

Business Value of The Agile Mindset

18 Attributes of Successful Business Leaders, Managers, and Teams

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Agile Capabilities: <http://davidfrico.com/rico-capability-agile.pdf>

Agile Resources: <http://www.davidfrico.com/daves-agile-resources.htm>

Agile Cheat Sheet: <http://davidfrico.com/key-agile-theories-ideas-and-principles.pdf>

Dave's NEW Business Agility Video: <https://www.youtube.com/watch?v=-wTXqN-OBzA>

Dave's NEWER Development Operations Security Video: <https://vimeo.com/214895416>

DoD Fighter Jets vs. Amazon Web Services: <http://davidfrico.com/dod-agile-principles.pdf>

18 Attributes of Successful Real-World Leaders: <http://davidfrico.com/leadership-attributes.pdf>

18 ATTRIBUTES

- **Motivation**
- **Ambition**
- **Curiosity**
- **Confidence**
- **Courage**
- **Risk-Tolerant**
- **Open-Minded**
- **Intelligent**
- **Focus**

- **Talent**
- **Technical**
- **Hands-On**
- **Multi-Disciplined**
- **Fast**
- **Communicate**
- **Collaborative**
- **Social**
- **Flexible**

MOTIVATION

mo·ti·va·tion (mō'tə-vā'shən)

Energy, excitement, spirit, passion;

