William S. Laufer

Julian Aresty Endowed Professor

Professor of Legal Studies and Business Ethics, Sociology, and Criminology Co-Director, Carol and Lawrence Zicklin Center for Governance and Business Ethics The Wharton School, University of Pennsylvania, 3730 Walnut Street 670 Jon M. Huntsman Hall, Philadelphia, PA 19104-6340 lauferw@wharton.upenn.edu; Office Phone: 215-898-7693; Cell Phone: 917-257-0168

Education

- Ph.D., Rutgers University, Graduate School of Criminal Justice, Newark, NJ, 1987 Dissertation Title: *The Development of a Measure of Psychosocial Control* (Chair: Dr. Don Gottfredson)
- M.A., University of Pennsylvania (Honorary), 1995
- J. D., Northeastern University School of Law, Boston, MA, 1983
 NAACP Legal Defense Fund & Educational Fund (LDF), Capital Punishment Project, 2L and 3L (1981-1983) (Supervised by: Jack Greenberg, Jack Boger, James Liebman, and William T. Coleman)
 Hon. Robert W. Sweet, Judge of the United States District Court for the Southern District of New York, Student Clerk, 2L
- B.A., Johns Hopkins University, Baltimore, MD, Social & Behavioral Sciences, 1979

Academic Employment

Julian Aresty Professor, Department of Legal Studies and Business Ethics, The Wharton School, University of Pennsylvania, Philadelphia, PA, 2007-present
Professor, Legal Studies and Business Ethics, Sociology, and Criminology, 2007-present
Associate Professor of Legal Studies and Business Ethics; 1995-2006
Associate Professor of Criminology (secondary appointment with voting rights) 2000-2006
Associate Professor of Sociology (secondary appointment), 2001-2006
Faculty, Graduate Group in Criminology; 2000-present
Anheuser-Busch Term Assistant Professor, 1989-1995
Assistant Professor, Doctoral Program in Criminology, The Wharton School, University of Pennsylvania, Philadelphia, PA 1989-1990
Assistant Professor, Department of Criminal Justice, College of Arts & Sciences, Temple University, Philadelphia, PA 1986-1989
Visiting Faculty, Joint Vienna Institute, International Monetary Fund, 2013
Visiting Scholar, New York University School of Law, New York, NY, Spring, 2002

Administrative Experience

- <u>Co-Director</u>, Carol and Lawrence Zicklin Center for Governance and Business Ethics, The Wharton School, University of Pennsylvania, 2022-present (launched the ZICKLIN REVIEW; Zicklin Bright Index for Business and Human Rights; co-launched the Amazon Research Center (ARC) in Manaus, Brazil; and Policing the Amazon Working Group, Bogota, Columbia)
- <u>Director</u>, Carol and Lawrence Zicklin Center for Business Ethics Research, The Wharton School, University of Pennsylvania, 2000-2010, 2013-2022 (signed MOUs with the World Bank Group, UNDP, UN Global Compact, Center for Strategic International Studies (CSIS), and Center for Corporate Political Accountability (CPA); sponsored or co-sponsored more than 100 conferences, workshops, and seminars including the first national academic conference on socially responsible investing (SRI) in 2000 and the first and longest lasting Normative

Business Ethics Workshop series; The Thomas W. Dunfee Distinguished Lecture Series in Ethics; proposed the CPA-Zicklin Index in 2009; CPA Zicklin Model Code of Corporate Political Accountability in 2014)

Associate Director, 1998-1999; Member, Academic Advisory Board, Zicklin Center

Department Chair, Criminology, School of Arts and Sciences, University of Pennsylvania, 2007-2008

Graduate Chair, Department of Criminology, University of Pennsylvania, 2008-2009.

<u>Undergraduate Coordinator</u>, Program in Criminology, University of Pennsylvania, 2003- 2004 <u>Associate Director</u>, The Jerry Lee Center of Criminology, University of Pennsylvania, 2001- 2009 Fellow, Jerry Lee Center of Criminology, 2000-2009

Doctoral Program Director, Criminology, Wharton School, 1989-1998

Associate Director, Sellin Center for Studies in Criminology and Criminal Law, The Wharton School, University of Pennsylvania, 1989-1990

Memberships, Honors and Awards

Selected Professional Service

Series Co-Editor/Founding Editor, Advances in Criminological Theory, 1989-present

- Member, Editorial Board, Israel Law Review (Hebrew University Faculty Law), 2004-2010
- Associate Editor, *Journal of Research in Crime and Delinquency* (journal of The National Council on Crime and Delinquency), 2006-2010

Editorial Board, Crime, Law and Social Change, 2010-2020

- Editorial Board, *Quarterly Review of Economic Criminal Law (Rivista Trimestrale di diritto penale dell'economia)*, 2019-present
- Editorial Board, Journal of Economic Crime Management, 2005-2010
- Special Issue Editor, Journal of Business Ethics, Volumes 43 and 88

Occasional Reviewer, Yale Law Journal, Journal of Quantitative Criminology, Journal of Business Ethics, Business Ethics Quarterly, Journal of Management, Journal of White Collar and Corporate Crime, Crime, Law, and Social Change

Regional Secretary-General (North America), International Society of Social Defense and Humane Criminal Policy, Economic and Social Council, United Nations ISSD, (see: http://defensesociale.org/members/?lang=en) 2004-present

Faculty Affiliate, Penn Program on Regulation (Penn Law School), 2015- present

Board Member, Center for Political Accountability (Washington, DC), 2009-present Highlights found in: Bruce F. Freed, Dan Carroll, and William S. Laufer, The 2019 CPA-Zicklin Index of Corporate Political Disclosure and Accountability, <u>Harvard Law School</u> Forum on Corporate Governance and Financial Regulation, November 12, 2019 (available at: https://corpgov.law.harvard.edu/2019/11/12/the-2019-cpa-zicklin-index-of-corporatepolitical-disclosure-and-accountability/); Bruce F. Freed, Karl Sandstorm, and William S. Laufer, The CPA-Whartotonlin Model Code of Conduct: A New Framework to Help Companies Navigate Today's Perilous Political Spending Terrain, <u>Harvard Law School Forum on Corporate Governance and Financial Regulation</u>, November 28, 2020; Bruce F. Freed, William S. Laufer, and Karl Sandstorm, New Survey Reveals Strong Shareholder Support for Companies to Follow a Code of Conduct for Political Spending, <u>Columbia Law School, Blue</u> <u>Sky Blog</u>, September 16, 2024

