

# *Growing for Tomorrow*



Southwest  Tech  
Here. Now.

*Southwest Tech and the Southwest Tech Foundation, Inc.*  
2008-2009 ANNUAL REPORT / 2010 CALENDAR



**Dr. Karen R. Knox**  
Southwest Tech  
President

Through generous donations from our sponsors, we provide you with this annual report and calendar. Southwest Tech is grateful for your continuing support. Yes, new buildings are wonderful, but what is even better is how we are able to impact the lives of those who seek education and training. Whether students are recent high school graduates, English language learners, laid-off or incumbent workers, or emergency medical personnel seeking new skills, we stand ready to serve them.

The campus metamorphosis is wonderful to observe. As with all projects of this magnitude, there are tribulations and triumphs. Unexpected contingencies cause stress while triumphs create the synergy to keep us moving forward. It will be exciting to observe children in the new state-of-the-art childcare center this January. Also in January the new Agriculture/Automotive Technical Center will provide the expanded space necessary to house today's larger vehicles and tractors. By the start of the 2010-11 school year, all our health related programs will be housed in the Health Sciences Building. Then quickly behind that with a completion date of December 2010, the Public Safety Training facility should be on line.

Accompanying construction efforts, staff have been working tirelessly to update programming and bring new programming online. This fall we will be offering a revised program in Engineering Technologist, which is a combination of machine tool, mechanical design, and manufacturing technologies. In addition, we are presently seeking approval of an Electric Power Distribution (line technician) program, a Physical Therapist Assistant program, and a Clinical Laboratory Technician program. If all goes as planned, we will offer these new programs in August 2010.

Southwest Tech is part of the tri-state region referred to as the RiverLands which shares a common economic future as well as a scenic landscape. As the RiverLands region creates more collaborative efforts, it has become evident that businesses, local governments and educational institutions should find more ways to work together. In that spirit of cooperation, Wisconsin's legislature boldly moved forward by lowering the technical college tuition for students from outside the state to 150 percent of that for Wisconsin residents. This move will assist our local industries by providing more educational opportunities for their workers and boost our economy as students come to Wisconsin to further their education.

Please accept this calendar as our gift to you.

Sincerely,  
**Karen R. Knox, Ph.D.**  
Southwest Tech President

## Southwest Wisconsin Technical College District Board



**Dean Isaacson**  
Chairperson



**William Carlin**  
Vice-Chairperson



**Kay Kingeter**  
Secretary



**Eileen Nickels**  
Treasurer



**Missy Fitzsimons**



**Jim Kohlenberg**



**Russell Moyer**



**Steve Nockerts**



**Don Tuescher**

### On the Cover

Breaking ground for the new eight-unit apartment complex included dignitaries, from left, Rob Rands, Midwest Builders; Fennimore Mayor Chuck Stenner; Representative Phil Garthwaite; Stan Gruszynski, USDA Rural Development Wisconsin State Director; Dr. Karen R. Knox, Southwest Tech President; Mark Cupp, Southwest Tech Foundation Board President; Randy Weeks, Design Homes, Southwest Tech Foundation Board Secretary/Treasurer; Heather Ffirick, Southwest Tech Foundation Manager; and Representative Steve Hilgenberg.

## About Our Sponsors



JIM'S BUILDING CENTER, INC.

For all your residential, agriculture, and commercial construction needs, **Jim's Building Center, Inc.**, in Fennimore can do it all! Located on Hwy. 18 East between Dodgeville and Prairie du Chien, Jim's Building Center, Inc., has been serving the Grant County area for over 30 years. At Jim's Building Center, Inc., no job is too big or too small. Visit [www.jimsbuildingcenter.com](http://www.jimsbuildingcenter.com) or call (608) 822-3741.

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**Sielaff Corporation** partners with its customers to design, engineer, and manufacture flawless steel furniture and furniture components. Their factory in Mineral Point produces exclusive private-label products for retailers throughout the United States. The company's hallmark is to work with every customer with a spirit of openness and cooperation. Sielaff strives to manufacture all of its products to the highest quality standards. Visit [www.sielaffcorp.com](http://www.sielaffcorp.com).