To be unusually enthusiastic

- ✓ **Self-starter**
- ✓ **Unlimited energy**
- ✓ **Won't quit until job done**

RESULT: High-quality output
produced on-time

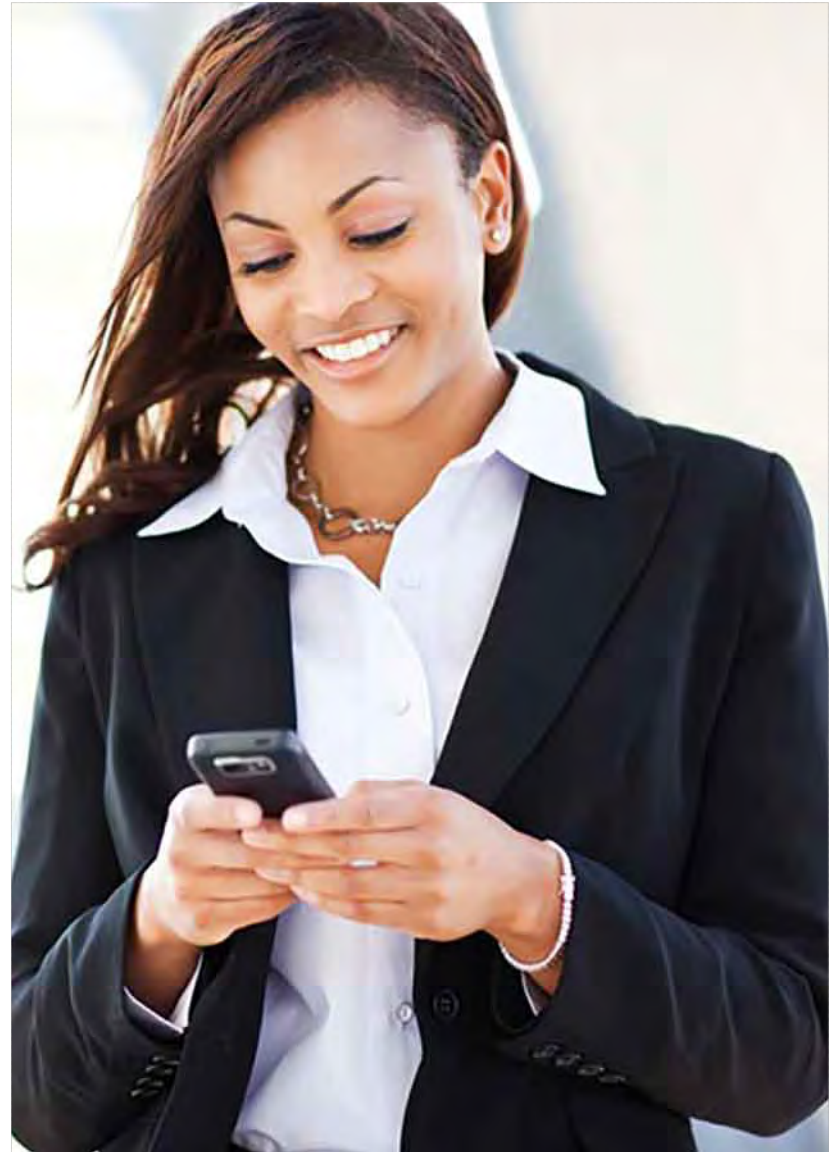


AMBITION

am·bi·tion (ăm-bĭsh'ən) Strong desire, eagerness, goal-oriented;
To be achievement oriented

- ✓ **Visionary ideas**
- ✓ **Desires to be leader**
- ✓ **Wants to rise to the top**

RESULT: Team organized to produce rapid result



CURIOSITY

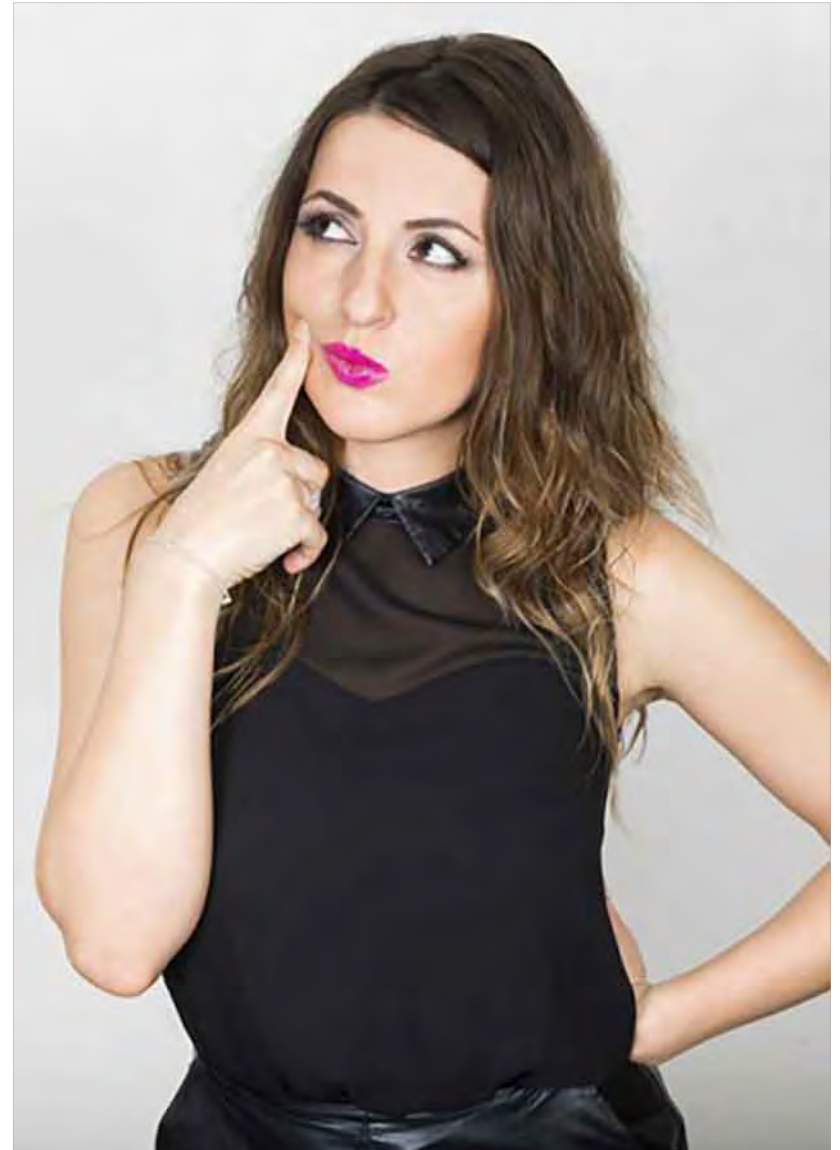
cu·ri·os·i·ty (kʏoʊr'ē-ōs'ī-tē)

