

# Nobius puts Punch into IT

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**PUNCH**  
PUBS & CO

*“Nobius has done  
a sterling job.”*

*Peter Harborne,  
IT Infrastructure & Networks  
Team Leader  
Punch Pubs & Co*

**IT MONITORING  
DONE RIGHT**

**CASE STUDY**



**Nobius**  
IT MONITORING. DELIVERED.

# Choosing an ideal partner

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## Vendor lock-in

When things go wrong you hardly expect your IT vendor to let you down, but it happened to Punch Pubs & Co.

*"For years we had been paying a well-known vendor for support on our monitoring tools. When things went wrong, however, we needed their help. They explained that our tools couldn't be upgraded, and they were unwilling to help us. That is when we realised it was time for change", explained Peter Harborne. He continued, "Nobius brought that change, and we're delighted with the outcome".*

David Collier of Nobius adds, "Tools from specialist vendors often cost a lot to own and run, but don't always provide the value people pay for."

## Nobius provided the value needed

Using Open-Source software, which is powerful yet extremely reliable and highly scalable, Nobius quickly created a new system comparable to Punch's previous software but removed the vendor lock-in and significantly reduced the total cost of ownership.

*"Nobius had a working system up and running for us in half a day. Working with them, we quickly migrated to this new solution that does more than we imagined and much better than what we had before", said Harborne.*



## FOCUS ON THE EVENT STREAM

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People often think that you need all alerts, log entries, performance data from every object to be monitored. It's vital to focus on the right use cases before choosing data to be monitored. It leads to a better configuration producing more actionable data.

We've observed many organisations spending huge sums and only getting value from a too small percentage of their vendor's software.

We knew Zabbix would be a perfect core for so many people so we created Nobius to help out.

We're delighted Punch likes the solution."

**Dave Collier**

Director,  
Nobius Ltd










**Within 30 minutes the discovery had picked up the new service and had alerted the team I had stopped it."**

**Chris Mountjoy**  
Head of IT

## Nobius

Our services include:

-  Proof of concept
  -  Kickstart
  -  PaaS
  -  SaaS
  -  Consulting
- Reach out at**
-  [info@nobius.co.uk](mailto:info@nobius.co.uk)
  -  [Nobius.co.uk](http://nobius.co.uk)

## Mentoring brings a better approach

The new system exploits Zabbix, the leading open-source software. Nobius is the UK's only Zabbix reseller and its staff are Zabbix certified professionals.

The new solution manages network equipment, VMWare virtualisation environment, storage area network, web servers, databases and more.

*"We decided Zabbix was a good fit for us. Nobius assistance and expertise made it a no-brainer. They guided us to our new solution, together we tailored it and quickly migrated all our monitoring. There was the odd bump, but Nobius quickly guided us through.*

*Now our monitoring is leaner, and we're more focused on business priorities. We've never missed the old tool, Zabbix is perfect, and the guys at Nobius were vital to us."*

## Discovery packs a punch

Zabbix performs discovery which can surprise people. Chris Mountjoy, Head of IT at Punch Pubs & Co explains his experience: *"The solution is working really well so far. The discovery functionality is superb. Zabbix auto-detects new services in real-time and starts reporting any issues."*



Nobius staff are ZCS & ZCP certified.  
Nobius is the only UK IT Zabbix partner.  
Nobius aspires to ISO 9001.



You can learn more about our services at [nobius.co.uk](http://nobius.co.uk) and in our introductory [video](#).

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