Faculty Advisory Committee, Initiative for Global Environmental Leadership, 2014-2019

Senior Advisor, International Infrastructure Finance Corporation Fund (Mariner Investments), 2013-2019

Senior Advisor, Schemmel Merck, Munich Germany, 2021-2023

Senior Advisor, GCIX Counsellors at Law, Munich Germany, 2024-present

Founding Partner, Worth Street Group, Munich Germany, 2021-present

Senior Advisor, United States. GCE Counsellors at Law, Munich, Germany, 2023-present

- Limited Partner and Member, Advisory Board, Newmarket Capital, Philadelphia, PA, 2020present
- Member, Expert Advisory Committee, World Economic Forum, Anti-Corruption Collective Action Project in the Infrastructure and Urban Development Industries, 2014-2017
- Member, Academic Council, Hills Program Governance, Center for Strategic and International Studies, Washington, D.C., 2002-2015
- Member, National Consortium for White Collar Crime Research, 1999-present
- Reviewer, Campbell Collaboration, White Collar and Corporate Crime Deterrence, 2003-2005
- Member, External Advisory Board, Center for Violence Prevention, Children's Hospital of Philadelphia, 2006-2011
- Member, United Nations Global Compact Academic Advisory Team, 2006-2008

Advisory Board Member, Business Contributions to the Millennium Development Goals, United Nations Development Program, 2006-2008

- Chair, Working Group on Crime as Business, 1999-2003
- Chair, Committee on Development, American Society of Criminology, 2002-2003
- Senior Fellow, Ethics Resource Center (EC), Washington, D.C., 1997-2000
- Program Chair, Annual Conference, American Society of Criminology, Chicago, Illinois, 2002
- Member, Expert Reference Group, Assessing Australian Reform and Boardroom Practice of Corporate Governance against International Benchmarks, 2005-2006
- Advisor, Junior Caux Round Table, Washington, D.C., 2000-2002
- Member, Community Partnership Program, Philadelphia Division, Federal Bureau of Investigation, 1999-2000
- Member, International Advisory Board, International Center for Corporate Accountability, New York, NY, 2005-2009
- Board Member, Asociación Panamena de Examinadores de Fraude, 2005-2007
- Member, Advisory Board, Centre for Comparative Law, History, and Governance, Division of Law, Macquarie University (New South Wales, Australia), 2006-2009
- Member, Faculty Advisory Board, *Journal of Animal Law and Ethics*, University of Pennsylvania School of Law, 2006-2008
- Peer Review Consultant, National Institute of Justice, NIJ Technical Assistance and Support Program, 1994-1996
- Member, Committee on National Policy, American Society of Criminology, 1995–1996
- Member, Wolfgang Award Committee, Guardsmark, 1994-2007; Chair, 2000
- Member, Mayor's Task Force on Private Sector Productivity, City of Philadelphia, 1992-1993
- Member, Working Group on Global Business Ethics Principles, The Conference Board, 1997-1999
- Vice-Chair, Ethics Section, Academy of Legal Studies in Business, 1991-1992
- Member, Board of Directors, Joseph J. Peters Institute, Philadelphia, PA (affiliated with Pennsylvania Hospital), 1990-1992
- Member, Constitution and By-laws Committee, American Society of Criminology, 1988-1989
- Member, Board of Directors, Institute for the Study of Genocide, City University of New York, 1989-1990

Teaching Awards

David W. Hauck Award, 1991, 1997 (first recipient non-tenured faculty member, 1991; first recipient of award for non-tenured and tenured faculty, 1997)
Miller-Sherrer MBA Core Teaching Award, 1999-2000, 2001-2002, 2003-2004
Marc & Sheri Rapaport Core MBA Teaching Award, 2001-2002, 2012-2013, 2013-2014
MBA Excellence in Teaching Award, 2000-2001, 2001-2002
Core Teaching Award, 1996-1997, 1997-1998, 1999-2000, 2001-2002
Teaching Excellence Award, undergraduate class 1990-1991, 1992-1993, 1996-1997, 1998-1999, 2000-2001; 2004-2005, 2006-2007, 2008-2009, 2009-2010, 2011-2012, 2013-2014, 2015-2016, 2017-2018, 2019-2020, 2020-2021; 2021-2022, 2022-2023, 2023-2024
Teaching Reward, The Wharton School, 2017-2018; 2018-2019

reaching Reward, The Wharton School, 2017-2010, 2

Publications

Articles, Books, Book Chapters, Working Papers, and Work in Progress

- 1. William S. Laufer, <u>Critical Corporate Criminal Law Theory</u>, work in progress (law review article)
- 2. <u>William S. Laufer, The Dark Figure of Corporate Crime</u>, work in progress (law review article)
- 3. <u>William S. Laufer and Eduardo Saad-Diniz, Saving the Amazon: Climate Finance Games,</u> working paper
- 4. William S. Laufer, Lying to the Public: Minimal Moral Duties and the Noble Lie, under review, February, 2025
- 5. William S. Laufer, <u>Revisiting Affirmative Justice</u>, under review, February 2025
- 6. William S. Laufer, <u>The Costs of Compliance</u>, in J. Fanto (ed.) Elgar Concise Encyclopedia of Compliance Law, under contract
- 7. William S. Laufer, <u>The Compliance Industry</u>, in J. Fanto (ed.) Elgar Concise Encyclopedia of Compliance Law, under contract
- 8. William S. Laufer, <u>Cosmetic Compliance</u>, in J. Fanto (ed.) Elgar Concise Encyclopedia of Compliance Law, under contract
- 9. William S. Laufer, <u>Critical ESG Theory</u>, in A. Strudler and E. Orts (eds.) The Ethics of ESG, Cambridge University Press, under contract
- 10. Miranda Galvin and William S. Laufer, Introduction, in <u>Advances in Criminological Theory</u>, Volume 27, Corporations as Victims and Offenders, in press
- 11. Miranda Galvin and William S. Laufer, Afterword: Corporate Criminal Justice, in <u>Advances in</u> <u>Criminological Theory</u>, Volume 27, in press
- 12. William S. Laufer and Susana Aires de Sousa, <u>Corporate Criminal Law and the Illusory</u> <u>Offender and Victim</u>, in <u>Advances in Criminological Theory</u>, Volume 27, in press