Inquisitive, probing, investigative;

To be constantly innovating

- ✓ **Constantly learning**
- ✓ **Continuously improving**
- ✓ **Seeks mastery/perfection**

RESULT: Users constantly get innovative results



CONFIDENCE

con·fi·dence (kɒn'fɪ-dəns) Certain, self-assured, conviction, boldness;
To be certain in one's success

- ✓ **Audacity**
- ✓ **Faith and trust**
- ✓ **Believes in themselves**

RESULT: Team produces a bold new innovation



COURAGE

cour·age (kûr'ij) Fearless, bravery, confident, valiant, bold, audacity;
To be able to face opposition

- ✓ **Fearless**
- ✓ **Resolute spirit**
- ✓ **Willing to move forward**

RESULT: Ability to lead others
to successful results



RISK-TOLERANT

risk-tol·er·ant (rĭsk-tŏl'ər-ənt)
Daring, bold, risky, adventurous;
To be open to calculated risks

- ✓ Counts costs
- ✓ Quantifies benefits
- ✓ Considers probabilities

RESULT: Improves team's
ability to succeed



OPEN-MINDED

o·pen·mind·ed (ō'pən-mīn'dīd)
Creative, unbiased, inclined, fair;
To be receptive to new ideas

- ✓ **Enjoys variety**
- ✓ **Open to alternatives**
- ✓ **Willing to try new ideas**

RESULT: Leads to innovation
and team resiliency



INTELLIGENT

in·tel·li·gent (in-těll'ə-jənt) Clever, bright, smart, sharp, knowledgeable;
To be apt to master complexity

