

Education That Works... **Here. Now.**



40th Anniversary
1967-2007
Southwest  Tech
Here. Then. Here. Now.

Southwest Wisconsin Technical College and the
Southwest Wisconsin Technical College Foundation, Inc.

2006–2007 ANNUAL REPORT / 2008 CALENDAR



Greetings,

It is an exciting time at Southwest Wisconsin Technical College. As we celebrated our 40th anniversary in 2007, we reflected on how

far the college has come from its earliest days. Southwest Wisconsin Vocational-Technical Institute, as it was first named, didn't even have a campus; classes were held at locations throughout Fennimore.

By the mid-1970s, the school was consolidated at its present location and operating out of a multi-building campus. Students learned in classrooms, labs, and shops that were then state-of-the-art. Over the years, some changes have occurred, including reconfigured classroom space, construction of the Lenz Conference Center and, most recently, the addition of the College Connection.

Southwest Tech, a fully accredited college, offers more than 40 areas of study in some of the most in-demand fields. More than 18,000 graduates have been making contributions to southwest Wisconsin and the state. Our graduates reap the benefit of an education that works for them, their families, and the communities they call home.

Providing an education that works has been consistently central to Southwest Tech's very existence. Consequently, we chose to feature this concept in our first College and Foundation Annual Report and Calendar. In the following pages, you will read about some of the many people who embody what is good about

technical education and, we trust, will better understand its importance.

In Spring 2007, Southwest Tech conducted a study to gain a sense of our present standing in the communities we serve. In other words, we wanted to know if area residents think that we're doing a good job and if they support the college. The result was a resounding "Yes!" What's more, we learned that our communities recognize the importance of having a vital growing technical college in the region.

Southwest Tech then held community focus groups this past summer and fall to get input on the most critical issues in our communities and the public health and safety concerns they face. Importantly, we received invaluable input on what the people we serve see as the college's role in advancing the health, well-being, and economic prospects of the region.

The information gathered will assist us in setting the college's future in motion. The feedback will help us to determine what existing areas of study should receive an infusion of resources and what new programs should be added to the college curriculum. This in turn will shape decisions about college growth; namely, what changes should be made to campus facilities.

My sincere hope is that Southwest Tech can continue to be a vital force in southwest Wisconsin. Thank you for your support. We hope you enjoy this 2008 College and Foundation Annual Report and Calendar.

Karen R. Knox, Ph.D.
College President

2007-2008 Southwest Wisconsin Technical College District Board



Russell Moyer
Chairperson



William Carlin
Vice-Chairperson



Kay Kingeter
Secretary



Steve Nockerts
Treasurer



Missy Fitzsimons



Dean Isaacson



Jim Kohlenberg



Eileen Nickels



Don Tuescher

On the Cover

Pictured on the cover of this year's annual report are Southwest Tech faculty and staff who are graduates of the college. As a testament to "education that works", 25 percent of the Southwest Tech staff are alumni. Celebrating 40 years of changing lives in our communities, Southwest Tech is...Here. Now.

About Our Sponsors



Mead & Hunt provides professional services in architecture, historic preservation, transportation, infrastructure, and water resources engineering. Recognized as one of the fastest rising architectural and engineering firms by the *Zweig Letter Hot Firm* list, this corporation remains strong on *Engineering News Record's* Top 500 Design Firms list. Named by *CE News* as one of the top 10 engineering companies to work for in the nation, Mead & Hunt is employee-owned with more than 300 people in offices nationwide. For more information about Mead & Hunt, visit www.meadhunt.com.



For all your residential, agriculture, and commercial construction needs, **Jim's Building Center, Inc.**, in Fennimore can do it all! Located on Hwy. 18 East between Dodgeville and Prairie du Chien, Jim's Building Center, Inc., has been serving the Grant County area for over 23 years. At Jim's Building Center, Inc., no job is too big or too small. Visit www.jimsbuildingcenter.com or call (608) 822-3741.

College Highlights...Here. Now.

Community Partnerships

Building partnerships with industry, Southwest Tech helped secure \$53,000 in Workforce Advancement Training (WAT) grants in 2007. These grants resulted in increased plant safety, efficiency, and retention of regional jobs. Corporations that received these grants were Cummins Emissions Solutions, Nu-Pak, MSC, Mil-3, Woodward Printing Services, Cabelas, Swiss Valley Farms, Quantum Devices, Prairie Industries, and Cummins Filtration, Inc. Companies interested in applying for WAT funds should contact the WTED office at Southwest Tech, (800) 362-3322, Ext. 2360.

Area high school technical education instructors look toward Southwest Tech to provide continuing education needed for teaching certification. Southwest Tech also provides training to stay current with industry trends in welding and other skilled disciplines.

Serving You Better

Responding to Wisconsin's workforce needs, Southwest Tech graduated 647 highly-skilled individuals in 2006-07. Annually, Southwest Tech serves approximately 12,000 students, or about 10 percent of the total population of southwest Wisconsin.



Over 370 sewing enthusiasts gathered at Southwest Tech for the annual Sewing & Quilting Expo. Southwest Tech serves a diverse group of learners throughout the year.

Low to moderate income taxpayers look to Southwest Tech for tax preparation assistance through the Volunteer Income Tax Assistance (VITA) program. The College will again be offering free tax services for qualified individuals in 2008.

A recent study by the Wisconsin Taxpayers Alliance found that every \$1 invested in the Wisconsin Technical College System pays \$6 in additional state and local tax revenue.



The transfer agreement between Southwest Tech's Golf Course Management

Program and UW-Stout allows students to complete their associate degree program at Southwest Tech and then transfer to UW-Stout.

The Southwest Tech website was completely redesigned to provide a more user-friendly and informative online experience. Visit www.swtc.edu today!

Responding to Your Needs

Maximizing taxpayer dollars, Southwest Tech partnered with UW-Richland to enable students to transition to any UW baccalaureate program with credit for all completed general studies courses.

Addressing regional needs for healthcare specialists, Southwest Tech will be offering an associate degree in midwifery beginning January 2008.

Over 3,200 emergency response volunteers received training at Southwest Tech during the year. Southwest Wisconsin relies upon the dedication and skills of our region's emergency volunteers. In turn, these individuals look to Southwest Tech for the necessary training to help them serve the public.

Southwest Tech's impact on regional healthcare is felt when you consider that 76 percent of the registered nurses and 94 percent of licensed practical nurses working in the district were trained at Southwest Tech.



Southwest Tech serves on the front line of changing people's lives. Research by the Wisconsin Council on Children and Families organization points out that there is a "tipping point" where education and training levels achieved bring a significant labor market payoff. This is typically at about a year of post-secondary schooling like a certificate, technical diploma, or an associate's degree.