- Bruce Freed, Karl Sandstrom, and William S. Laufer, Private Orderings and Corporate Political Accountability, in T. Lyon (ed.) <u>Corporate Political Accountability</u> (Cambridge University Press, 2024)
- 14. Susana Aires de Sousa and William S. Laufer, Defending the State's Responsibility for Corporate Criminal Justice, 46 Journal of Corporation Law 1119 (2022)
- William S. Laufer, Some Observations About Corporate Criminal Justice: Thirty Years Later, in <u>Essays in Honor of Professor Antonio Fiorella</u> (eds. Mauro Catenacci et al (University of Roma Tre Press)) (2021)
- 16. William S. Laufer, Corporate Crime in Context, In M. Engelhart, Hans Kudlich, and Benjamin Vogel (eds.) <u>A Festschrift for Ulrich Sieber</u> (Max Planck Institute for Foreign and International Criminal Law Freiburg, Germany, 2021)
- 17. William S. Laufer and Robert C. Hughes, *Justice Undone*, 58 <u>American Criminal Law Review</u> 155 (2021)
- 18. William S. Laufer and Matthew Caulfield, Wall Street and Progressivism, 37 <u>Yale Journal of Regulation Bulletin</u> 36 (2019) (summarized in Laufer and Caulfield, Demonizing Wall Street, <u>Harvard Law School Forum on Corporate Governance</u>, February, 2020 (https://corpgov.law.harvard.edu/2020/03/09/demonizing-wall-street/))
- 19. William S. Laufer, *Preface, The Missing Account of Corporate Victimology*, Eduardo Saad-Diniz, <u>Vicimologia Corporativa</u> (Florianopolis: Tirant Lo Blanch, 2019)
- 20. William S. Laufer and Nicola Selvaggi, Exceptionalism and Corporate Criminal Law, <u>Revista</u> <u>Trimestrale di Diritto Penale dell' Economia</u> (Quarterly Review of Economic Criminal Law, vol. 1-2, 2019)
- 21. William S. Laufer, Promoting a Progressive Account of Corporate Criminal Justice, Special Issue: The Role of Corporations in Criminal Justice, 89 <u>International Review of Penal Law</u> 35-45 (Max-Planck-Institute for Foreign and International Criminal Law, 2019) (Abridged and Edited Version of *The Missing Account of Progressive Corporate Criminal Law*); translated in William S. Laufer, "Promoting a Progressive Corporate Criminal Law," in *Lecciones Sobre Responsabilidad Penal de las Personas Jurídicas y Compliance Penal* (2020) (in Spanish)
- 22. Matthew Caulfield and William S. Laufer, Corporate Moral Agency at the Convenience of Ethics and Law, 17 <u>Georgetown Journal of Law and Public Policy</u> 953 (Special Issue, 2019)
- 23. Mihailis Diamantis and William S. Laufer, Corporate Prosecution and Punishment, 15 <u>Annual Review of Law and Social Sciences (2019)</u> (Excerpted Vast Majority of Corporate Crimes Not Prosecuted and Not Punished, <u>Corporate Crime Reporter</u>, August 7, 2019; reprinted and translated into Portuguese in <u>Corporate Crime</u> (Escola do Ministério Público do Estado de Goiás (School of Prosecutors of the State of Goiás ESUMP/MPGO), Escola Nacional do Ministério Público (ENAMP) and Unidade de Capacitação do Ministério Público (UNCMP/CNMP) in press)
- 24. Matthew Caulfield and William S. Laufer, Response: The Promise of Corporate Character

Theory, 103 <u>Iowa Law Journal Bulletin</u> 101 (2018); response from Mihailis Diamantis, Looking Glass: A Reply to Caulfield and Laufer, 103 <u>Iowa L. Rev. Online</u> 147 (2019); covered in Matthew Caulfield and William S. Laufer, *Assessing Corporate Character as a Basis for Criminal Sentencing*, Columbia Law School, <u>Blue Sky Blog</u>, June 20, 2019; *Corporate Character as a Basis for Criminal Sentencing*, Business Ethics Highlights, July 1, 2019

- 25. William S. Laufer, A Very Special Regulatory Milestone, 20 <u>University of Pennsylvania</u> <u>Journal of Business Law</u> 392-428 (2018) (reprinted in: <u>Anuario de Derecho Penal Económico</u> <u>y de la Empresa</u>, Yearbook of Economic and Business Criminal Law, Volume 5, 1-44 (2019) (translation in Spanish); reprinted and translated into Portuguese in Corporate Crime (*Escola do Ministério Público do Estado de Goiás* (School of Prosecutors of the State of Goiás – ESUMP/MPGO), *Escola Nacional do Ministério Público* (ENAMP) and *Unidade de Capacitação do Ministério Público* (UNCMP/CNMP) 2021)
- 26. William S. Laufer, The Missing Account of Progressive Corporate Criminal Law, 14 <u>New</u> <u>York University Journal of Law and Business</u> 71-142 (2017) reprinted and translated into Portuguese in Corporate Crime (Escola do Ministério Público do Estado de Goiás (School of Prosecutors of the State of Goiás – ESUMP/MPGO), Escola Nacional do Ministério Público (ENAMP) and Unidade de Capacitação do Ministério Público (UNCMP/CNMP) in press)
- 27. William S. Laufer, Compliance and Evidence: Glimpses of Optimism from a Perennial Pessimist, In K. Tiedemann, U. Sieber, H. Satzger, C. Burchard, & D. Brodowski (eds.), <u>Die Verfassung moderner Strafrechtspflege: Erinnerung an Joachim Vogel (Baden-Baden:</u> Nomos, 2016)
- 28. William S. Laufer, Corporate Inauthenticity and the Finding of Fault, In F. Centronze & M. Mantovani (Eds.) La Responsabilita Penale Delgli Enti, (Milano: Il Mulino, 2016)
- 29. William S. Laufer, The Compliance Game, In Saad-Diniz, D. Brodowski, & A. Luiza (eds.), <u>Regulação do abuso no âmbito corporativo: o papel do direito penal na crise financeira</u> (São Paulo: LiberArs, 2015); published in Argentina as: William S. Laufer, The Compliance Game, In Saad-Diniz et al., <u>Regulacion del Abuso en el Ambito Corporativo</u> (Buenos Ares: AIDP). See, William S. Laufer On the Corporate Compliance Game, <u>Corporate Crime Reporter</u>, August 2, 2021.
- 30. William S. Laufer and Danielle M. Dorn, Criminology and Forensic Psychiatry, in Robert Sadoff (ed.), <u>The Evolution of Forensic Psychiatry: History, Current Developments, Future</u> <u>Direction</u> (New York: Oxford, 2015)
- 31. William S. Laufer, Where is the Moral Indignation over Corporate Crime? in D. Brodowski, M. Esponoza de los Monteros de la Para, K. Tiedmann, and J. Vogel (eds.), <u>Regulating Corporate Criminal Liability</u> (New York: Springer, 2014)
- 32. William S. Laufer, Corporate Criminal Law in the United States: The Emergence of a Progressive Account, <u>Cashiers De Defense Social</u> (Milan, Italy: United Nations, 2014)
- 33. William S. Laufer, Modern forms of corruption and moral stains, 12 <u>Georgetown Journal of</u> <u>Law and Public Policy</u> 373 (2014)