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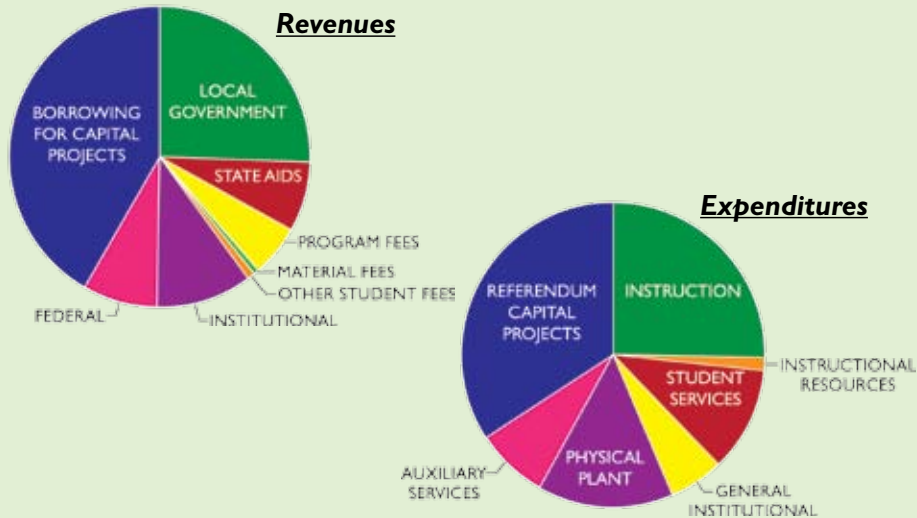
**Southwest Tech**  
**2009–2010 Budget Summary**

**REVENUES/RESOURCES**

Local Government.....	\$ 16,013,000
State Aids.....	4,813,000
Program Fees.....	3,460,000
Material Fees.....	295,000
Other Student Fees.....	490,000
Institutional .....	6,502,000
Federal .....	5,053,000
Borrowing for Capital Projects .....	25,900,000
<b>Total Revenues.....</b>	<b>\$62,526,000</b>

**EXPENDITURES/USES**

Instruction.....	\$ 15,977,000
Instructional Resources.....	750,000
Student Services .....	6,926,000
General Institutional.....	3,731,000
Physical Plant.....	8,942,000
Auxiliary Services .....	4,880,000
Referendum Capital Projects .....	21,320,000
<b>Total Expenditures.....</b>	<b>\$62,526,000</b>



**Southwest Tech Saves Taxpayers \$1.5 Million**

During the July 2009 regular meeting of the Southwest Tech District Board a vote passed to approve a \$23.9 million bond issuance as the final portion of financing needed to complete the April 1, 2008 referendum approved campus expansion and renovation projects. Campus leadership secured favorable debt financing using the Build America Bond program, a federal government initiative under the American Recovery and Reinvestment Act of 2009 intended

to provide funding for state and local government projects at lower borrowing costs. The estimated net interest savings to southwest Wisconsin taxpayers over the 20-year life of the bonds is expected to reach \$1.5 million.

Southwest Tech will maintain a referendum levy of \$28 per \$100,000 of equalized property value, an estimated amount stated during the 2008 voter education campaign.



*College Mission*

Southwest Wisconsin Technical College provides lifelong learning opportunities with an individualized focus for students and communities.

*College Vision*

Southwest Wisconsin Technical College will be a leader in learning-centered education.

*Service Theme*

We change lives by providing opportunities for success!

# So Much Accomplished In So Little Time!

## Southwest Tech Breaks Ground for Expansion Projects on April 9, 2009

Pictured (L to R): Southwest Tech District Board President Russ Moyer, Southwest Tech President Karen R. Knox, Governor Jim Doyle, and

Southwest Tech students and children representing each of the three new facility construction projects.



You could paint a 6" stripe 290 miles long with the paint used in the projects. That is enough to paint a line from Fennimore to St. Louis.



Work begins on the south wall of the Auto/Hg Technical Center



Over 130,000 sq. feet of roofing membrane will be installed...enough to completely cover Lambeau Field 2.25 times!



Footings rise out of the area prepped for the Health Sciences Building.



The footprint of the Childcare Center begins to take shape.



500,000 feet of wire will run through the three new campus buildings...enough to wrap around the city of Fennimore 94 times!