Keeping current with technology, Southwest Tech students began learning specialized auto technology training through lab exercises utilizing a hybrid vehicle. Access to hybrid technology is also critical for emergency responders and fire fighters since special considerations must be made when responding to hybrid vehicle accidents.

Southwest Tech agriculture students taught farm safety to more than 400 fourth and fifth graders during Rural Safety Days.



College News

Southwest Tech *is* Here. Now. Look for the College's new slogan emphasizing accessible education pertinent to our region's changing needs.

Accessibility to education is a key factor for Southwest Tech to be able to fulfill its important mission. The college distributed student financial aid totaling nearly \$1,525,000 in grants and more than \$1,960,000 in loans. Additionally, through the generosity of donors, the Southwest Tech Foundation was able to award \$120,900 in scholarship support during 2006-07.

Southwest Tech celebrated 40 years of changing lives in 2007 by having four open houses during Technical Education Month that were attended by hundreds of area residents and potential new students.

Southwest Tech graduates enjoy great careers with excellent benefits. In 2007, the top ten paying full-time programs for entry level income averaged \$17.29 per hour.

Keeping Southwest Tech staff, alumni and friends informed of all the exciting things happening on campus is important to the college. To receive the *Tech Transmitter*, call (800) 362-3322, Ext. 2348.

Awards and Recognition

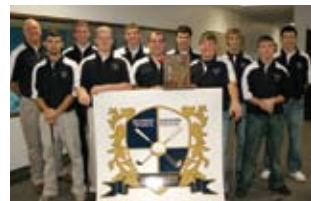
The Agricultural Power and Equipment Technician program was named

Outstanding Post-secondary Agriculture Program in Wisconsin

for 2006 and went on to be recognized by the National Association of Agricultural Educators as the top post-secondary ag program nationally.



Ag Power & Equipment Technician instructors Don Tucker and Pete Hoffman



The Golf Course Management Club golf team finished second

among 13 teams that played in the Wisconsin Junior College State Championship.

Instructor Ed Ruff of the Farm Business and Production Management program was named International Certified Crop Advisor of the Year by the American Society of Agronomy.



Students in the Dairy Herd Management program earned platinum, gold, and silver rankings at the Midwest Dairy Challenge in Fond du Lac.

Bricklaying & Masonry program students captured the top three spots in the state SkillsUSA competition for the third time in six years.



Students in the Agribusiness/Science Technology, Agricultural Power & Equipment Technician, and Dairy Herd Management programs earned numerous awards at the annual Post-secondary



Agricultural Students National Conference, including first and third

places in College Bowl competition, the top three spots in Career Planning–Ag Equipment, and first place in Impromptu Speaking.

Southwest Tech instructor Cindy Bruner won the Innovation of the Year competition sponsored by the League for Innovation in the Community College.



College Mission

Southwest Wisconsin Technical College provides lifelong learning opportunities with an individualized focus for students and communities.

College Vision

Southwest Wisconsin Technical College will be a leader in learning-centered education.

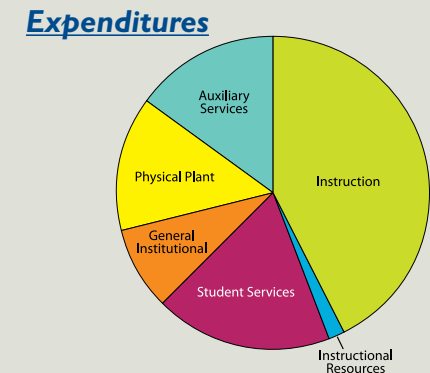
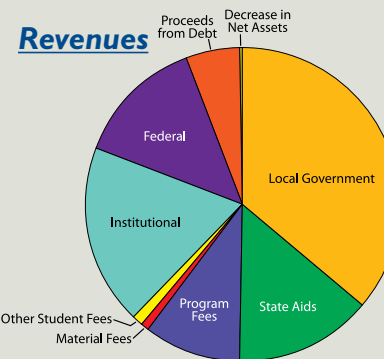
Southwest Wisconsin Technical College 2007–2008 Budget Summary

Revenues/Resources

Local Government	\$ 12,141,000
State Aids	4,752,000
Program Fees	3,395,000
Material Fees	301,000
Other Student Fees	332,000
Institutional	6,198,000
Federal	4,550,000
Proceeds from Debt	1,800,000
Decrease in Net Assets	70,000
Total Revenues	\$ 33,539,000

Expenditures/Uses

Instruction	\$ 14,297,000
Instructional Resources	601,000
Student Services	6,082,000
General Institutional	2,899,000
Physical Plant	4,696,000
Auxiliary Services	4,964,000
Total Expenditures	\$ 33,539,000



Property Tax Impact

The tax rate for the 2007–08 budget was \$1.7237 per thousand dollars of equalized valuation, including \$1.3746 per thousand for operations and \$0.3491 per thousand for debt service. In other words, in 2007–08, the owner of a house with an equalized value of \$100,000 would have paid \$172.37 to support the educational programs and services at Southwest Tech.

Communities Communicate...Here. Now.

Between June 25 and October 18, 2007, Southwest Wisconsin Technical College (Southwest Tech) convened nine focus groups across the Southwest Tech District over the summer and into early fall to gain public insight on three specific issues that impact the college's future direction. In order, these focus groups were conducted on the Southwest Tech campus and in Richland Center, Cuba City, Darlington, Boscobel, Dodgeville, Prairie du Chien, Platteville, and Lancaster. Except for the focus group on the Southwest Tech campus,



participants came to the community events in response to direct mail or public announcements appearing in area newspapers

and on Southwest Tech's website. The campus focus group involved Southwest Tech faculty and staff only.

Three issues were discussed at each focus group and the responses of participants recorded. Participants were asked to comment on critical issues affecting their communities, the most critical public health and safety issues their communities were

facing, and the most critical technical education or training opportunities for their communities. What follows is a compilation and distillation of all feedback provided, listed in descending order of importance.

Question I: List the CRITICAL ISSUES affecting your community.