- Danielle E. Warren, Joseph P. Gaspar, and William S. Laufer, Is Formal Ethics Training Merely Cosmetic? A Study of Ethics Training and Ethical Organizational Culture, <u>Business</u> <u>Ethics Quarterly</u>, 24, 85–117 (2014)
- 35. Sally S. Simpson, Rorie, M., Alper, M., and Schell-Busey, N., Laufer, W.S. and Smith, N.C., Corporate crime deterrence: A systematic review. <u>Campbell Systematic Reviews</u>, 10 (4), 1-106 (2014)
- 36. William S. Laufer, Who are the criminals? The politics of crime policy, <u>Contemporary</u> <u>Sociology</u>, 42, 5, 679 (2013)
- Andrea L. Glenn, William S. Laufer, and Adrian Raine, Responding to Vitacco, Erickson, and Lishner: Holding psychopaths morally and criminally culpable, <u>Emotion Review</u>, 5(4), 423 (2013)
- Adrian Raine, William S. Laufer, Y. Yang, K. L. Narr, P. Thompson, and A.W. Toga Increased executive functioning, attention, and cortical thickness in white collar criminals. <u>Human Brain</u> <u>Mapping</u>, 33:2932-2940 (2012)
- 39. Sally S. Simpson, William S. Laufer, N. Craig Smith, Melissa Rorie and Natalie Schell-Busey, <u>Corporate Crime Deterrence Protocol</u> (Campbell Collaboration, 2011)
- 40. Andrea L. Glenn, Adrian Raine, and William S. Laufer, Is it wrong to criminalize and punish psychopaths? <u>Emotion Review</u>, 3, 302-304 (2011)
- 41. Danielle E. Warren and William S. Laufer, Are corruption indices a self-fulfilling prophecy? A social labeling perspective of corruption. Journal of Business Ethics, 88: 841-849 (2009)
- Djordjija Petkoski, Danielle E. Warren, and William S. Laufer, Collective strategies in fighting corruption: Some intuitions and counter intuitions. <u>Journal of Business Ethics</u>, 88: 815-822 (2009)
- 43. Lauretta Tomasco and William S. Laufer, In the Memory of Thomas W. Dunfee: Recollections of Colleagues, Journal of Business Ethics, 2009, <u>88</u>, 851–859
- 44. Djordjija Petkoski, V. Kasturi Rangan, and William S. Laufer, Business and Poverty: Opening Markets to the Poor, <u>Development Outreach</u>, 10 (2), 3-7 (2008)
- William S. Laufer, Law, Ethics, and Divergent Rhetoric, <u>Business Ethics Quarterly</u>, 17, 441-447 (2007)
- 46. William S. Laufer and Alan Strudler, Corporate Crime and Making Amends, <u>American</u> <u>Criminal Law Review</u>, 44, 1307- 1318 (2007) (cited in the amici briefs of <u>United States v. Ionia</u> <u>Management S.A.</u>, in an appeal before the United States Court of Appeals for the Second Circuit (07-5801-CR), June 12, 2008)
- 47. William S. Laufer, Illusions of Compliance and Governance, <u>Corporate Governance</u>, 6(3), 239-249 (2006)

