# A social-engineering-centric data collection initiative to study phishing

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## **ABSTRACT**

Phishers nowadays rely on a variety of channels, ranging from old-fashioned emails to instant messages, social networks, and the phone system (with both calls and text messages), with the goal of reaching more victims. As a consequence, modern phishing became a multi-faceted, even more pervasive threat that is inherently more difficult to study than traditional, email-based phishing.

This short paper describes the status of a data collection system we are developing to capture different aspects of phishing campaigns, with a particular focus on the emerging use of the voice channel. The general approach is to record inbound calls received on decoy phone lines, place outbound calls to the same caller identifiers (when available) and also to telephone numbers obtained from different sources. Specifically, our system analyzes instant messages (e.g., automated social engineering attempts) and suspicious emails (e.g., spam, phishing), and extracts telephone numbers, URLs and popular words from the content. In addition, users can voluntarily submit voice phishing (vishing) attempts through a public website. Extracted telephone numbers, URLs and popular words will be correlated to recognize campaigns by means of cross-channel relationships between messages.

## 1 Introduction

Modern cyber criminals are widely recognized to be well-organized and profit-driven, as opposed to the reputation-driven underground which was prevalent years ago [2]. As a part of their arsenal, the miscreants have learned to streamline their campaigns also by leveraging automated social engineering attacks over several channels including emails, instant messaging, social networks [3], and the phone system (with both calls and text messages), with the common goal of expanding their "business" beyond email users. However, traditional a-lá-Mitnick scams are based on pure social engineering techniques and, despite their effectiveness, they are relatively slow. To make this a viable business, modern scammers have begun to take advantage of the customers' familiarity with "new technologies" such as Internet-based telephony, text-messages [4], and automated telephone services. Another example is the use of instant messaging (e.g., Windows Live Messenger, Skype, the FaceBook chat), which involves some form of conversation with computer programs that leverages natural language processing and artificial intelligence techniques to mimic a real person [6].

A particular variant of phishing, known as *vishing* (i.e., voice phishing), was popular in the U.S. in 2006–2009 [5], and is now slowly gaining ground in Europe. Notably, an experiment conducted in 2010 by the United Nations Interregional Crime and Justice Research Institute revealed that the 25.9% of Italians (on a sample comprising 800 randomly-selected citizens) were successfully tricked by phone scammers. In a previous work [7] we analyzed

this type of scams, based on a selection of about 400 user-submitted reports, including the caller identifier (e.g., source phone number), (parts of) the transcribed conversation, general subject of the conversation, and spoken language. Besides confirming that vishing was popular in the U.S. at that time, our experience suggests that phishers rely on automated responders, and not only on live calls, with the goal of reaching a broader spectrum of victims. Reports were filed between 2009 and 2010 through a publicly-available web site where anyone can submit anonymous reports of vishing.

The system described in [7] focuses solely on vishing and, in addition, it has two main limitations. First, we trust submitters and, second, the effectiveness of vishing attacks could not be determined (evidently, people reporting suspicious calls are less prone to falling prey to them). To overcome these limitations, we propose to correlate the evidence on vishing scams with other forms of phishing. To this end, the new approach is to collect suspicious emails from spam-traps, instant messages from dedicated honeypots (e.g., based on myMSNhoneypot [1]) and content published by spammers on social networks (leveraging the @spamdetector service [9]). Our approach is content-driven. In particular, the first goal is to thoroughly quantify the popularity of voice-based scams. Secondly, we want to understand whether there are relationships between voice-based campaigns and text-based campaigns. Third, we strive to recognize evidence that suggest the use of social engineering techniques.

## 2 System overview

Our system has four modules, each tackling a different aspect of phishing. The *phone* module is an automated phone bot that places outbound calls, receives inbound ones, and records resulting conversations. The *email* module is a spam bot that receives spam and phishing email messages, and *IM* module is an instant messaging honeypot that collects unsolicited chat messages. The *social network* module will be implemented as a web crawler that to monitor suspicious accounts, known for sending spam (according to @spamdetector).

#### 2.1 Text processing and correlation

The collected corpus (e.g., body of email messages, transcribed phone conversations, instant messages) is stored and analyzed using simple natural language processing techniques to extract popular sentences and words. Specifically, the stemming algorithm described in [8] is first applied to reduce words to stems. Secondly, stop words such as "the", "an", "this" are removed.