1. Meeting the need for high-paying jobs with benefits
2. Recruiting business and industry to the region and retaining it
3. Addressing the changing demographics and loss of young families
4. Maintaining a quality pre-K through 12 system and making it a funding priority
5. Providing support for an aging population, including long-term health care.
6. Sustaining the agricultural infrastructure, including the family farm
7. Providing workforce development and training for incumbent workers



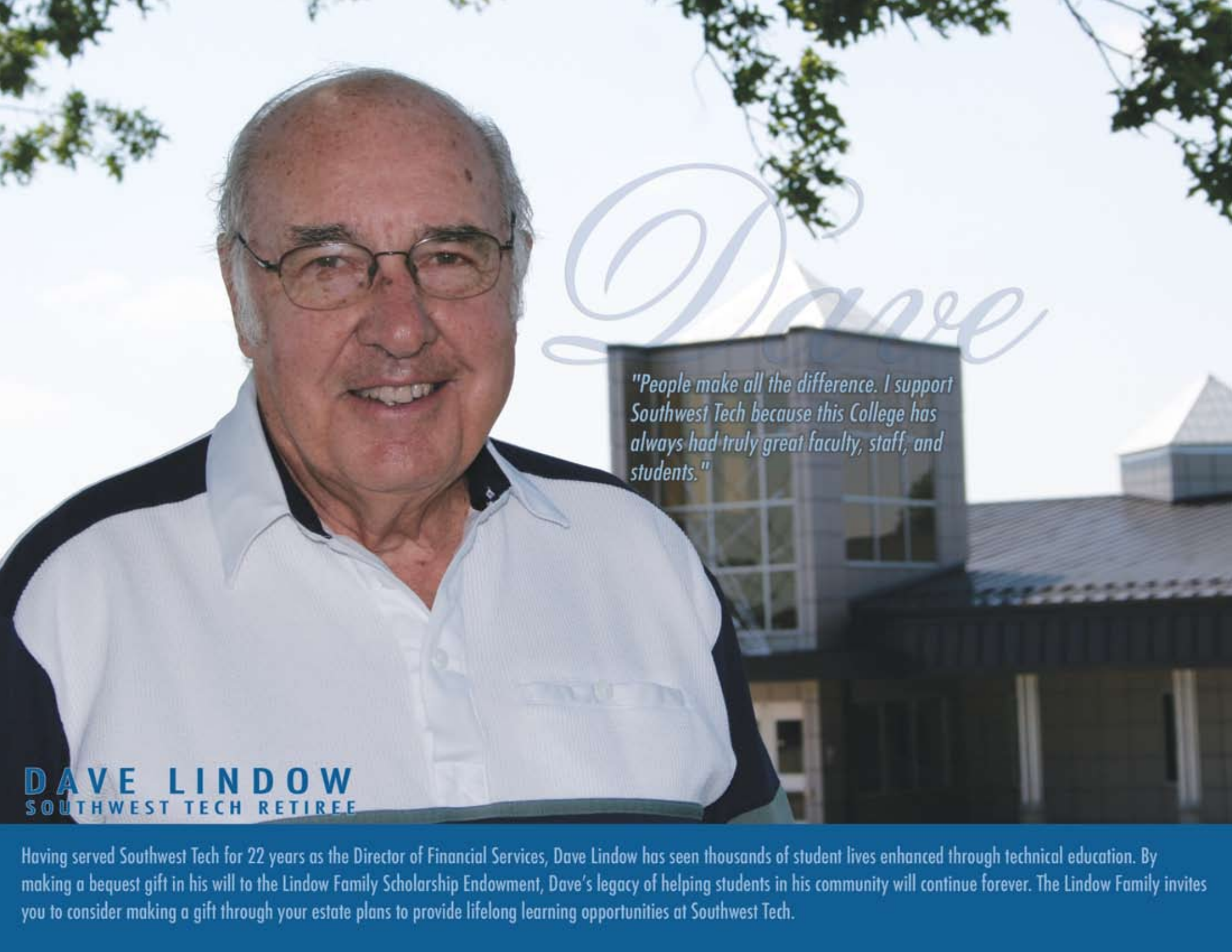
Question II: List the most critical PUBLIC HEALTH AND SAFETY issues facing your community.

1. Having insufficient local access to medical and dental services
2. Providing support and training for volunteer emergency services (e.g., EMT and fire)
3. Meeting the need for affordable health care
4. Meeting the need for wellness education and programs
5. Increasing the level of services available to address AODA and mental health issues
6. Recruiting and retaining qualified health care workers to address a regional shortage
7. Addressing quality of life issues of senior citizens, including assisted living and care options, transportation, wellness, and personal enrichment activities
8. Increasing conservation and improving stewardship of natural resources
9. Addressing transportation safety issues (e.g., road quality and maintenance, speed, vehicle diversity on roads, and cell phone use among drivers)
10. Developing better emergency plans for area municipalities

Question III: List the TECHNICAL EDUCATION or TRAINING OPPORTUNITIES most critical to your community.

1. Training more nurses and allied health workers
2. Providing alternative options for delivery of learning
3. Increasing training in the trades (e.g., electrical, plumbing, and carpentry)
4. Providing more foreign language and cultural awareness training
5. Providing more customized training for business and industry
6. Providing more agriculture training
7. Providing more wellness and life skills training
8. Providing more training for fire and emergency medical services professionals
9. Offering more youth apprenticeship opportunities and career exploration for K-12 as well as better integrating K-12 education with that provided in the technical college and area university
10. Increasing educational opportunities in the areas of green technology, biofuels, and renewable energy





Dave

"People make all the difference. I support Southwest Tech because this College has always had truly great faculty, staff, and students."

DAVE LINDOW
SOUTHWEST TECH RETIREE

Having served Southwest Tech for 22 years as the Director of Financial Services, Dave Lindow has seen thousands of student lives enhanced through technical education. By making a bequest gift in his will to the Lindow Family Scholarship Endowment, Dave's legacy of helping students in his community will continue forever. The Lindow Family invites you to consider making a gift through your estate plans to provide lifelong learning opportunities at Southwest Tech.

January 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>DECEMBER 2007</p> <p>S M T W T F S</p> <p> I</p> <p>2 3 4 5 6 7 8</p> <p>9 10 11 12 13 14 15</p> <p>16 17 18 19 20 21 22</p> <p>23 24 25 26 27 28 29</p> <p>30 31</p>	<p>FEBRUARY 2008</p> <p>S M T W T F S</p> <p> I 2</p> <p>3 4 5 6 7 8 9</p> <p>10 11 12 13 14 15 16</p> <p>17 18 19 20 21 22 23</p> <p>24 25 26 27 28 29</p>	<p>1</p> <p>New Year's Day SWTC Closed</p>	<p>2</p>	<p>3</p>	<p>4</p>	<p>5</p>
6	7	8	9	10	11	12
13	14	15	16	17	18	19
	SWTC Spring Semester Begins					
20	21	22	23	24	25	26
	Martin Luther King, Jr. Day SWTC Closed					
27	28	29	30	31		
				<p>Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829</p>		






Matt

"My instructors knew just how to relate to the students and they tailored the education to each individual. In bricklaying, speed and quality of work are critical. I developed these skills at Southwest Tech."

MATT NELSON
2004 GRADUATE, BRICKLAYING & MASONRY

Matt Nelson has found that the training he received at Southwest Tech has made him more career marketable. Since graduation he has never been laid off, which he reports is very uncommon in bricklaying. Being able to consistently work has paid for Matt's education many times over.