- ✓ Masters complexity
- ✓ Considers alternatives
- ✓ Makes sound decisions

RESULT: Ability to produce complex innovations

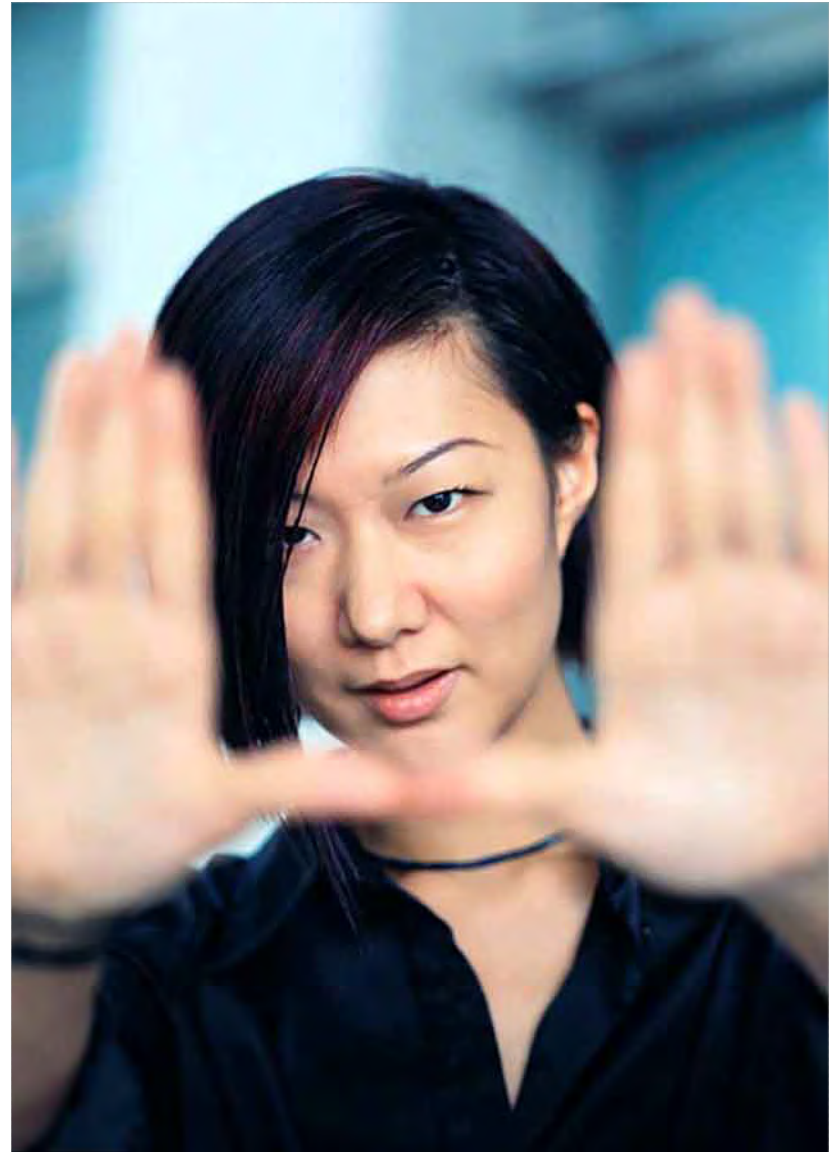


FOCUS

fo·cus (fō'kəs) Clear, center, fixed, sharp, narrow, distinct, concentrated;
To be sharply solution focused

- ✓ Urgent need
- ✓ Clear objectives
- ✓ Efficient solution path

RESULT: Team efficiently produces exact result



TALENT

tal·ent (tăl'ənt) Ability, competency, skill, gift, expertise, endowment;
To be physically gifted in an area

- ✓ **Innate ability**
- ✓ **Well-developed gift**
- ✓ **Applies gifts to projects**

RESULT: Unique, highly-valued product or service



TECHNICAL

tech·ni·cal (tĕk'nĭ-kəl) Proficient, scientific, technological, specialist;
To be possess deep technical skills

- ✓ **Highly-skilled**
- ✓ **Technical abilities**
- ✓ **Knowledge of technology**

RESULT: High-quality output
produced on-time



HANDS-ON

hands-on (hands-ŏn) Participates, helpful, skilled, productive, works;
To be helpful with actual tasks

- ✓ **Applicable skills**
- ✓ **Willing to participate**
- ✓ **Contributes to activities**

RESULT: Helps produce final products sooner



MULTI-DISCIPLINED

mul·ti·dis·ci·plined (mŭl'tē-dīs'ə-plīnd)
Combine, mix, blend, fuse, synergy;
To be deeply gifted in many areas

- ✓ **Multi-talented**
- ✓ **Polyglot of sorts**
- ✓ **Builds complex solutions**

