

## Plus Program Comparison Guide



# The Plus Program

The Plus Program™ from Hach® is a full-scope solution for Industrial and Municipal operations that consolidates Digital Solutions, Devices & Upgrades, Service, and Supplies - all in a flexible, customizable package that's right for your plant and budget.

It's advanced. Unlock your plant's full potential with connected instruments and data solutions featuring Claros™, the Water Intelligence System from Hach.

It's supported. Hach maintains service and support teams worldwide, on the Web, and over the phone, so you'll get the support you need.

It's cost-effective. You'll maximize your operational budget by consolidating a wide range of expenses into a single, predictable level that fits your budget.

It's flexible. Maintain your mission-critical systems now and into the future by scaling your solution to your plant's unique requirements.

## Plus Program | Options Comparison

Features and Options	Flexible Pricing Subscription*	Instruments Provided	Service Included	Software Included**	Upgrades Included	Reagents Subscription	Financed by 3rd Party
The Plus Program	✓	✓	✓	✓	✓	✓	
Product Leasing		✓					✓
Standard Purchase		✓					

\*Buy out, Renew, or Return at end of contract (1-3 years) \*\*Claros, Mobile Sensor Management and Remote Monitoring

**Buy data, not devices, so you can focus on what matters most.**

**Find out more at [hach.com/PlusProgram](http://hach.com/PlusProgram)**



# Plus Program Service

Maintain operational stability with service and maintenance from Hach’s global team of experts. The Plus Program™ delivers the highest level of support.

## WarrantyPlus Partnership

The WarrantyPlus® Partnership is standard for the first year on new online and select lab instruments to provide you with the best coverage to supplement the instrument’s factory warranty. This all-inclusive plan assures you get off to a good start with data you can trust and confidence in your ability to keep the system running smoothly between service visits.

### Service plan includes:

- Commissioning service with operation and maintenance training
- On-site maintenance, calibration, and certification service according to the specific instrument requirements
- Remote Monitoring
- Full coverage for on-site repairs

## Field Service Partnership

The Field Service Partnership is a full-coverage plan covering your instruments after year one. This is the ideal coverage for those who value on-site service and are looking for an all-inclusive plan that eliminates unplanned expenses.

### Service plan includes:

- On-site maintenance, calibration, and certification service according to the specific instrument requirements.
- Full coverage for on-site repairs
- Operation and maintenance training upon request

<b>ESTABLISH PERFORMANCE</b>	Commissioning	✓
	Calibration/Certification	✓
<b>EXTEND PERFORMANCE</b>	Routine Maintenance	✓
	Repair	✓
<b>ELEVATE PERFORMANCE</b>	Advanced Maintenance	✓
	Remote Monitoring	✓
<b>PARTS INCLUDED</b>	Maintenance Parts	✓
	Repair Parts	✓
<b>SERVICE LOCATION</b>	On Site	✓
	Hach Service Center	