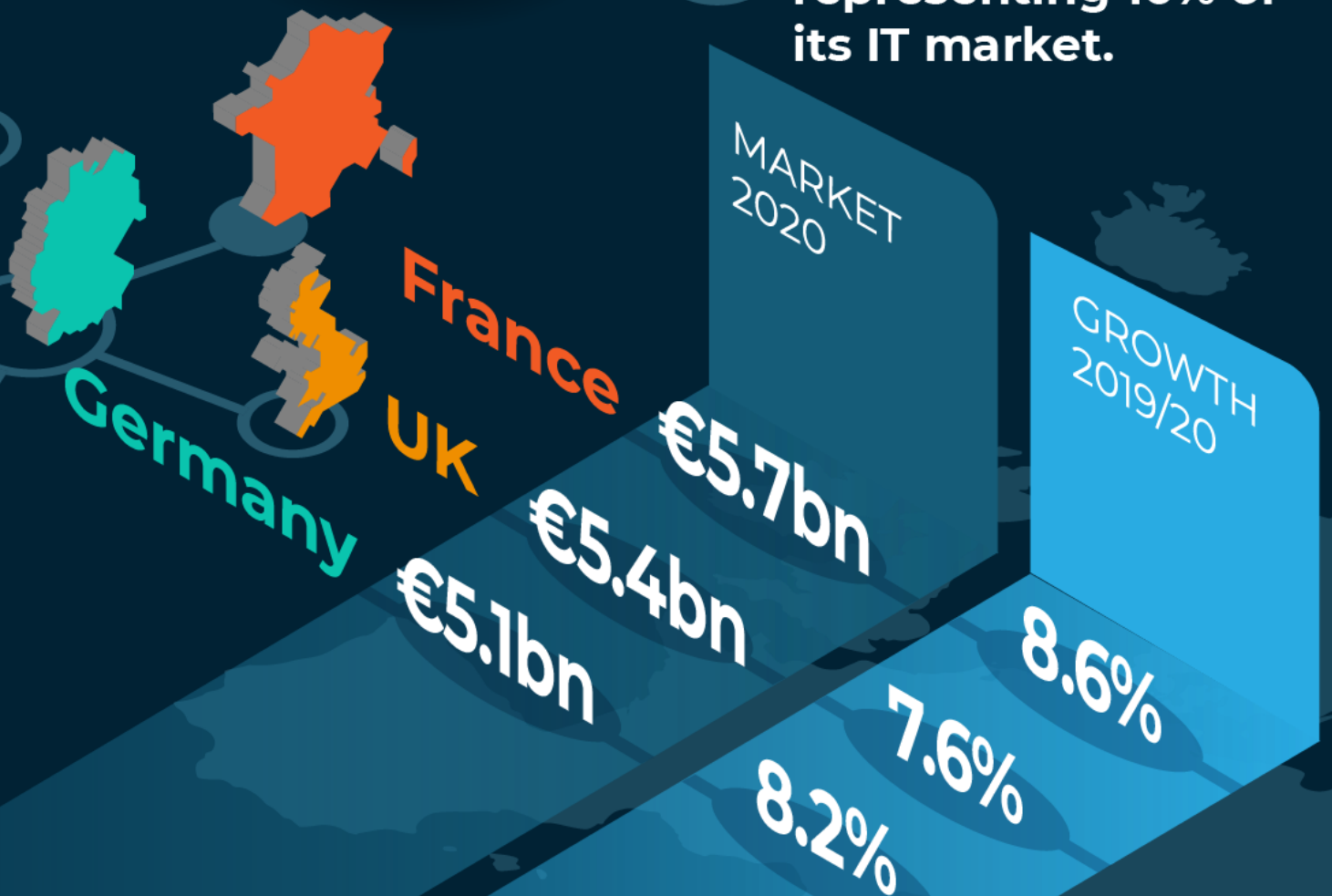


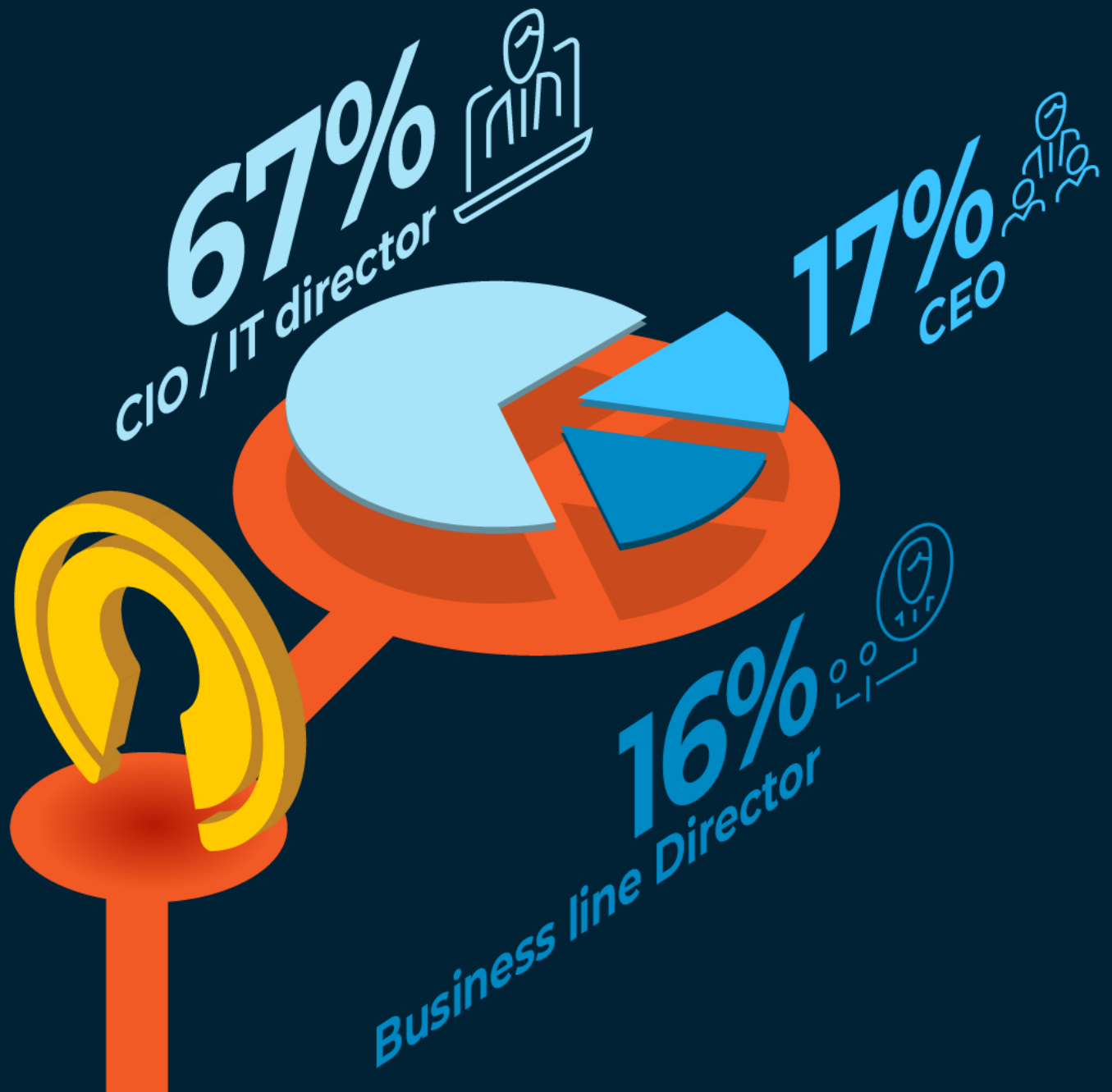
OPEN SOURCE STRONG GROWTH ACROSS EUROPE

France is still the largest market in Europe, with Open Source representing 10% of its IT market.



BUSINESS MANAGEMENT IS MORE AND MORE COMMITTED TO OPEN SOURCE

For 1 in 3 companies, the use of Open Source is sponsored by the CEO or a business department.



OPEN SOURCE MEETS THE NEED FOR CUSTOMIZATION AND TECHNOLOGICAL INDEPENDENCE

Two years ago, cost reduction was still the primary motivation.

51%

To have solutions aligned to your needs



To be independent of technology suppliers

51%



To reduce costs

46%

OPEN SOURCE IS THE UNDISPUTED MODEL FOR INNOVATIVE TECHNOLOGY

For 9 out of 10 companies,
Open Source is essential or
preferable when adopted for
AI or Data Management and
Blockchain.



96% AI



90% Data Management
& Blockchain



87% Edge
computing/ IoT

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