

DONE DONE

The 12 Habits of High Performers

Chris Lema @chrislema

They make
DECISIONS
& take action



BRYANT

24

State Farm

They act

EVEN WHEN

they don't feel like it



They do the most

PRODUCTIVE

thing right away



They only do
ONE THING
at a time



“One thing. Just one thing. You stick to that and the rest don't mean *%@!”

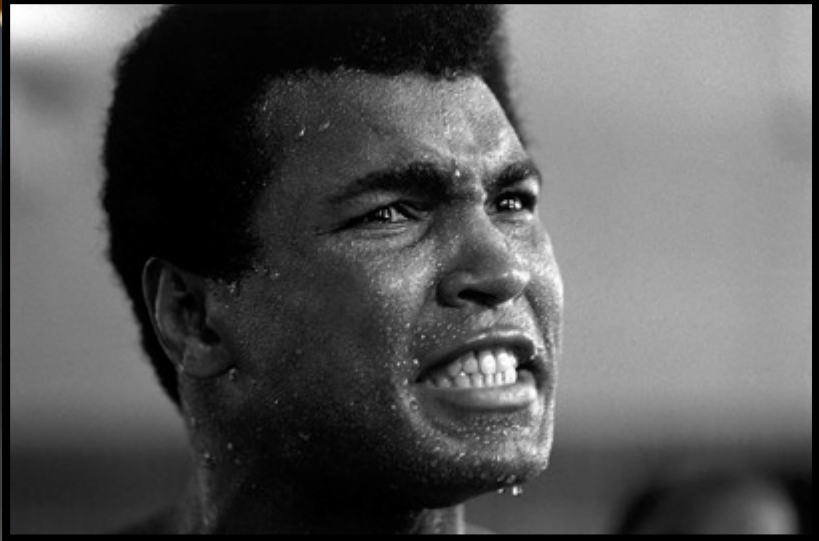
They have a
POSITIVE
attitude



They have
REDEFINED
failure



They don't let
FEAR
hold them back



They are clear about their
PURPOSE
in whatever context they're in



They don't get

DISTRACTED

by the little stuff

Joe Montana



They value

THEIR TIME

& have a plan for how to use it

Suzy Welch
10-10-10



They are

CONTINUALLY

Developing their Communication Skills



They have an
OPEN MIND
& are willing to learn