- 48. William S. Laufer The Importance of Cynicism and Humility: Anti-Corruption Partnerships and the Private Sector, <u>Development Outreach</u>, 8 (2), 18-21 (2006)
- 49. William S. Laufer and Nien-hê Hsieh, Choosing Equal Injustice, <u>American Journal of Criminal</u> Law, 30, 343-362 (2003)
- 50. William S. Laufer, Social Accounting and Corporate Greenwashing, <u>Journal of Business</u> <u>Ethics</u>, 43, 253- 261 (2003) (reprinted in <u>Corrupcao, Diretos Humanos e Empresas</u> (Brazil: D'Placido, 2018); <u>Responsabilidad Empresarial, Derechos Humanos y la Agenda del</u> <u>Derecho Penal Corporativo</u> (Valencia, Spain: Tirant, 2021)).
- 51. William S. Laufer, The Social Screening of Investments: An Introduction, <u>Journal of Business</u> <u>Ethics</u>, 43, 163-165 (2003)
- 52. Nien-hê Hsieh, Mark Schwartz and William S. Laufer, Business Students Debate Ethical Principles and Social Impact, <u>Development Outreach</u>, 4, 24-27 (2002)
- 53. William S. Laufer and A. Burgess "Stalking" in J. Dressler (ed.) <u>The Encyclopedia of Crime</u> <u>and Justice</u> (New York: Macmillan, 2002)
- 54. William S. Laufer, Corporate Prosecution, Cooperation, and the Trading of Favors, <u>Iowa Law Review</u>, 87, 123-150, 2002 (reproduced as invited testimony before the United States Sentencing Commission's Advisory Group on Organizational Guidelines, November 14, 2002; excerpted in Israel, Podgor, & Borman, & Henning, <u>White Collar Crime: Law and Practice</u>, West, 2003; reprinted in full, Fiona Haines (ed.), <u>Crime and Regulation</u>, International Library of Criminology, Criminal Justice and Penology (London: Routledge, 2007))
- 55. William S. Laufer and G. Geis, Corporate Criminal Law, Cooperative Regulation, and the Parting of Paths, <u>United Nations: Cahiers de Défence Sociale</u>, 2001, (reprinted as "Corporate Crime and a New Brand of Cooperative Regulation," in <u>United Nations: Cahiers de Défence Sociale</u>, 2002)
- 56. William S. Laufer and Alan Strudler, Corporate Intentionality, Desert, and Variants of Vicarious Liability, <u>American Criminal Law Review</u>, 37, 1285, 2000 (excerpted in Joo, <u>Corporate Governance: Law, Theory, and Practice</u>, Carolina Academic Press, 2004; reprinted in <u>Models of Corporate Criminal Liability: An American, German and Spanish Perspective</u>, eds. Günter Heine & Carlos Gómez-Jara; reprinted in <u>Modelos de Autorrespondsabilidad Penal</u> <u>Empresarial</u>, ed. Carlos Gomez-Jara Diez (2006))
- 57. William S. Laufer, Corporate Liability, Risk Shifting, and the Paradox of Compliance, <u>Vanderbilt Law Review</u>, 54, 1343, 1999 (Cited, Brief for the United States, <u>Bankast A.S.</u> <u>v. United States of America</u>, No. 21-1450. United States Supreme Court, on Writ of Certiorari to the United States Court of Appeals for the Second Circuit, December 14, 2022; <u>United States of America</u>, Plaintiff-Appellee, v. Pangang Group Company, Ltd. Defendants-Appellants.United States Court of Appeals, Ninth Circuit, U.S. Supreme Court, 2023. Cited in <u>Guidance for Executive Order 13673</u>, "Fair Pay and Safe Workplaces," 81 Federal Register 58654-01 (2016))

- 58. William S. Laufer, "The Forgotten Criminology of Genocide," <u>The Criminology of</u> <u>Criminal Law: Advances in Criminological Theory</u>, 8, 1999
- 59. Freda Adler, G. O. W. Mueller, and William S. Laufer, In Memoriam: Marvin Wolfgang 1924-1998, 36 International Annals of Criminology, 36, 175 (1998)
- 60. William S. Laufer and Diana C. Robertson, Corporate Ethics Initiatives as Social Control, Journal of Business Ethics, 1997, 16, 1029-1048
- 61. William S. Laufer, Legal Ethics, in P. Werhane and R. Edward Freeman (Eds.), <u>The</u> <u>Encyclopedic Dictionary of Business Ethics</u>, New York: Blackwell, 1997
- 62. William S. Laufer, Integrity, Diligence, and the Limits of good Corporate Citizenship," <u>American Business Law Journal</u>, 1996, 34, 157-181
- 63. William S. Laufer, Corporate Culpability and the Limits of Law, <u>Business Ethics</u> <u>Quarterly</u>, 1996, 6, 311-324 (reprinted in <u>Modelos de Autorresponsabilidad Penal</u> <u>Empresairal</u>, ed. Carlos Gomez-Jara Diez)
- 64. James Finkenauer and William S. Laufer, The Second Generation of American Criminal Justice, Journal of Research in Crime and Delinquency, 1996, 33, 5-1
- 65. William S. Laufer and D. Darnell <u>Corporate Compliance and the Small Firm</u>. United States Sentencing Commission (Washington, D.C.), 1996
- William S. Laufer and Iwao Taka, Japan, Regulatory Compliance, and the Wisdom of Extraterritorial Social Controls, <u>Hastings International and Comparative Law Review</u>, 1995, 18, 487-530
- 67. William S. Laufer, The Jurisprudence of the Insanity Defense, <u>Journal of Legal Medicine</u>, 1995, 16, 453-459
- 68. William S. Laufer and Donald Darnell, Corporate Compliance and the Small Firm, <u>White</u> <u>Collar Crime Reporter</u>, 1995, 9, 1-9
- 69. William S. Laufer, *A Study of Small Business Compliance Practices*, IN PROCEEDINGS OF THE SECOND SYMPOSIUM ON CRIME AND PUNISHMENT IN THE UNITED STATES (Washington, D.C.: United States Sentencing Commission, 1995)
- 70. William S. Laufer The Rhetoric of Innocence <u>Washington Law Review</u>, 1995, 70, 329-421(Cited by the Supreme Court of New Jersey in <u>State v. Simon</u>, 161 N.J. 416; 737 A.2d 1 (1999); <u>Kazadi v. State</u>, --- A.3d ---- (2020) (cited and excerpted by the Maryland Court of Appeals); <u>Ingram v. State</u>, 50 A.3d 1127 (Md. 2012); the Supreme Court of North Carolina in <u>State v.Gillard</u>, December 13, 2024. Cited in petitions and briefs: Petition for Writ of Certiorari, <u>Richards v. Connecticut</u>, United States Supreme Court, August 31, 2021; Brief of Institute for Justice and the Cato Institute, In Support of Petitioners, The Supreme Court of the United States, <u>Shannon Nelson and Louis Alonzo</u>; <u>Madden v. Colorado</u>, No. 15-1256 (2017); <u>Lovitt v. Commonwealth</u>, Petition for Writ of Certiorari, United States; Supreme Court, October Term, 2000, May 14, 2001; <u>Broussard v. Parish of Orleans</u>, Appellants Brief,