## Southwest Tech to Renovate Koschkee Property

Plans to build a public safety training complex are moving forward and the Southwest Tech District Board passed a motion to purchase the property that formerly housed Koschkee Transfer, Inc. on US Highway 18. Closure of the property sale is dependent upon a favorable environmental impact report which is currently underway. The real estate purchase includes three acres of land, 14,400 square feet of office space, classroom, garage facilities, and a large parking lot. The corner lot is adjacent to the previously acquired 80 acres designated as the future site of a training facility used to advance the skills of emergency medical service providers, fire fighters, and law enforcement recruits and professionals.

overflow parking for roughly 60 cars, existing water and sewer access, and increased storage bays for equipment and training vehicles.

## Final Beam Placed on October 29, 2009

Southwest Tech staff and Miron Construction employees stand in front of the final steel beam that was put into place on the Health Sciences Center scheduled to open in the fall of 2010. The ceremonial beam was signed by over 200 Southwest Tech staff during a recent school gathering. The completion of the steel frame for the future home of healthcare students marks an important milestone in the three campus building projects.

"Remodeling is less expensive than building new and can save significantly on the square footage cost," stated Doug Barnes of Zimmerman Architectural Studios during a recent public meeting. Other advantages include site access from Highway 18, campus



500 tons of steel will be used in construction—the weight equivalent of 640-1965 Volkswagen Bugs!

### Regional Economic Impact

\$21,377,492 Total Current Construction Value	106,000 Total Project Labor Hours
\$5.5 million (26%) contract dollars written to companies within Grant, Iowa, Crawford, Richland, and Lafayette Counties.	36,000 hours (33%) to companies within Grant, Iowa, Crawford, Richland, and Lafayette Counties.
\$4.5 million (21%) contract dollars written to companies within the Dubuque/Galena region.	24,000 hours (23%) to companies within the Dubuque/Galena region.



Childcare Center



Health Sciences Building

MAIN  
ENTRANCE



Agriculture/Automotive Technical Center



TO PUBLIC SAFETY  
TRAINING COMPLEX



Student Housing 8-plex

Additional student housing is also under construction. This project is made possible by the U.S. Department of Ag Rural Development and is not a part of the referendum projects.

A woman in a dark blue police uniform is sitting on the ground next to a German Shepherd dog. They are in front of a stone wall. The background shows a line of green trees under a clear sky. The woman is smiling and has her hands on the dog. The dog is sitting and looking towards the camera.

# Heather

*"Attending Southwest Tech allowed me to continue my job as a dispatcher while getting my degree since the College is so close to home."*

## HEATHER GOKEY

2006 GRADUATE, CRIMINAL JUSTICE-LAW ENFORCEMENT  
& SOUTHWEST TECH POLICE ACADEMY

After graduating from the Southwest Tech Criminal Justice-Law Enforcement program, Heather Gokey was selected to serve as the Prairie du Chien K-9 Police Officer with her Belgian Malinois partner Aja. While enrolled at Southwest Tech Heather knew that she wanted to work with law enforcement dogs. Her instructors encouraged and helped her gain valuable experience while attending college. Completing the Southwest Tech Criminal Justice-Law Enforcement program is an affordable fast track to a career in law enforcement.

# January 2010



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>DECEMBER 2009</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30 31</p>	<p>FEBRUARY 2010</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6</p> <p>7 8 9 10 11 12 13</p> <p>14 15 16 17 18 19 20</p> <p>21 22 23 24 25 26 27</p> <p>28</p>				<p>1</p> <p>New Year's Day Southwest Tech Closed</p>	<p>2</p>
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31						



# Mindy

*"In 7th grade I remember visiting Southwest Tech for a job shadow event where students braided our hair. From that day on I knew that I was going to attend Southwest Tech to give me the skills to start a career making people feel great about themselves."*

**MINDY KRANTZ**  
2003 GRADUATE, SALON SERVICES



You would be hard pressed to find an alumna who is more involved with Southwest Tech than Lancaster native Mindy Krantz. Besides graduating from the Barber/Cosmetologist program, Mindy has taught part-time for the College, attended Emergency Medical Technician training, hired other Southwest Tech alumni to work in her salon, and she even created a scholarship to help students gain a college education. In 2008, with an entrepreneurial spirit and the technical and business skills she learned at Southwest Tech, Mindy opened Serendipity Salon & Day Spa located in Fennimore, Wisconsin.