February 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>JANUARY 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30 31</p>	<p>MARCH 2008</p> <p>S M T W T F S</p> <p>1</p> <p>2 3 4 5 6 7 8</p> <p>9 10 11 12 13 14 15</p> <p>16 17 18 19 20 21 22</p> <p>23 24 25 26 27 28 29</p> <p>30 31</p>			1		2
3	4	5	6 Ash Wednesday	7 Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829	8	9 Groundhog Day
10	11	12	13 No SWTC Classes	14 Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829 Valentine's Day	15	16
17	18 President's Day	19 Presidential/Spring Primary	20	21 Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829 SWTC Student Financial Aid Disbursement	22	23
24	25	26	27	28 Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829	29	



Andrew



"There is no need to travel out of state to gain the education you need for a career in the golf industry. The Golf Course Management program at Southwest Tech is close and an outstanding educational opportunity."



ANDREW CAIN
2004 GRADUATE, GOLF COURSE MANAGEMENT

A career as a professional in the golfing industry always excited Andrew Cain. He knew that continuing his education beyond high school would be important to advance his career, but he also wanted to attend college in Wisconsin. At Southwest Tech Andrew was trained with the necessary skills to be successful in the golf industry. Now he is living his dream and organizing national golf tournaments at one of the best courses in the world, Whistling Straits in Sheboygan. Pictured with Andrew is Southwest Tech's Golf Course Management instructor and PGA of America member, Scott Kennedy.

March 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>FEBRUARY 2008</p> <p>S M T W T F S</p> <p>1 2</p> <p>3 4 5 6 7 8 9</p> <p>10 11 12 13 14 15 16</p> <p>17 18 19 20 21 22 23</p> <p>24 25 26 27 28 29</p>	<p>APRIL 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30</p>					I
2	3	4	5	6	7	8
		SWTC Foundation's Scholarship & Awards Ceremony		Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829		
9	10	11	12	13	14	15
Daylight Savings Time Begins				Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829		
16	17	18	19	20	21	22
Palm Sunday	St. Patrick's Day SWTC Spring Break–No Classes	SWTC Spring Break–No Classes	SWTC Spring Break–No Classes	Spring Begins SWTC Spring Break–No Classes	Good Friday SWTC Spring Break–No Classes	
23 Easter	24 SWTC Classes Resume	25	26	27	28	29
				Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829		
30	31					



Don

"At first I was apprehensive about returning to school for a new career in healthcare. But I'm here to tell you that if they can teach this old dog new tricks, you can do it too!"

DON HAWES, RN

1997 GRADUATE, NURSING-ASSOCIATE DEGREE

As the 2007 Nurses' Pinning Ceremony speaker, Don Hawes delivered an inspirational message to the graduating nurses to not only use their Southwest Tech education to take advantage of career opportunities, but to also seek the counsel of professional mentors. Using himself as an example, Don spoke fondly of Southwest Tech faculty who inspired him and made a difference in his life.

April 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>MARCH 2008</p> <p>S M T W T F S</p> <p> I</p> <p>2 3 4 5 6 7 8</p> <p>9 10 11 12 13 14 15</p> <p>16 17 18 19 20 21 22</p> <p>23 24 25 26 27 28 29</p> <p>30 31</p>	<p>MAY 2008</p> <p>S M T W T F S</p> <p> I 2 3</p> <p>4 5 6 7 8 9 10</p> <p>11 12 13 14 15 16 17</p> <p>18 19 20 21 22 23 24</p> <p>25 26 27 28 29 30 31</p>	<p>1</p> <p>Spring Election April Fool's Day</p>	<p>2</p>	<p>3</p> <p>Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829</p>	<p>4</p>	<p>5</p>
<p>6</p>	<p>7</p>	<p>8</p>	<p>9</p>	<p>10</p> <p>Volunteer Income Tax Assistance SWTC Library, 2:00 – 7:00 p.m. (800) 362-3322, Ext. 4829</p>	<p>11</p>	<p>12</p>
<p>13</p>	<p>14</p>	<p>15</p> <p>Tax Day</p>	<p>16</p>	<p>17</p>	<p>18</p> <p>No SWTC Classes</p>	<p>19</p>
<p>20</p> <p>Passover</p>	<p>21</p>	<p>22</p> <p>Earth Day</p>	<p>23</p> <p>Administrative Professional's Day</p>	<p>24</p>	<p>25</p> <p>Arbor Day</p>	<p>26</p>
<p>27</p>	<p>28</p>	<p>29</p>	<p>30</p> <p>SWTC Foundation's A Day for Southwest Tech</p>			



Amber


"At Southwest Tech, you begin working in groups doing hands-on projects right away. The instructors are very personable and interested in seeing you learn. That's the type of atmosphere that works best for me."

AMBER VINE
2006 GRADUATE, MARKETING

Amber Vine's internship experience through Southwest Tech turned into a full-time career as her employer, Wisconsin Wetgoods Company of Milton, developed a newly created position to capitalize on her abilities. Expanding upon her associate degree from Southwest Tech, Amber will soon complete her bachelor degree online while continuing to gain valuable career experience.

May 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>APRIL 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30</p>	<p>JUNE 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6 7</p> <p>8 9 10 11 12 13 14</p> <p>15 16 17 18 19 20 21</p> <p>22 23 24 25 26 27 28</p> <p>29 30</p>			1	2	3
4	5 <small>Cinco de Mayo</small>	6 <small>Nurse's Day</small>	7	8 <small>May Day</small>	9	10
11 <small>Mother's Day</small>	12	13	14	15 <small>SWTC All School Picnic</small>	16 <small>Last Day of SWTC Spring Semester Classes</small>	17 <small>SWTC Graduation Ceremony Armed Forces Day</small>
18	19	20	21	22	23	24
25	26 <small>Memorial Day SWTC Closed</small>	27	28	29	30	31



Justin

"At the time, I chose to attend Southwest Tech because it was convenient. Looking back, the experience changed my life."

JUSTIN WELSH
2001 GRADUATE, MARKETING

While attending Southwest Tech, Justin Welsh's favorite "hands on" educational experiences were gained through student organizations. Justin combined these experiences with a hard work ethic to rise through the ranks of the Enterprise company where he is now a branch manager in the Rental Car Division.