Case No., United States Circuit Court of Appeal for the Fifth Circuit, May 22, 2002); <u>Watson v. State of Maryland</u>, 2018 WL 9849608 (Md. App.) (Appellate Brief); <u>Jones v.</u> <u>Clark County</u>, Kentucky, Kentucky Supreme Court, October 13, 2020 (Appellant's Brief); <u>Ingram v. State of Maryland</u>, Writ of Certiorari to the Court of Special Appeals of Maryland, April 9, 2012; <u>Correia v. Fagan</u>, Goldrick & Segadelli, P.C., and William A. Brown, Defendants/ Appellees. Supreme Judicial Court of Massachusetts, July 30, 2007; <u>Correia v.</u> <u>Fagan</u>, Goldrick and Segadell, P.C., Appellate Brief, Massachusetts Appeals Court, July 30, 2007, No. 07-P-712; Petitioner's Brief, <u>Tshibangu Kazadi</u>, Petitioner, v. State of Maryland, Maryland Court of Appeals, July 10, 2019; Appellant Brief, <u>Estate of Robert J. Pinder, Road</u> <u>Runner Oil Company and JJNP Ranches, v. Duchesne County Sheriff, State of Utah</u>, Supreme Court of Utah, No. 20181026 - SC., June 19, 2019; cited in Comment on Pretrial Introductory Instructions, MPJI-Cr 1:00; Maryland Criminal Pattern Jury Instructions (2018); Brief of Appellee <u>Francisco Pineda-Barrientos</u>, Appellant, v. State of Maryland, Appellee. Appellate Court of Maryland, July 16, 2024

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Presentations

- 1. The Challenges of "Selling Business Ethics" in the United States (keynote address) UNAM, Mexico City, Mexico, November 28, 2024
- 2. Defending Critical Corporate Justice (invited address)

Law Faculty, University of Coimbra, Portugal, June, 2024 3. Policing the Amazon: Questions for s Shared Understanding Ameripol. Bogota, Columbia, May 22, 2024 (with Eduardo Saad Diniz) 4. The State and Responsibility for Corporate Criminal Justice Georgetown Law School, October 23, 2021 (with Susana Aires de Sousa) 5. Corporate Criminal Law, Abolitionist Musings, and the Imperfect State Faculty Workshop, Goethe-Universität Frankfurt am Main, February 23, 2021 (with Susana Aires de Sousa) 6. Telling a Different Story About Corporate Criminal Justice Escuela Libre de Derecho, Mexico City, Mexico, November 17, 2020 7. Corporate Political Accountability and Model Codes Moderator, Wharton School, October, 2019 8. Corporate Social Responsibility to Corporate Compliance. Corporations and Human Rights United Nations Congress, Madrid, Spain, June 13, 2019 (with Matthew Caulfield) 9. Corporate Moral Agency Compliance.net, Villanova Law School, June 3, 2019 (with Matthew Caulfield) 10. Corporate Political Accountability NYU Stern, February 28, 2019 11. Compliance Pluralism and Paternalism Comparative Corporate Criminal Law, Zicklin Center, University of Pennsylvania, February 15, 2019 12. Does Corporate Moral Agency Matter for Applied Business Ethics? The Ethics of Corporate Moral Agency, Georgetown University, November 16, 2018 (with Matthew Caulfield) 13. Evaluation Science and Evidence-based Compliance: Testing and Measuring Petrobras University, Petrobras International Compliance and Ethics Workshop, August 13, 2018 14. Convergence in Compliance Technology Petrobras University, Petrobras International Compliance and Ethics Workshop, August 14.2018 15. Corporate Criminal Law in an Era of Convergence and Disruption: Invited Address Fifth AIDP Symposium, Max Planck Institute, Freiburg, Germany, June 22, 2018 16. The Role of Emotions in Ethical Decision Making: A Behavioral Ethics Perspective Society for Business Ethics, Annual Conference, Atlanta, GA, August 4, 2017 17. Independent Integrity Monitoring for the New Mexico City International Airport Mexico City, February, 2017 18. Global Challenges on Governance, Risk and Compliance GOVERNANÇA, RISCO E COMPLIANCE, Strategic Workshop, University of Sao Paulo, April 14, 2016 19. Corporate Governance and Accountability: Voices from Europe and Latin America The Human Costs of Corruption, Wharton, Philadelphia October 22, 2016 20. Making Corporate Political Transparency Effective RAND Center for Corporate Ethics and Governance, February 6, 2016 21. Structural Brain Imaging Correlates of Crime American Society of Criminology, New Orleans, LA, November 18, 2016 (with Raine, Ying, Lang, Schug) 22. Ethics and Good Governance in Mexican Local Governments Moderator, World Bank, Institutional Integrity Vice Presidency, June 7, 2016 23. The Influence of Psychopathic Traits, Gender, and Biological Evidence on Juror

Decision-Making Moderator, American Society of Criminology, New Orleans, LA, November 18, 2016

24. Corporate Governance and Accountability What Does Science Offer Corporate Criminal Justice? National Academy of Sciences Washington, DC June 3, 2015

25. The Eternal Criminal Record: Author Meets Critics

American Society of Criminology, Washington, DC, November, 2015 (with Freda Adler)

- 26. Causes of Corporate Crime Introduction: Conference on Corporate Crime and Financial Misdealing, New York University School of Law, April 17–18, 2015
- 27. The Future of the Securities and Exchange Commission in a Changing World The Center for Strategic and International Studies, May 1, 2015
- 28. Compliance and Principles: Some Optimistic Comments from a Perennial Pessimist Ludwig Maximilian University (LMU), Munich, Germany, September 17, 2015
- 29. Compliance Databank
 - Deloitte Legal, Munich, Germany, September 16, 2015
- 30. Building a Firm's Self-Regulatory Capacity: With Knowledge Deloitte Legal, Munich, Germany, October 1, 2015 (With A. Schemmel and Manuel Espinoza)
- 31. Effects of Corruption on Emerging and Developing Countries: Whose fight is it? American Society of International Law, International Economic Law Interest Group University of Denver School of Law, November 13, 2014 (with D. Pektoksi and S. Dimitriev)
- 32. The Commitment of International Organizations to Institutional Integrity Roxin Alliance at the Wharton School, July 18, 2014
- 26. Business, Money, and Politics

Society for Business Ethics Annual Conference, Philadelphia, PA, August 2, 2014

- 27. SMEs and Global Integrity
 - World Bank, INT Vice Presidency, Washington, D.C., July 25, 2014
- 28. Introduction to Colin Mayer (Why the Corporation is Failing Us) and Eric Orts (Business Persons) Inn at Penn, Philadelphia, April 14, 2014
- 29. The Field of White Collar and Corporate Crime: Irrelevant? Fractured? Marginalized? American Society of Criminology, San Francisco, CA, November 21, 2014
- 30. Biosocial Criminology: Research, Theory, and Use in the Criminal Justice System Moderator: American Society of Criminology, San Francisco, CA, November 19, 2014