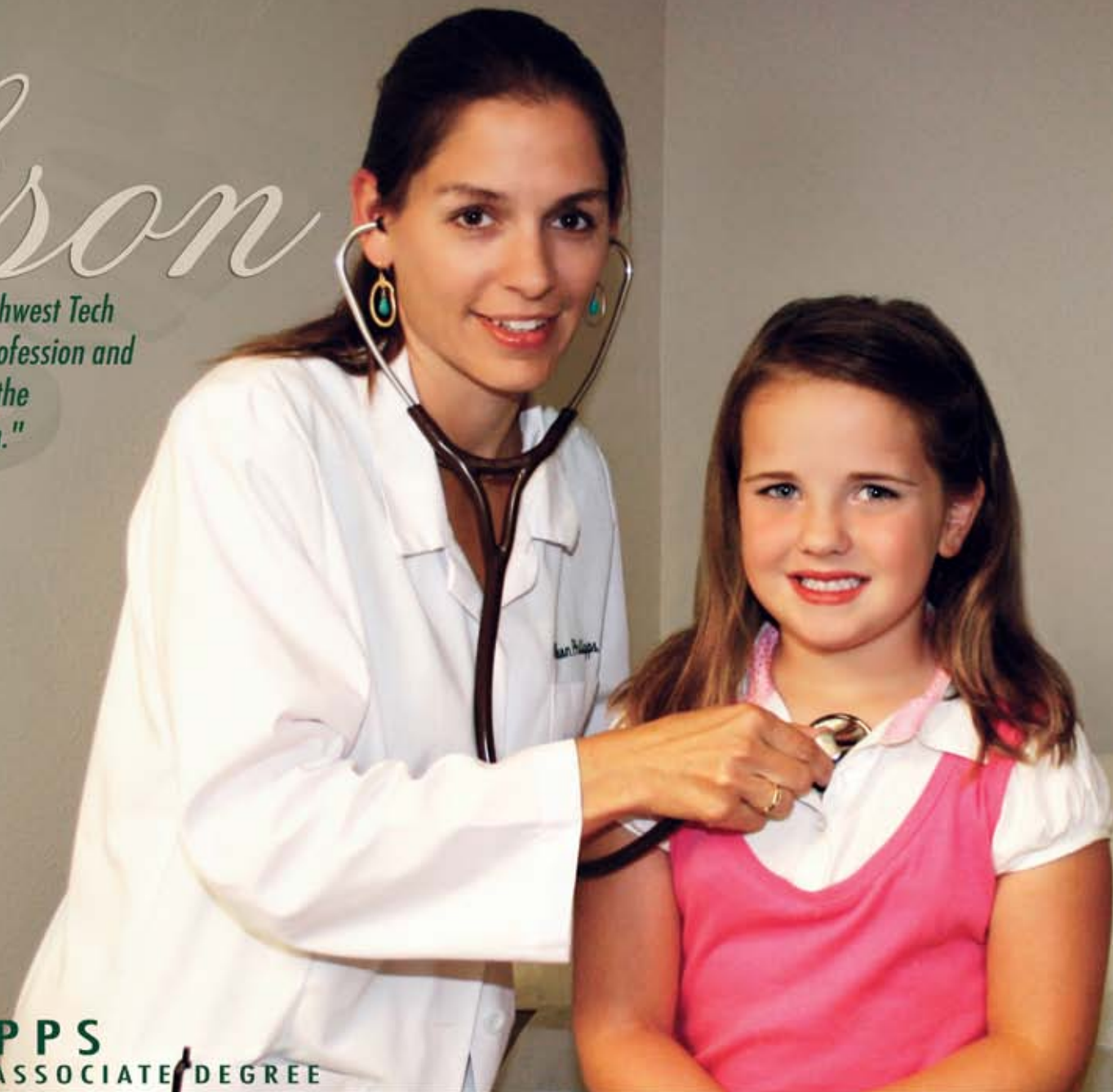


# February 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 Career & Technical Education Month	2 Groundhog Day	3	4	5	6
7	8	9	10 Campus Open House No Southwest Tech Classes	11	12	13
14 Valentine's Day Chinese New Year	15 President's Day	16	17 Ash Wednesday	18	19	20
21	22	23	24	25	26	27
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# Allison