June 2008

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8 Grant County Dairy Breakfast Richland County Dairy Breakfast	9	10 Crawford County Fair	11 Crawford County Fair	12 Crawford County Fair	13 Crawford County Fair	14 Flag Day																																																																																					
15 Lafayette County Dairy Breakfast Father's Day	16	17	18	19	20 Summer Begins	21																																																																																					
22	23	24	25 Lafayette County Fair	26 Lafayette County Fair	27 Lafayette County Fair	28 Lafayette County Fair																																																																																					
29 Lafayette County Fair	30					<p>MAY 2008</p> <table border="1"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td></tr> <tr><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td></tr> <tr><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td></tr> <tr><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td></tr> <tr><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td></tr> </table>	S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	<p>JULY 2008</p> <table border="1"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td></tr> <tr><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td></tr> <tr><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td></tr> <tr><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td></tr> <tr><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td></tr> </table>	S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
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8/13/30 TO 5/11/06



Margo

"Southwest Wisconsin needs Southwest Tech because the institution provides educational access in a rural setting. If this college hadn't been there for me, I wouldn't have been able to attain the life I now enjoy."

SANDY AL
NANCY WICK

MARGO CLARK

1977 GRADUATE, ADMINISTRATIVE ASSISTANT (FORMERLY SECRETARIAL SCIENCE)
FOUNDATION BOARD VICE PRESIDENT

As a single mother and the first of her family to attend college, Margo Clark initially didn't think of herself as "college material." Margo's lifetime of learning began with her degree from Southwest Tech. She will soon complete her master degree in counselor education. After a rewarding 14-year career in upper management of the parent company responsible for the American Girl product line, Margo now dedicates her time to coordinating the community outreach efforts of HospiceCare, Inc., where she helps families who have found themselves being caregivers for their loved ones.

July 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>JUNE 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6 7</p> <p>8 9 10 11 12 13 14</p> <p>15 16 17 18 19 20 21</p> <p>22 23 24 25 26 27 28</p> <p>29 30</p>	<p>AUGUST 2008</p> <p>S M T W T F S</p> <p>1 2</p> <p>3 4 5 6 7 8 9</p> <p>10 11 12 13 14 15 16</p> <p>17 18 19 20 21 22 23</p> <p>24 25 26 27 28 29 30</p> <p>31</p>	<p>1</p> <p>Canada Day</p>	<p>2</p>	<p>3</p>	<p>4</p> <p>Independence Day SWTC closed</p>	<p>5</p>
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



Roush

*"The faculty at Southwest-Tech
feel more like mentors than
instructors."*

racing engines

Yates

159 Bevan Road

JIM RYMARZ

1994 GRADUATE, AUTOMOTIVE TECHNICIAN

Alumnus Jim Rymarz credits Southwest Tech's instructors for helping him build the base of knowledge that led to a career assembling engines for NASCAR drivers like Matt Kenseth. Leveraging his degree as an automotive technician, Jim took additional courses in the Performance Engine Machining program where he learned to use specialized engine machining equipment and precision testing, rebuilding, and assembly techniques.

August 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>JULY 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30 31</p>	<p>SEPTEMBER 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6</p> <p>7 8 9 10 11 12 13</p> <p>14 15 16 17 18 19 20</p> <p>21 22 23 24 25 26 27</p> <p>28 29 30</p>				1	2
3	4				5	6
10	11	12	13	14	15	16
		Grant County Fair	Grant County Fair	Grant County Fair	Grant County Fair	Grant County Fair
17	18	19	20	21	22	23
Grant County Fair					First Day of SWTC Classes--New Students	
24	25	26	27	28	29	30
Iowa County Fair				Iowa County Fair	Iowa County Fair	Iowa County Fair
	31					
	First Day of SWTC Classes--Returning Students					





Bill

"Helping people realize their dreams is a shared value between Citizens Bank and Southwest Tech. Together we are making a difference in people's lives. That's why Citizens Bank chooses to support Southwest Tech."

BILL ALLEN
1980 GRADUATE, ELECTRONIC SERVICING

Citizens Bank has been a continued supporter of Southwest Tech students and faculty. As regular corporate sponsors of events like "A Day for Southwest Tech", Citizens Bank has assisted hundreds of students in attaining a better life through technical education. Pictured with Bill is Lisa Peacock, a 2007 graduate of the Supervisory Management program.

September 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1 Iowa County Fair Labor Day SWTC Closed	2 Ramadan	3 Richland County Fair	4 Richland County Fair	5 Richland County Fair	6 Richland County Fair
7 Richland County Fair Grandparent's Day	8	9	10	11 Patriot Day	12	13
14	15	16	17	18	19	20
21	22 Autumn Begins	23	24	25	26	27
28	29	30 World Dairy Expo Rosh Hashanah			AUGUST 2008 S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	OCTOBER 2008 S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31



Mike

"A lot of people feel like they don't have a choice other than a university. But in reality, a technical education from a place like Southwest Tech is really the best fit for their future goals."



ALLIANT ENERGY.

MIKE TENNESSEN
2001 GRADUATE, AUTOMOTIVE TECHNICIAN PROGRAM

After graduating from Southwest Tech's Automotive Technician program, Mike Tennessee began his career working as an auto mechanic. Using the skills learned while earning his degree, Mike now works for Alliant Energy where his level of responsibility has grown to include an entire fleet of vehicles ranging from trucks to heavy equipment. In the words of his supervisor, *"Mike's knowledge and hard work have taken our office to the next level."*

October 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>SEPTEMBER 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6</p> <p>7 8 9 10 11 12 13</p> <p>14 15 16 17 18 19 20</p> <p>21 22 23 24 25 26 27</p> <p>28 29 30</p>	<p>NOVEMBER 2008</p> <p>S M T W T F S</p> <p>1</p> <p>2 3 4 5 6 7 8</p> <p>9 10 11 12 13 14 15</p> <p>16 17 18 19 20 21 22</p> <p>23 24 25 26 27 28 29</p> <p>30</p>		<p>1</p> <p>World Dairy Expo</p>	<p>2</p> <p>World Dairy Expo</p>	<p>3</p> <p>World Dairy Expo</p>	<p>4</p> <p>World Dairy Expo</p>
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Mother-in-Law Day

Halloween



Bruce

"I support Southwest Tech because of the positive effect that I've seen the College make in the lives of my family, friends and neighbors. Southwest Wisconsin needs applied learning from organizations like Southwest Tech."



BRUCE HOWDLE
ARTIST AND FRIEND OF THE FOUNDATION

Nationally recognized sculptor Bruce Howdle has been a long-time supporter of technical education at Southwest Tech. As a regular donor to the Foundation Art & Antique Auction, Bruce makes a difference in the lives of students while sharing his gifts of art with others.