31. Deconstructing Criminal Compliance

Invited Lecture: Regulating Mismanagement in the Corporate field—the Role of Criminal Law and the Financial Crisis; IVth AIDP Symposium for Young Penalists location: Ordem dos Advogados do Brasil Seccional São Paulo (Praça da Sé) August 29, 2014

- 32. Decision-Making and Oversight in Corporations: Consequences for Criminal Liability Moderator: Regulating Mismanagement in the Corporate field—the Role of Criminal Law and the Financial Crisis; IVth AIDP Symposium for Young Penalists location: Ordem dos A dvogados do Brasil Seccional São Paulo (Praça da Sé) August 29, 2014
- 33. Rethinking the Corporate Criminal Grand Rounds, Forensic Psychiatry Fellowship, University of Pennsylvania, October 6, 2014

<i>34</i> .	Normative Business Ethics in a Global Economy: New Directions in Donaldsonian
	Themes: Opening Remarks, October 17 – 18, 2014
35.	Implications and New Themes: Business Ethics
	Moderator: The Moral Responsibility of Firms: For or Against? INSEAD,
	Fontainebleau campus December 12-13, 2013
36.	Promoting Ethics in Organizations: Comprehensive Ethics Training and Indicators of
	Ethical Organizational Culture Danielle Warren and Joseph Gaspar, Annual
	Meeting of the Society of Business Ethics Orlando, Florida, August 2013
37.	Principles for Responsible Management
	PRME United Nations, Berlin, Germany, July 2, 2013 (with D. Petkoski)
38.	Too Big to Prosecute?
	Annual Meeting of the Society of Business Ethics, Orlando, Florida, August 2013
39.	Where is the moral indignation over corporate crime?
	Corporate Criminal Liability, AIDP/LMU Symposium, Munich, June 14, 2013
40.	Politica Criminal Internacional en la Era de la Declaracion del Milenio de las
	Naciones Unidas: Text and Rhetoric in Corporate Criminal Liability
	United Nations Social Defense Symposium, Mexico City, November 23, 2012
41.	Promoting Ethics in Organizations: A Longitudinal Study of Formal Ethics Training.
	2012 Academy of Management Conference, Boston,
	Massachusetts Warren, D., Gaspar, J., & Laufer, W. August, 2012
	(paper in Academy of Management Proceedings 2012, 1, 17330)
42.	Theft of a Nation and Who Are the Criminals? Author Meets Critics
	American Society of Criminology, Chicago, IL, November 15,
	2012
43.	Business Ethics in the United States, Join Vienna Institute, Vienna,
	Austria, June, 2011
44.	Importance of Corporate Leadership and Best Practices for Political
	Transparency and Accountability: Why Companies are Increasingly
	Committed to Political Disclosure
	Moderator: The Wharton School, CPA Zicklin Index, October 28, 2011
45.	Listening to Complex Networks and Building Capacity: New Strategies
	for Global Law Enforcement, FBI Headquarters, December,
	2011
46.	Fraud and Corruption in the Carbon Trading Market: An Introduction
	World Bank Institute, Washington, D.C., on April 30, 2010
47.	Are corruption indices a self-fulfilling prophecy? A social labeling perspective of corruption.
	Warren, D. and Laufer, W., The Society for Business Ethics Annual Meeting, Chicago,
	IL, August, 2009.
48.	Inclusive Agribusiness: Fighting Poverty, Hunger, and Malnutrition, The World Bank,
	Washington DC, 2009
<i>49</i> .	The Pennsylvania School of Criminology
	American Society of Criminology, Philadelphia, PA, November 5, 2009
50.	Money, Politics, and Corporate Risk
	Chair, Beyond Compliance: The Corporation in Society, Baruch College, New
	York, February 28, 2008
51.	Why has this protocol taken 5 years? Lessons learned from the Campbell Corporate Crime
	Deterrence Project
	Sally S. Simpson, William S. Laufer, N. Craig Smith, Natalie Schell, Rachael Wyckoff,
	Kerry Richmond, and Megan Bears, American Society of Criminology (2008)

School, Philadelphia, PA December 6, 2004 71. Contractarian Approaches to Business Ethics: The Evolution of Integrative Social Contracts Theory The Wharton School, Philadelphia, PA, November 12-13, 2004 72. Campbell Collaboration: Searching for an Empirical Foundation for Governance Voluntary Codes of Conduct for Multinational Corporations: Promises and Challenges, New York, NY, May 14, 2004 73. The Subtext and Subtleties of Corporate Speech International Conference on Voluntary Codes of Conduct for Multinational Corporations: Promises and Challenges, New York, NY, May 13, 2004 74. The Opacity Index Making the Business Case for Governance Reform, The Center for Strategic International Studies, Hills Program on Governance & The Yale International Institute on Corporate Governance, Washington, D.C., April 21, 2004 75. Can Corporations Commit Crimes? A Roundtable Corporate Governance and Corporate Deviance: Looking for an Empirical Foundation, World Bank Institute, World Bank, Washington, D.C., February 9, 2004 76. Ethics and Policy Moderator, Wharton Latin American Conference, Philadelphia, PA November 14, 2003 77. Disseminating Business Knowledge: How to Measure Impact? Conference on Measuring the Impact of Business Knowledge Dissemination, McKinsey, New York, NY, October 24, 2003 78. Corporate Responsibility and Sustainable Competitiveness in Russia World Bank Institute, Washington, D.C., December 6, 2002 79. Corporate Crime and the Corporate Criminal Law Senior's Associates Luncheon, University of Pennsylvania, November 22, 2002 80. Models of Corporate Fault Poster Session: American Society of Criminology, Chicago, Illinois, November 12, 2002 81. The Role of Academics: Analysis, Research, and Distribution of the Global Compact United Nations, Office of the Global Compact, New York, NY, June 11, 2002 82. Brainstorming in Working Groups: Learning Process: Analysis, Research, and Distribution United Nations, Office of the Global Compact, New York, NY, June 11, 2002 (with David Levin) 83. Dirty Money: Nourishing Poverty and Terrorism: What Next on the Agenda? Brookings Institution, Washington, D.C., June 5, 2002 84. Corporate Criminal Law, Cooperative Regulation, and the Parting of Paths Social Defence and Criminal Law for the Protection of Coming Generations, in View of the New Risks, Ministry of Justice of Portugal, XIVth International Congress on Social Defence, Lisbon Portugal, May 16, 2002 85. The Death of the Corporate Criminal Law? New York University School of Law, Criminal Law Faculty, February 27, 2002 86. Improving the Public's Understanding of Crime Prevention and Causation Dedication of the Jerry Lee Center of Criminology, University of Pennsylvania, October 15, 2001 87. Corporate Prosecution, Cooperation, and the Trading of Favors Legal Issues and Sociolegal Consequences of the Federal Sentencing Guidelines, University of Iowa College of Law, June 1, 2001 88. Introduction to Ethics Research at Penn Ethics Across Disciplines: A Meeting of Ethics Scholars at Penn, Wharton, May 1, 2001 89. Believers and Non-Believers