RESULT: Can contribute to
product development

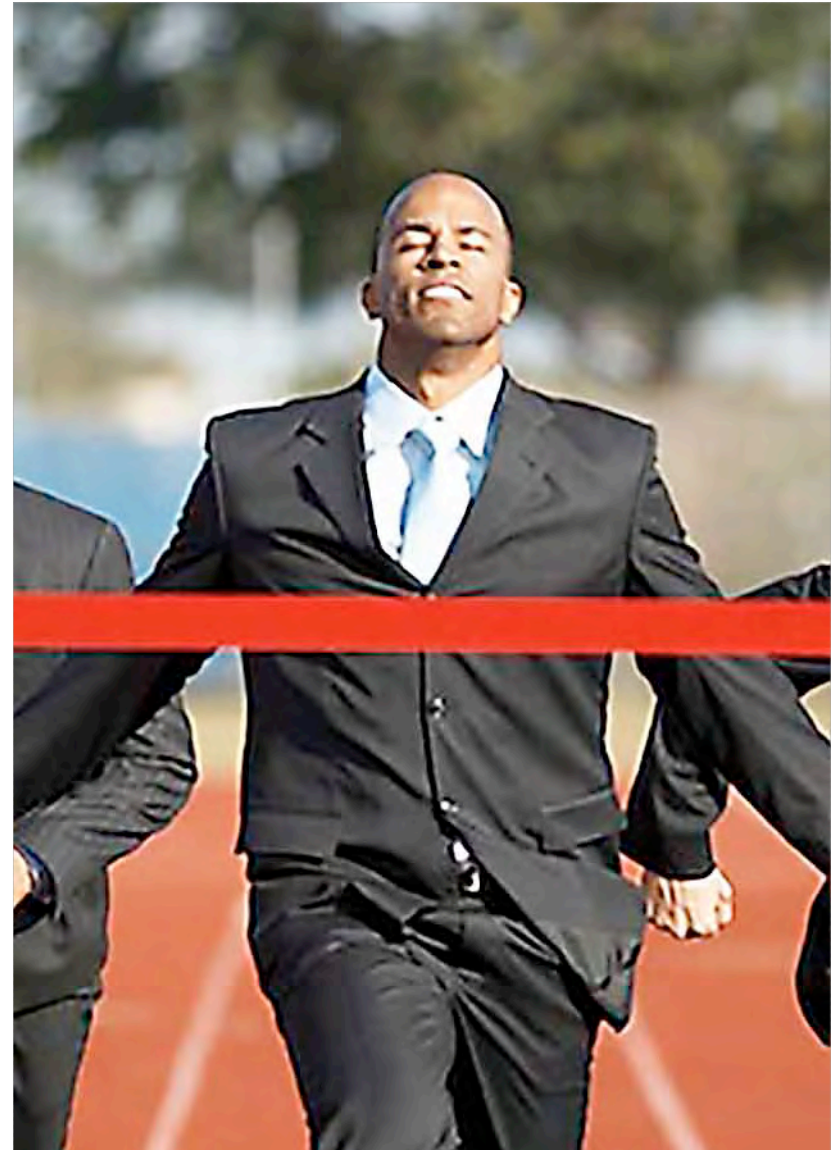


FAST

fast (făst) Swift, quick, agile, nimble, speedy, rapid, flies, brisk, productive;
To be capable of acting quickly

- ✓ **Highly-capable**
- ✓ **Motivated, energetic**
- ✓ **Does good work quickly**

RESULT: Fast, high-quality results people like



COMMUNICATE

com·mu·ni·cate (kə-myooˈnĭ-kāt')
Writing, conversation, non-verbal;
To be good at conveying ideas

- ✓ Clear and articulate
- ✓ Appropriate expression
- ✓ Communicates effectively

RESULT: Teams and products
function optimally



COLLABORATIVE

col·lab·o·ra·tive (kə-lăb'ə-rə-tĭv)
Joint, cooperate, team, participate;
To be able to create together

- ✓ **Cooperative**
- ✓ **Unselfish, patient**
- ✓ **Help someone produce**

RESULT: Rapid, high-quality
product development



SOCIAL

so·cial (sō'shəl) Friendly, playful, group-oriented, relational, communal;
To be well-functioning in teams