November 2008



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>OCTOBER 2008</p> <p>S M T W T F S</p> <p>1 2 3 4</p> <p>5 6 7 8 9 10 11</p> <p>12 13 14 15 16 17 18</p> <p>19 20 21 22 23 24 25</p> <p>26 27 28 29 30 31</p>	<p>DECEMBER 2008</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6</p> <p>7 8 9 10 11 12 13</p> <p>14 15 16 17 18 19 20</p> <p>21 22 23 24 25 26 27</p> <p>28 29 30 31</p>					<p>1</p>
<p>2</p> <p>Daylight Savings Time Ends</p>	<p>3</p>	<p>4</p> <p>Election Day</p>	<p>5</p>	<p>6</p>	<p>7</p>	<p>8</p>
<p>9</p>	<p>10</p>	<p>11</p> <p>Veteran's Day</p>	<p>12</p>	<p>13</p>	<p>14</p>	<p>15</p>
<p>16</p>	<p>17</p>	<p>18</p>	<p>19</p>	<p>20</p>	<p>21</p>	<p>22</p>
<p>23</p>	<p>24</p>	<p>25</p>	<p>26</p>	<p>27</p> <p>Thanksgiving SWTC Closed</p>	<p>28</p> <p>SWTC Closed</p>	<p>29</p>
<p>30</p>						

Nichol



"People often contact me about how to start their own day spa, and I always recommend that they consider technical education and Southwest Tech."

NICHOL SCHUMACHER
1999 GRADUATE, ESTHETICIAN PROGRAM



Nichol Schumacher is the co-owner of Kneaded Relief Therapeutic Day Spa located in Fitchburg, Wisconsin. After attaining a bachelor degree, Nichol was looking for a career where she could put her desire to help people to work. She was drawn to the Esthetician program at Southwest Tech. *"I fell in love with Southwest Tech and the instructors my first day of class. Attending this program allowed me to mesh my four-year degree with a career that fit my skills and interests."*

December 2008

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28	29	30	31			<p>NOVEMBER 2008</p> <table border="1"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table> <p>JANUARY 2009</p> <table border="1"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td>31</td><td></td><td></td><td></td><td></td><td></td></tr> </table>	S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30							S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31					
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2007–08 Southwest Wisconsin Technical College Foundation, Inc. Volunteer Board of Directors



Dear Friends,

The Foundation Board works on behalf of our college community and is one of its champions in the communities that make up our district.

In March more than \$120,000 was distributed in scholarships—an increase of 11% from last year.

In May, as part of the 7th Annual A Day for Southwest Tech, volunteers met with over 225 businesses and organizations. Together they raised more than \$70,000. And, perhaps more importantly, the day provided an opportunity for Foundation Board members to engage with faculty and business leaders.

In October the Foundation hosted its annual Art & Antique Auction and raised nearly \$13,000. The event featured the Bricklaying & Masonry, Esthetician, and Golf Course Management programs and the Sewing & Quilting Expo.

Throughout the school year, the Foundation's residential facilities provide housing for 60 students and provide financial support for the staffing that supports the Foundation's continued work.

Thanks to employee payroll deductions, Foundation events, and relationships that are nurtured by Foundation staff, revenue and support received this past fiscal year totaled \$676,394. Together, we have ensured that the Foundation's investments continue to generate healthy revenues that support our mission.

Under the leadership of President Dr. Karen R. Knox, the College has developed a master plan to identify and address future needs. Community discussions were held throughout the district to refine the vision with input from local residents. To date, the response has affirmed that the College is an invaluable resource in our region. The District Board, under the leadership of President Russ Moyer, will prioritize the implementation of this shared vision.

We are fortunate to work with talented and enthusiastic staff. Ellen Leuck and Tammie Richter left an organization of which we can all be proud. The resourceful and forward-thinking team of Susan Davis Allen, Derek Dachelet, Heather Fifrick, and Julie Payne continues this fine collaboration.

The work of past years is the foundation from which we will continue to support Southwest Wisconsin Technical College. Please put this calendar into service; and remember that the Foundation's service to the College depends on your continued support and generosity!

Best Regards,

Joni Graves, Foundation Board President

2006-2007 Foundation Board Member of the Year



**Joni Graves,
President**



**Margo Clark
Vice President**



**Mark Cupp
Secretary-Treasurer**



**Charles Kranz,
Past President**



Dr. Virginia Bradford



Harvey Bastian



J. Bruce Bradley



Susan Davis Allen



Dr. Karen R. Knox



Connie Larson



Russell Moyer



Nick Nice



Randy Weeks



Foundation Staff

(l. to r.) Heather Fifrick, Foundation Manager; Dr. Karen R. Knox, Foundation Co-Director; Susan Davis Allen, Foundation Co-Director; Derek Dachelet, Resource Development Officer; and Julie Payne, Foundation Assistant/Accounting Specialist

Southwest Wisconsin Technical College Foundation Supports Learning...Here. Now.



Heather Fifrick,
Foundation Manager

A Word From the Foundation Manager

I have been with the Foundation for the past seven years and in July 2007 accepted the responsibility of Foundation Manager.

Throughout my life, Southwest Tech has played an important role, beginning with my mother's employment with the College, to helping me achieve my own educational goals, to gaining employment with the Foundation. Each year, we see an increase in the financial needs of our students. But each year I also witness generous individuals and businesses who step forward to provide more opportunities for students to obtain their educational goals. You, our wonderful benefactors, continue to ensure the success of the students and college by helping the College and Foundation provide life-long learning opportunities for students. I look forward to working with you to build on the success of the past.

Foundation Mission

Promote learning through funding and activities that support Southwest Wisconsin Technical College's commitment to excellence.

Foundation Vision

Ensure the success of Southwest Wisconsin Technical College by serving as the foundation for the highest quality technical education.

Retirees Reunite

The Eleventh Annual Retirees Reunion was held on September 28, 2007. Attendees included retired Southwest Tech employees as well as retired members of the Southwest Tech District Board and the Foundation Board of Directors. Foundation staff and current members of the respective boards joined them for a day of fun and relaxation. Nearly 30 attended this year's gathering.

The day began with breakfast at Southwest Tech followed by a relaxing Mississippi Explorer Cruise. Captain Annie navigated the various channels and backwaters of the Mississippi River while our tour guide Norm explained the area's rich history. Participants observed the wildlife that encompasses the river including eagles, turtles, herons, and pelicans.

The Foundation would like to thank **Deer Valley Lodge**, Barneveld, Wisconsin, and



Food Services Incorporated, food service for the Southwest Wisconsin Technical College, for their generous sponsorship of this year's reunion.

Going, Going, Gone!

On October 21, 2007, the Foundation held its seventh annual Art & Antique Auction in the Fred W. Lenz Conference Center at Southwest Tech. Nearly \$13,000 was raised to support activities sponsored by the Foundation. Over 80 items were donated by individuals and businesses throughout Wisconsin with most of the items coming from southwest Wisconsin.

Joining in this year's auction was featured artist Helen Anderson of the Helen Anderson Gallery, Lancaster. Helen

shared her photographic art with the attendees and also donated a piece for the auction. Auctioneers Gary and Jason Bell provided their talents to encourage competitive bidding.



