \mathcal{L}_1} \sum_{i \in \tilde{S}_1^l} r_i (v_{i,l}^{UCB} - v_i) 1(A_l) + \sum_{l \in \mathcal{L}_2} \sum_{i \in \tilde{S}_2^l} r_i (v_{i,l}^{UCB} - v_i) 1(A_l).$$

According to Lemma 15, we have

$$P(A_l^c) \le \sum_{i \in X} \frac{13}{K^2(l - l_{i,0})} 1(l > l_{i,0}),$$

which implies that

$$E_{\pi} \left[ (1+K) \sum_{l \in \mathcal{L}_{1}} 1(A_{l}^{c}) + (1+K)^{2} \sum_{l \in \mathcal{L}_{2}} 1(A_{l}^{c}) \right]$$

$$\leq E_{\pi} \left[ (1+K) \sum_{l \in \mathcal{L}_{1}} \sum_{i \in X} \frac{13}{K^{2}(l-l_{i,0})} 1(l>l_{i,0}) + (1+K)^{2} \sum_{l \in \mathcal{L}_{2}} \sum_{i \in X} \frac{13}{K^{2}(l-l_{i,0})} 1(l>l_{i,0}) \right]$$

$$\leq \left(\frac{1+K}{K^2} + \frac{(1+K)^2}{K^2}\right) \sum_{t=1}^{2T} K \frac{13}{t} \leq C_3 K \log(T)$$

for some constant  $C_3$ . Since

$$\begin{split} \Delta R &\leq \sum_{l \in \mathcal{L}_2} \sum_{i \in \tilde{S}_2^l} \left( C_1 \sqrt{\frac{v_i \log(K(l - l_{i,0}) + 1)}{T_i(l)}} + C_2 \frac{\log(K(l - l_{i,0}) + 1)}{T_i(l)} \right) \\ &+ \sum_{l \in \mathcal{L}_1} \sum_{i \in \tilde{S}_1^l} \left( C_1 \sqrt{\frac{v_i \log(K(l - l_{i,0}) + 1)}{T_i(l)}} + C_2 \frac{\log(K(l - l_{i,0}) + 1)}{T_i(l)} \right) \\ &\leq 2 \sum_{i = 1}^K \sum_{t = 1}^{T_i} \left( C_1 \sqrt{\frac{v_i \log(KT + 1)}{t}} + C_2 \frac{\log(KT + 1)}{t} \right), \end{split}$$

where  $T_i$  is total number of epochs for product i at time T, we have

$$Reg_{\pi}(T; \mathbf{v}) \leq 2E_{\pi} \left[ \sum_{i=1}^{K} \sum_{t=1}^{T_{i}} \left( C_{1} \sqrt{\frac{v_{i} \log(KT+1)}{t}} + C_{2} \frac{\log(KT+1)}{t} \right) \right]$$

$$+ r_{max} E_{\pi} \left[ (1+K) \sum_{l \in \mathcal{L}_{1}} 1(A_{l}^{c}) + (1+K)^{2} \sum_{l \in \mathcal{L}_{2}} 1(A_{l}^{c}) \right] + M \sum_{i \in X} v_{i} (r_{max} - r_{i})$$

$$\leq C_{4} K \log^{2}(KT) + C_{4} \sum_{i=1}^{K} E_{\pi} \left[ \sqrt{v_{i} T_{i} \log(KT)} \right] + C_{4} K \log T + M \sum_{i \in X} v_{i} (r_{max} - r_{i})$$

$$\leq C_{4} K \log^{2}(KT) + C_{4} \sum_{i=1}^{K} \sqrt{v_{i} E_{\pi}[T_{i}] \log(KT)} + C_{4} K \log T + M \sum_{i \in X} v_{i} (r_{max} - r_{i}).$$

Since

$$E_{\pi} \left[ \sum_{l \in \mathcal{L}_1} |\varepsilon_l^1| + \sum_{l \in \mathcal{L}_2} |\varepsilon_l^2| \right] \le 4T,$$

and

$$E_{\pi} \left[ \sum_{k=1}^{2} \sum_{l \in \mathcal{L}_{k}} |\varepsilon_{l}^{k}| \right] = E_{\pi} \left[ \sum_{k=1}^{2} \sum_{l \in \mathcal{L}_{k}} E\left[ |\varepsilon_{l}^{k}| \middle| \mathcal{F} \right] \right]$$

$$\geq E_{\pi} \left[ \sum_{k=1}^{2} \sum_{l \in \mathcal{L}_{k}} \left( 1 + \sum_{i \in S_{k}^{l}} v_{i} \right) \right] \geq \sum_{i=1}^{K} E_{\pi}[T_{i}]v_{i},$$

where  $\mathcal{F}$  is the filtration corresponding to the recommendation offered in each epoch. To obtain the worst-case bound, we have

$$\max \sum_{i=1}^{K} \sqrt{v_i E[T_i] \log(KT)}$$

$$s.t. \quad \sum_{i=1}^{K} E[T_i]v_i \le 4T.$$

The maximum possible objective value is  $2\sqrt{TK\log(KT)}$ . Therefore we conclude that

$$Reg_{\pi}(T; \mathbf{v}) \le CK \log^2(KT) + C\sqrt{TK \log(KT)} + M \sum_{i \in X} v_i(r_{max} - r_i)$$

for some constant C.

**Remark:** The regret bound can be extended to multiple tiers. Similar to the proof for Theorem 11, define the function  $\kappa_r(l)$  as a set of epochs on tier r which corresponds to epoch  $l \in \mathcal{L}_{r+1}$ . Then the summation of the regret until time T is

$$Reg_{\pi}(T; \mathbf{v})$$

$$= E_{\pi} \left\{ \sum_{l_{W} \in \mathcal{L}_{W}} \sum_{l_{W-1} \in \kappa_{W-1}(l_{W})} \cdots \sum_{l_{1} \in \kappa_{1}(l_{2})} \sum_{t \in \varepsilon_{l_{1}}^{1}} \left( R_{t}(\mathbf{S}_{j}^{*}, \mathbf{v}) - R_{t} \left( (\tilde{S}_{1}^{l_{1}}, \tilde{S}_{2}^{l_{2}}, \cdots, \tilde{S}_{W}^{l_{W}} \cup H_{l_{W}}), \mathbf{v} \right) \right) \right\},$$

and the remaining analysis follows similarly.