*"The education I received from Southwest Tech provided the basis of my nursing profession and enhanced my dedication to serving the communities of southwest Wisconsin."*





**ALLISON PHILIPPS**  
1996 GRADUATE, NURSING - ASSOCIATE DEGREE

After graduating from Southwest Tech, Allison Philipps continued her educational pursuits by earning a BSN and then a Master's of Science in Nursing from Viterbo University, a school that Southwest Tech has excellent articulation agreements with. Allison Philipps is currently employed at the Dodgeville Medical Center as a Nurse Practitioner and holds the professional designation of Advanced Practice Nurse Prescriber. At the Dodgeville Medical Center, Allison manages the healthcare needs of patients with varying disease process and wellness exams in close collaboration with physicians.

# March 2010



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Daylight Savings Time Begins	Southwest Tech Spring Break—No Classes	Southwest Tech Spring Break—No Classes	Southwest Tech Spring Break—No Classes St. Patrick's Day	Southwest Tech Spring Break—No Classes	Southwest Tech Spring Break—No Classes	First Day of Spring
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# Phil

*"I love restoring cars and haven't been to a day of 'work' yet!"*

**PENNY (LARSON) OHLERT**

1983 GRADUATE, SECRETARIAL SCIENCE

**PHIL OHLERT**

1982 GRADUATE, AUTO BODY TECHNICIAN

Having met at Southwest Tech, Phil and Penny have many fond memories of the College. Pictured in front of their 1970 Dodge Hemi Challenger, they have hired numerous Southwest Tech graduates to work in their Prairie du Chien auto body shop that was started in 1984. Phil has also volunteered to guest lecture to current students in the Auto Collision Repair & Refinish program and commented that "It's great to be able to show the students what I have learned from my instructors 27 years ago and throughout my career."

# April 2010



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*Clare*

*"I am thrilled to be able to further pursue my passion with the goat industry."*

**CLARE WIESBROOK**  
2009 GRADUATE, DAIRY HERD MANAGEMENT

At the age of eleven, Clare Wiesbrook started her business Lacey's Lathers Goat Milk Soap, named after her first goat Lacey, a birthday gift for her ninth birthday. Her rural Mineral Point-based business specializes in making and marketing goat milk soaps and solid lotion bars. She also sells breeding stock Boer and Alpine goats throughout the area. Clare enrolled at Southwest Tech in the Dairy Herd Management and Agri-Business programs to improve her goat business and feels that the training she received cannot be beat. You can find Clare selling her hand-made goat milk products Saturday mornings from May to October at the Mineral Point Farmers Market.

# May 2010

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Mother's Day			Florence Nightingale's Birthday	Southwest Tech All School Picnic	Last Day of Southwest Tech Spring Semester Classes	Southwest Tech Graduation Ceremony Armed Forces Day																																																																																				
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	Memorial Day Southwest Tech Closed	31																																																																																								

A man with a mustache and glasses, wearing a white lab coat and a hairnet, stands in a cheese processing plant. He is holding a large wheel of Swiss Valley Baby Swiss Cheese. The background shows rows of white plastic trays filled with yellow cheese wheels. The man's lab coat has a name tag that says "Mike" and a logo for "Swiss Valley Farms".

*Mike*

*"My job as a manager is to facilitate change and remove roadblocks to empower employees. With lean management principles we made one round of improvements and then turned around and did it again. Companies can enjoy amazing results when they engage their employees in instituting positive change."*

## **MIKE GREEN**




**WORKFORCE TRAINING & ECONOMIC DEVELOPMENT CLIENT**

Swiss Valley Plant Manager Mike Green instituted lean management principles he gained from Southwest Tech Workforce Training & Economic Development (WTED) training. The class is structured to produce measurable results as part of the learning process. Swiss Valley has greatly improved productivity, reduced defect rates, and improved the plant safety record by applying the principles taught. One of their first projects reduced internal transportation waste by 92%! The Southwest Tech training was even subsidized through a Wisconsin Workforce Advancement Training (WAT) grant. WAT grants promote increased investment in the development of incumbent workers and expand technical college training services to help businesses and industry meet their training needs. If your company is interested in partnering with Southwest Tech on a WAT training grant, please contact the WTED offices at 608.822.2360.