- ✓ **Outgoing**
- ✓ **Extroversion**
- ✓ **Likes to work in teams**

RESULT: Functions well in a development team



FLEXIBLE

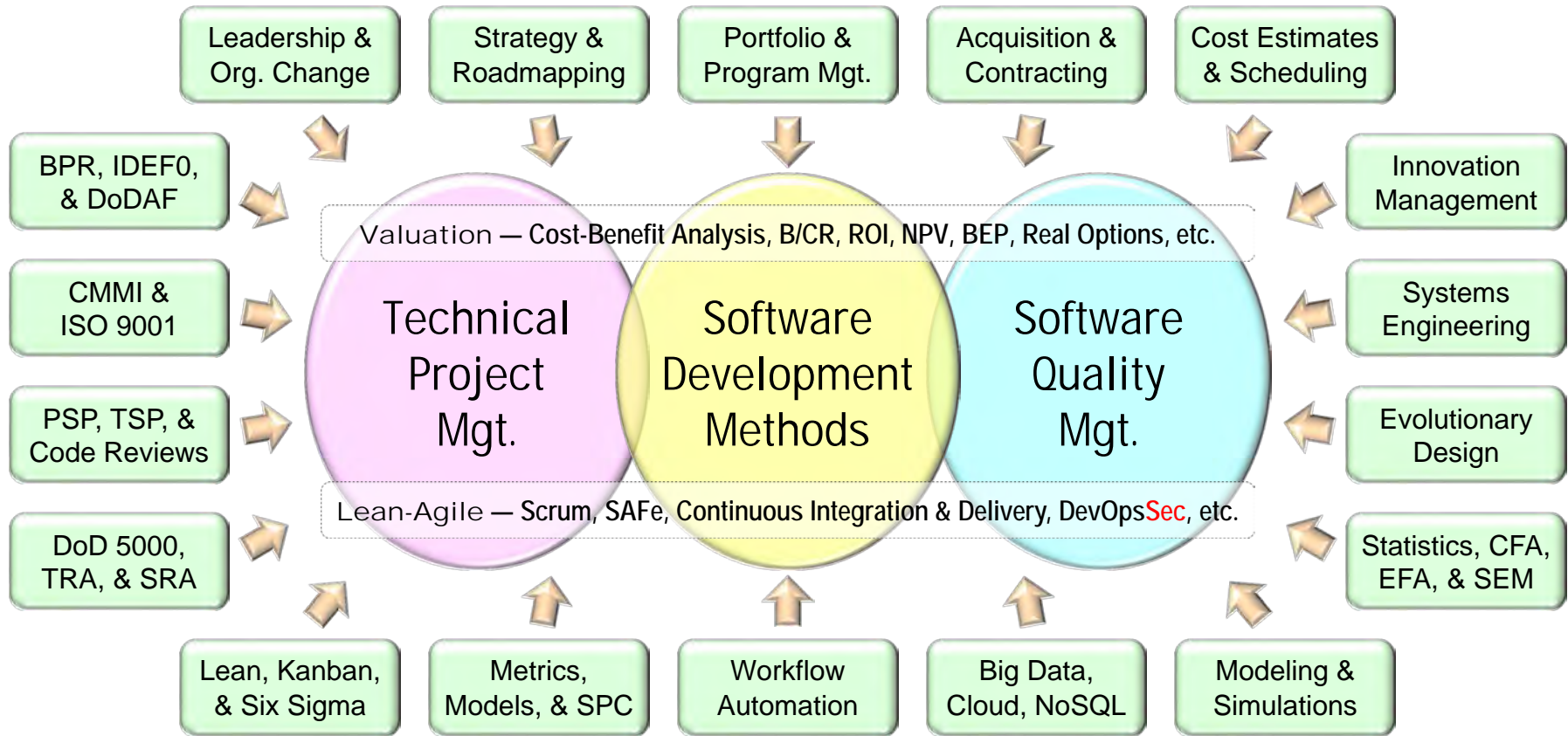
flex·i·ble (flĕk'sə-bəl) Pliable, bend, twist, elastic, resilient, adaptable;
To be willing to quickly change

- ✓ **Humble**
- ✓ **Highly-motivated**
- ✓ **Get the job done quickly**

RESULT: High-quality product satisfies customers



DAVE'S CAPABILITIES



STRENGTHS – Lean & Agile Thinking • 360 Leadership Assessments • Executive & Agile Coaching • Enterprise Business Agility • Agile Acquisition Contracts • Scaled Agile Framework (SAFe) • DevOps + Security (DevOpsSec) • Cloud Computing/Amazon Web Svcs. • Portfolio, Program, & Project Mgt. • 5x5x5 Innovation & Marketing Sprints • Strategic Planning & Technology Roadmaps • Program Increment & Big Room Planning • Emergent & Evolutionary Microservices • Exploratory MVP, MVA, & MMF Experiments • Lean Startup Product-Focused Value Streams • Performance Metrics, Measures & Dashboards



- **Data mining.** Metrics, benchmarks, & performance.
- **Simplification.** Refactoring, refinement, & streamlining.
- **Assessments.** Audits, reviews, appraisals, & risk analysis.
- **Coaching.** Diagnosing, debugging, & restarting stalled projects.
- **Business cases.** Cost, benefit, & return-on-investment (ROI) analysis.
- **Communications.** Executive summaries, white papers, & lightning talks.
- **Strategy & tactics.** Program, project, task, & activity scoping, charters, & plans.

