



Services Flyer

Achieve Nonstop IT
Power AI and Analytics
Innovate at the Edge

SUSE Discovery Services for Successful Migration to SUSE Solutions

The Discovery Service provides a prescribed and proven roadmap that outlines a safe migration path away from costly solutions that often lead to vendor lock-in.

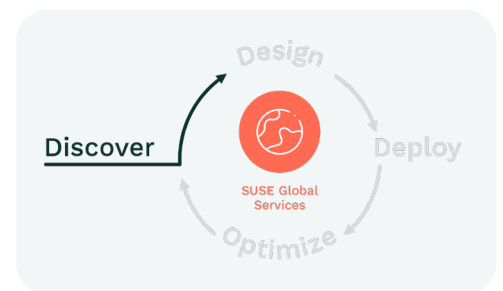
At a Glance:

The SUSE Discovery Service for Migration to SUSE solutions provides a starting point for creating technical and architectural best practices to increase efficiencies for migration projects. As the first step in the SUSE Customer Journey, the Discovery Services session will help you:

- Align business and IT objectives
- Evaluate current infrastructure
- Explore resource gaps
- Product:
- + SUSE Linux Enterprise Server
- + SUSE Manager
- + SUSE Expanded Support

This SUSE Discovery Services for Successful Migration to SUSE Solutions provides you with the opportunity to engage with SUSE professionals who can help align your business and IT goals. Our technical and business professionals listen to your goals and share the best open source solution and service options to help you achieve those goals. Through white-boarding and architectural discussions, we will cover topics such as:

- The current state of your business and your desired outcomes and IT vision
- How best to align your business goals with IT objectives leveraging open source solutions
- Suggested open source solutions and integration options
- Existing resources and gap analysis



Participating in a SUSE Discovery Services affords you the ability to map your course from your unique starting point. This will accelerate your journey to simplify operations and reduce risk.

The SUSE Discovery Service offering provides a delivery framework for organizations to create technical and architectural best practices to increase efficiencies for

migration projects. In SUSE's experience, the level of complexity is dependent not only on the hardware and workloads being migrated but also on IT processes that an organization currently has in place.

Based on best practices from hundreds of real-world experiences, the SUSE Discovery Service is conducted in two parts:

- A Discovery Discussion about your technical and business environment.
- An Architectural Discussion about how SUSE can address the discovered needs and desired outcomes.

ENGAGEMENT OVERVIEW

By using a trusted and enterprise-hardened Linux distribution from SUSE, you will quickly deliver innovative services that attract new customers and retain current customers ahead of competitors. This platform will also help you speed up the time-to-value of new services that can help you adapt to changing customer demands and increasing competitiveness.

This workshop presents information that SUSE and our partners have gained through numerous successful migrations and discusses effective approaches to migrations. SUSE delivers Linux migration strategy discovery services leveraging the SUSE services engagement methodology, a disciplined approach to assigning tasks and responsibilities within the solution delivery effort, this results in the production

high-quality solutions that meet the needs of SUSE's customers within a predictable schedule and budget.

Delivery Method:

- 1 hour preparatory call
- 1 day on-site delivery
- 1 day remote documentation
- 1 hour follow-up call

Who should be involved?

The SUSE Discovery Service offering is recommended for IT professionals, solution architects and their managers who have the task to design, build and operate enterprise applications and services. As this workshop is part of a strategic transformation, the presence of CTO/CIO is recommended.

What is the output?

At the end of your engagement, you will get a summary report that will provide you with a high-level design and suggested next steps. Consider this your roadmap to a successful migration at a budget-friendly cost.

The summary report will include:

- Handover documentation to customer stakeholders
- Feedback and best practice guidance
- Follow up to review findings

Sample Discovery Service Agenda

Discuss...

... your business objectives and requirements.

Topics could include:

- Key business objectives
 - High-level solution requirements
 - Process
 - Deliverables
 - Inventory
 - Motivators
 - Environment
 - Platform(s)
 - Virtualization and cloud
 - Distributions
 - Applications and workloads
 - Application stack considerations

- Deployment procedures
- Configuration management
- Update procedures
- Security
- Storage
- Monitoring
- Challenges
- Review existing Linux landscape (dev/test/prod systems)
- Current patch and update policy and time frames
- Discuss current IT operation processes
- Review current SUSE subscription status

Review...**... solution planning, benefits and anticipated outcomes**

- Linux systems diversity (environments, purposes, architectures)
- Current configuration management solution (if required)
- System deployment process
- Internal security guidelines
- Migration deployment approaches
- Migration toolkit

Handover...**... documentation to customer stakeholders**

- Incorporate feedback and best practices
- Remote follow up discussion call to review findings

Take...**... the next step**

- SUSE Assist: Design Services
- Custom design projects

Migration to SUSE brings all your systems into a structured lifecycle that is centrally orchestrated and managed. The Discovery Services session is the start to a journey that moves you toward true open source solutions that will provide you with a competitive edge.

For detailed services offerings and premium support services information, visit:
www.suse.com/services