Social Screening of Investments, The Wharton School, Impact Conference, February 3, 2000 90. eCommerce Threats of Disintermediation in Industrial Distribution The Bossard Group, York, Maine, September 6, 2000 91. Ethics and the New Economy Junior Caux Round Table, Washington, D.C., April 28, 2000 92. Building One Company, Bossard US Corporate Board Meeting, Bossard Holding AG, Hampton, NH, July, 2000 93. Risk Shifting, Gaming, and Organizational Restrictions on Corruption Responding to the Challenges of Corruption, International Scientific and Professional Advisory Council of the United Nations Crime Prevention and Criminal Justice Programme, City Hall, Milan, Italy, November 19, 1999 94. The Salbu-Nichols Debate on Extraterritorial Applications of Corruption Law The Caux Round Table, Caux, Switzerland, July 22, 1999 95. Forum on Deterrence of Environmental Violations and Environmental Crime Participant, National Institute of Justice, Washington, D.C., July 12, 1999 96. Measuring Corporate Compliance Effectiveness Zicklin Center Conference, Wharton, May 26, 1999 97, Measuring Success and Failure ERC Fellows Program, Chantilly, Virginia, May 7, 1998 98. Ethics Programs for Small and Medium-Sized Companies The 1997 Business Ethics Conference: Ethics: Maintaining the Commitment (The Conference Board), May, 1997 99. Corporate Compliance and the Small Firm International Association for Business and Society, June 1995 100. A Study of Small Business Compliance Practices Corporate Crime in America: Strengthening the "Good Citizen" Corporation, United States Sentencing Commission Symposium on Organizational Compliance Practices, Washington, D.C., September, 1995 101. Ethical Reflections Society for Business Ethics, Vancouver, Canada, August, 1995, Session Chair 102. Business Ethics and the Small Firm: Normative Influences and Constraints International Association for Business and Society, Vienna, Austria, June, 1995, with D. Robertson 103. Firm Size, Ownership Structure, and Corporate Sanctions Academy of Criminal Justice Science, Boston, MA, March, 1995, with Adam Sundor 104. Corporate Ethics and Social Control Sixth Annual International Conference of the Society for the Advancement of Socio- economics, Jouy en Josas, France, July, 1994, with D. Robertson 105. Japan and Social Control: New Perspectives on Trade with a Mediator-Centered Society International Association for Business and Society (IABS) (paper in IABS Proceedings, 4, 285-297), San Diego, California, 1993, with Iwao Taka 106. Ethics, Crime and Corporate Compliance Revisited: Recent Trends in Organizational Transformation under the New Federal Sentencing Guidelines Discussant, Fifth Annual International Conference of the Society for the Advancement of Socio-Economics, New York, NY, March, 1993 107. Social Contracts and Social Control: Insights into City-Business Relationships, Joint meeting of European Business Ethics Network and Association des Cadres dirigeants de l'Industrie pour le Progres Economique et Social (ACADI), on Shaping Cities: The Role and

Responsibility of Business, CNIT-La Defense, with Thomas W. Dunfee, Paris, October 1992.

108. Substantive Corporate Criminal Law and the Sanctioning of Corporations

American Society of Criminology, 43rd Annual Meeting, San Francisco,

California, November, 1991, with Kip Schlegel

109. Corporate Crime: New Dimensions and New Research

Chair, American Society of Criminology, 43rd Annual Meeting, San Francisco, California, November, 1991

- 110. Opportunities in Legal Settings
 - In D. K. Kagehiro & P.A. Parmelee (Chairs), Employment opportunities for Population and Environment Psychologists, Division of Population and Environmental Psychology, Annual Conference, American Psychological Association, Boston, Massachusetts, August, 1990
- 111. Corporations, Persons, and Corporate Criminal Liability

Edwin Sutherland, Conference on White-Collar Crime: Fifty Years of Research and Beyond, Indiana University, Bloomington, Indiana (May, 1990), with S. Walt and K. Schlegel

112. Mid-Atlantic Regional Business Law Association

Moderator, Concurrent Paper Session, Philadelphia, PA, March, 1990

- 113. Assessing the Influence of Criminal Justice Research on Law In A. T. Harland (Chair), Legal Issues in Criminal Justice Scholarship, panel session, Conference on the Idea of Criminal Justice: The Development and Future of an Academic Field, Hindelang Criminal Justice Research Center, Rockefeller College, State University of New York, Albany, 1989, with Alan Harland and Dorothy Kagehiro
- 114. Perceptions of Privacy: Factors Invalidating Third-Party Consent Searches In J. Acker (Chair), Popular Versus Legal Conceptions of Crime and Justice, panel session, American Society of Criminology, 41st Annual Meeting, Reno, Nevada (November, 1989), with Dorothy Kagehiro, Alan Harland, and Ralph Taylor
- 115. Personality, Criminality, and the Fine Art of Faking American Society of Criminology, 41st Annual Meeting, Reno, Nevada (November, 1989), with John Lilly
- 116. Sensational Criminals

Chair, American Society of Criminology, 39th Annual Meeting, Montreal, Canada, November, 1987

117. Can the Industrial Community Serve as a Social Control Agent? Paper presented at the USSR-US Joint Program on Crime with Freda Alder