Featured Artist Helen Anderson



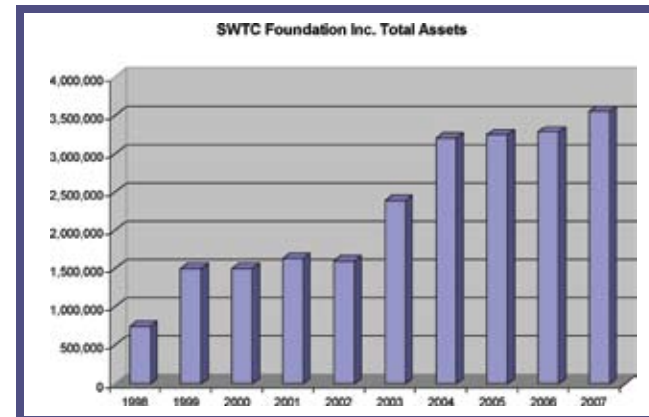
Auctioneers Gary and Jason Bell

Three Southwest Tech programs and one consumer services event were featured during the auction: Bricklaying & Masonry, Esthetician, Golf Course Management, and Consumer Services-Sewing & Quilting Expo. The testimonials and participation from the program instructors and students relayed the importance of supporting technical education.

Sielaff Corporation and **Nu-Pak, Inc.**, co-sponsored this year's auction, donating \$2,500 each to support the event. The Foundation is very proud of its association with these corporate partners who stepped forward to ensure the Foundation is able to provide educational



opportunities for students and staff at Southwest Tech. To make a donation for next year's auction, please contact Heather Fifrick, Foundation Manager, at (800) 362-3322, Ext. 2366.



Southwest Wisconsin Technical College Foundation, Inc.

Assets:
June 30, 2006
\$3,281,125
June 30, 2007
\$3,548,955

Over \$120,000 in Scholarships Awarded

The Southwest Wisconsin Technical College and Southwest Wisconsin Technical College Foundation, Inc. held the thirteenth annual Scholarship & Awards Ceremony on March 6, 2007. Brechler-Lendosky Group, LLC, and Kramer & Brownlee, LLC, co-sponsored the event by providing a gift of \$1,500 each to underwrite the production of the ceremony.



KRAMER & BROWNLEE, LLC
EILEEN A. BROWNLEE, ATTORNEY AT LAW
John N. Kramer (1912 – 2001)

Over 400 people were in attendance to witness 214 scholarships totaling \$120,400 be presented to students. These scholarship opportunities were made possible through generous contributions from individuals, businesses, and organizations who understand the

importance of supporting the educational goals of Southwest Tech students. Also announced during the ceremony was the Foundation Board Member of the Year: Joni Graves; the Individual Donor of the Year: Carol Needham; and the Business Donor of the Year: Jim's Building Center, Inc. The Foundation would like to thank everyone who supports the Foundation through monetary gifts, in-kind donations, and volunteerism. Through your support, the Foundation is able to provide financial opportunities for students.

Over \$70,000 Raised During Annual Awareness Campaign

On May 1, 2007, teams of volunteers visited over 225 businesses to ask for support for a variety of Foundation projects. Areas in which the businesses offered their support included the Greater College Fund, staff development, professional development activities for students, scholarships, student housing, and other special projects. The event raised over \$70,000 bringing the seven year total raised during A Day for

Southwest Tech to over \$470,000!

Partnering with the Foundation to ensure the success of A Day for Southwest Tech were

Citizens Bank, Milprint, and Rural Route 1 Popcorn. Each sponsor donated \$5,000 to underwrite the cost of organizing



and promoting the event. "A Day for Southwest Tech is an important campaign for the Foundation and College," stated Heather Fifrick, Foundation Manager. "It is our opportunity to visit friends, establish new relationships, and inform business and industry of everything the College has to offer. We appreciate the support provided by these three outstanding corporate partners in helping the Foundation and College carry out their missions."

The Foundation reaches out to those businesses that have had training relationships with Southwest Tech or have hired Southwest Tech graduates. To schedule a visit by a volunteer team, to learn more about the Foundation, or to contribute to A Day for Southwest Tech, please contact Heather Fifrick, Foundation Manager, at (800) 362-3322, Ext. 2366, or email hffifrick@swtc.edu.



▶ APRIL 30, 2008 ◀

Mark your calendars! The next A Day for Southwest Tech is April 30, 2008. Schedule your visit today!

Student Residence Halls

Since 1997, the Southwest Wisconsin Technical College Foundation has provided on-campus student housing. Annually, the Foundation houses 60 students from various communities inside and outside the College's district. The Foundation has three types of apartment complexes: fourplex, duplex, and sixplex. These apartments were purchased or built with the assistance of Rural Development and several generous contributions. Currently, four of the six buildings are proudly represented by a sign indicating that a significant contribution was made by a donor. The Foundation is proud to have Rogers Hall, Koenecke Hall, Bemis Hall, and Design Homes Hall.

The primary focus for the on-campus student housing is safety, affordability, and convenience.

Only 2 of the 16 technical colleges in Wisconsin have on-campus student housing; Southwest Tech is the only one owned and operated by the College's Foundation. The on-campus student housing is a center for group living, learning, and social and academic growth.



SCHOLARSHIP AWARDS			
School Year	No. of Scholarships	Range of Awards	Total Scholarships
1997-98	72	\$250 — \$500	\$28,650.00
1998-99	74	\$250 — \$2,500	\$31,350.00
1999-00	86	\$250 — \$3,133.10	\$43,383.10
2000-01	126	\$250 — \$1,500	\$67,450.00
2001-02	115	\$250 — \$1,500	\$64,450.00
2002-03	134	\$250 — \$1,000	\$82,550.00
2003-04	141	\$250 — \$2,000	\$83,600.00
2004-05	155	\$250 — \$1,000	\$91,800.00
2005-06	188	\$250 — \$1,500	\$107,800.00
2006-07	214	\$250 — \$2,000	\$120,900.00
2007-08	199	\$250 — \$3,000	\$115,400.00*

*projected



Derek Dachelet,
Resource Development
Officer

Managing Your Retirement Plan...Here. Now.

Like many Americans, you may have wisely saved for retirement in a 401(k) plan. You likely did a good job of

accumulating your savings, but you may not have thought much about how to use those savings during retirement. Here are some important points to keep in mind about managing your 401(k) plan:

1. Tax Deferral: Your 401(k) contributions were made with pre-tax dollars, so the money in this account has never been taxed. Because of this tax deferral, you will owe income taxes on the money you withdraw from your 401(k) account. Your plan is required by the IRS to withhold 20% of each withdrawal for income taxes.