Regular expressions are then used to extract (possibly new) phone numbers and URLs. The former, core part of our approach, are sent to the phone module, while the latter will be shared for external analysis. Numbers, URLs and popular stems are used as a preliminary set of *features* to correlate messages across channels

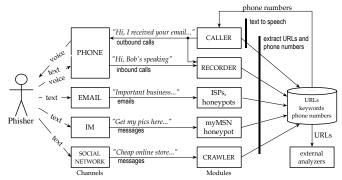


Figure 1: Overview of the dataflow of our collection system.

and find groups of different campaigns. Since shortened URLs are often used to evade filters (or simply to trick users), these are first resolved with the long-shore.com API, a service that mimics a real browser and records the redirection chain from a short URL to the target URL. Instead of the URL itself, the whole chain is retained and used as a similarity feature: it is indeed common for spammers to use multiple redirections to the same phishing site, to increase the lifespan of their campaigns.

#### 2.2 Phone channel

The core of our collection system is divided into two sub-modules, both based on Asterisk. The *caller* sub-module periodically calls a feed of numbers. Whenever someone answers, a pre-recorded prompt mimics a hypothetical victim, supposedly tricked by the reverse vishing scam (e.g., "Hi, this is Bob, I received your email and I am curious to know more about it") and waits for 30 seconds. The resulting audio is recorded along with simple metadata such as date, time, and number. The *recorder* module is leveraged to answer inbound calls on a series of decoy numbers that we plan to make available deliberately on social network profiles, blog posts and forums.

Audio recorded from both inbound and outbound calls is retained in a database, and is transcribed using the Sphinx speech-to-text engine. The resulting text, if any, is then processed as described above.

#### 2.3 Email channel

This module is implemented as a distributed client, meant to be deployed at ISPs and other institutions (e.g., universities and research centers). The client analyzes spam databases and collects emails that are likely to contain a phone number. At the moment, attachments that may contain scanned documents (used by scammers that attempt to evade basic filters) are not considered. Found messages are sent back to a bot, publicly reachable via SMTP at bot@phonephishing.info. Contributors are invited to submit suspicious emails directly to this address.

## 2.4 Instant messaging channel

This module is implemented as a set of instant messaging accounts (i.e., Yahoo! Messenger, Windows Live Messenger and Google Talk), all registered on myMSNhoneypot, a honeypot that monitors such accounts for any activity. Since the accounts all have empty buddy lists, any message or friendship request received on those accounts is considered as malicious. Only instant messages that contain phone numbers are retained.

### 3 Collected data

As of February 2011, the email module has been working for 2 months, and the phone module is ready for deployment. To boot-

strap the system, we gathered data from the email module and from phonephishing.info. We selected 551 vishing reports out from about a thousand of reports submitted by users in the first two years of activity. Discarded reports are mostly about telemarketing calls. This may appear a limited amount of data, but it must be considered that people typically do not voluntarily give out information, especially when falling victims. Nevertheless, this module collected 532 *unique* numbers. We observed that a good share of the vishers resort to automated responders. In such calls, popular terms such as "press", "credit", "account", are more frequent on automated calls with respect to calls made by live operators.

The email module has been processing spam emails provided from an ISP located in Southern California. In less than one month, the system selected 16,750 emails containing at least one telephone number, which amount to the 0.047% of the total number of spam emails collected by the ISP. Overall, this module collected 152 unique phone numbers as the time of writing.

With the support of a large telecommunication provider, the *phone* module is being deployed on a number of DSL lines to begin calling our initial list of 685 numbers.

## 4 Limitations and technical challenges

The main limitation of our approach lies in phone numbers collected by user-submitted reports, that could be very well spoofed identifiers. In fact, based on a few probing calls we placed manually, a good share of numbers (a rough 10%) are either deactivated or non-existing; unfortunately, it is difficult if not impossible to tell spoofed, blacklisted or deactivated numbers apart.

The main technical challenge of our system lies in the phone module. Specifically, even accurate speech-to-text software are far from being able of transcribing an entire conversation. We plan to workaround this obstacle by recognizing only a finite set of known (key)words extracted from reverse-vishing emails.

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