2. Withdrawal Rules: Once you reach age 59 ½, you may begin withdrawing funds from your 401(k) without penalty. Before that, you will pay a 10% early withdrawal penalty. You must begin your required minimum distributions by age 70 ½. If you fail to withdraw the minimum amount each year after age 70 ½, you face a stiff penalty. Make sure you consult with your financial advisor to plan your required minimum withdrawals.

3. Withdrawal Options: You have several options for managing your 401(k) once you retire. You may leave your funds in your 401(k) plan, if your plan allows it. You may transfer your 401(k) funds over into an Individual Retirement Account (IRA). A third option is to take lump sum cash distribution. Some plans also allow you to annuitize your savings. This means that you receive a fixed annuity payment for life. You need to carefully consider each of these options before making a decision.

4. Your Beneficiary Designations: Your spouse is generally your beneficiary while you are married. Update your beneficiaries if your situation changes. For example, some people accidentally leave 401(k) funds to a former spouse. Consider leaving part of your 401(k) to the American Air Museum in Britain or other charities, which are tax-exempt and will receive the full amount. Regularly review and update your beneficiaries to avoid unintended mistakes.

5. Alternative Beneficiary Designations: Make sure to include alternative beneficiary designations. Many people will make a spouse the primary beneficiary, but will name a charity such as the Southwest Wisconsin Technical College Foundation for all or part of the retirement fund if their spouse passes away before the plan owner does.

6. 401(k) Gifts to Charity: If you plan to make any charitable bequests or gifts through your estate, it is often a good idea to make the gift specifically from your retirement plan since the charity will not pay any income tax on such a gift. The same gift given to a friend, family member, or directly to your estate, will require full income taxes to be paid. Retirement funds such as IRAs or 401(k) plans, US Savings Bonds, and a variety of other funds that the IRS considers to be earned prior to death but paid out after death may generate income taxes on your estate in addition to any estate taxes that might be due.

If you are considering any charitable gifts in your estate plans to the Southwest Wisconsin Technical College Foundation, Inc., or any other organization, you should consider including the wording below in your will or trust. Without this wording, even charitable gifts of these assets through your will or trust will mean that the IRS may well require additional income taxes that can easily be avoided.

"I instruct that all charitable gifts, bequests and devises should be made, to the extent possible, from assets that constitute Income in Respect of a Decedent (IRD), as that term is defined in the Internal Revenue Code."

If there are no charitable gifts, no harm is done. If there are, this could mean significant income tax savings. For more information, contact the Southwest Wisconsin Technical College Foundation.

Additionally, if you are age 70 ½ or older, new legislation now allows you to make cash gifts totaling up to \$100,000 per year from your traditional or Roth IRA to qualified charities without incurring income tax on the withdrawal. This is good news for people who want to make a charitable gift during their lifetime from their retirement assets, but have been discouraged from doing so because of the income tax penalty. The provision is effective until tax year 2007, so you must act by December 31 to take full advantage. Efforts are being made to extend this tax provision.

7. Getting Assistance: As you can see, the rules governing 401(k) plans are somewhat complicated. For most people, it makes sense to obtain professional assistance from a qualified financial planner who can assist you in analyzing your options and making the best decision.

For more information on values-based estate planning and how a gift to support technical education can meet your needs and your family's, please contact the Southwest Wisconsin Technical College Foundation, Inc., by calling (800) 362-3322, Ext. 2417.



Southwest Wisconsin Technical College Foundation, Inc.
Statement of Financial Position – June 30, 2007

Assets

Cash and Investments	\$ 2,554,885	
Property and Equipment	<u>994,070</u>	
Total Assets		<u>\$ 3,548,955</u>

Liabilities

Accounts Payable	\$ 38,197
Accrued Expenses	2,000
Security Deposits	15,538
Mortgage Payable	<u>745,849</u>
Total Liabilities	\$ 801,584

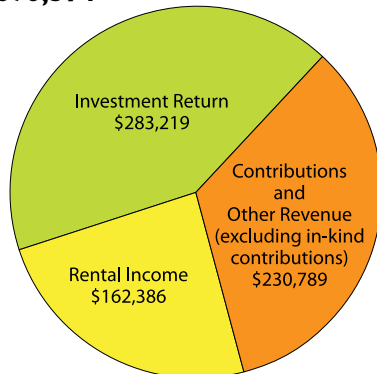
Net Assets

Total Net Assets	<u>\$2,747,371</u>
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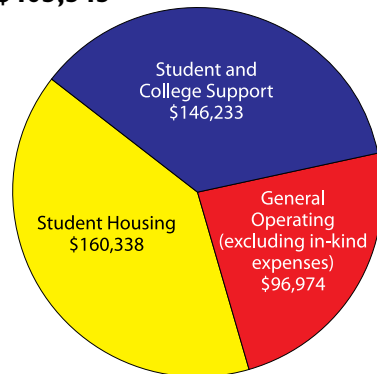
Total Liabilities and Net Assets **\$ 3,548,955**

Revenue and Expenditures for Fiscal Year 2006-2007

Support and Revenue
\$676,394



Expenses
\$403,545



2006-07 Gift Club

The gift club is based on precious gems because of the value the Foundation places on our donors. Each gift is both precious and valuable and each club is important to our growth and our future.



PEARL (\$1-\$99) symbolizes the beauty of youth for those at the beginning of a journey of giving. Just as the oyster builds an exquisite gemstone from a small grain of sand, so shall the Foundation grow from this base.



The **RUBY (\$100-\$999)** is the gem of passion, symbolizing the heart's desire. It is the Foundation's desire to reflect the wishes of our donors as we award scholarships, support professional development, and provide student housing in support of the College, its students, and its staff.



A **SAPPHIRE (\$1,000-\$4,999)** is the most honored of all gems and will not shine for the wicked or impure. Likewise, we honor our sapphire donors and know that they will continue to shine for the Foundation and its purposes.



EMERALDS (\$5,000-\$9,999) are the most prized of all gems with their ability to cure ailments and to allow their wearers to predict the future. The generous donations of our emeralds will certainly assist the Foundation over troubled times and allow us to become the benchmark foundation in the Wisconsin Technical College System.



A **DIAMOND (\$10,000+)** is the hardest substance known to man. Diamonds are the "rock" of our Foundation. Ancients believed they were splinters from stars; we know our donors are stars that will shine forever with their endowed gifts.

We invite you to join our family of gems with your contribution in support of technical education in southwest Wisconsin. A contribution to our Foundation is an investment in the economy of our area and the future of our citizens.



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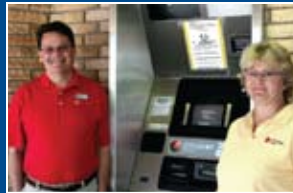
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