# June 2010



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
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Father's Day	First Day of Summer	29	30		MAY 2010 S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	JULY 2010 S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

# Randy

*"Since Design Homes started in 1966 we have used and manufactured products as energy efficient as possible. Now homeowners can install our larger 3.36 KWh solar tracking system, "extreme insulation package", ZO-E windows, LED lighting, geo thermal heating, instantaneous water heaters, and build a Zero Energy Home. It's exciting to implement new technology into our building process."*



**RANDY WEEKS**  
FOUNDATION BOARD MEMBER

 [www.dhsolar.net](http://www.dhsolar.net)

DH Solar, a division of Design Homes headquartered in Prairie du Chien, has developed a horizon-to-horizon sun-tracking photovoltaic system that produces up to 40 percent more energy gain than traditional stationary solar units. Customers have even found that the 3-Kilowatt system allows them to sell excess energy back to the power companies as they watch their electric meter run backwards. Design Homes and the Weeks family have been long-time supporters of technical education and Southwest Tech.

# July 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>JUNE 2010</p> <p>S M T W T F S</p> <p>1 2 3 4 5</p> <p>6 7 8 9 10 11 12</p> <p>13 14 15 16 17 18 19</p> <p>20 21 22 23 24 25 26</p> <p>27 28 29 30</p>	<p>AUGUST 2010</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6 7</p> <p>8 9 10 11 12 13 14</p> <p>15 16 17 18 19 20 21</p> <p>22 23 24 25 26 27 28</p> <p>29 30 31</p>			1	2	3
4	5	6	7	8	9	10
Independence Day	Southwest Tech Closed			Canada Day		
11	12	13	14	15	16	17
18	19	20	21	22	23	24
		Wisconsin Farm Technology Days, Pierce County	Wisconsin Farm Technology Days, Pierce County	Wisconsin Farm Technology Days, Pierce County		
25	26	27	28	29	30	31





*Greg*

*"If America is going to keep striving to be the world's leading industrial nation, it will have a great deal to do with the technical trades. For young people coming out of high school or for those who may have lost their jobs and want to start with a new trade, this is an opportunity for a great future in the career of their choice, that will help drive this country."*

**GREG RUSSELL**  
ADVISORY COMMITTEE MEMBER

Co-owner of Prairie du Chien-based Wolf Machine and River Town Ironworks, Greg Russell is an advocate and supporter of technical education and the trades. Greg looks to Southwest Tech for trained machinists, welders, and workforce training to help keep his employees current with industry. To promote trades careers, Greg also reaches out to high school teachers to find ways to engage young people in manufacturing.

# August 2010

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	<p>First Day of Southwest Tech Classes—New Students</p>	<p>First Day of Southwest Tech Classes—Returning Students</p>																																																																																													



*Sielaff*

*"Southwest Tech graduates play an invaluable role at our business. The college is our first resource for skilled, well-trained employees and plays a key role in our training efforts. The educational and outreach services offered by the school are important to us and critical in our community." ~Alex Sielaff*

**SIELAFF CORPORATION**  
DESIGN. ENGINEER. MANUFACTURE.



**ALEX, JASON, & ULRICH SIELAFF**  
FRIENDS OF THE SOUTHWEST TECH FOUNDATION

Sielaff Corporation is a steel furniture manufacturer in Mineral Point, Wisconsin. Acting as a product development partner, Sielaff markets its "Design, Engineer and Manufacture" capabilities to large retailers and other furniture manufacturers. In 2008, Sielaff Corporation was awarded the Wisconsin Manufacturer of the Year Award. Ulrich Sielaff and his sons, Alex and Jason, are great believers in technical education and have supported students through the Southwest Tech Foundation for many years. The company uses the College's technical outreach training services and continues to draw on Southwest Tech graduates to staff its factory.

# September 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>AUGUST 2010</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6 7</p> <p>8 9 10 11 12 13 14</p> <p>15 16 17 18 19 20 21</p> <p>22 23 24 25 26 27 28</p> <p>29 30 31</p>	<p>OCTOBER 2010</p> <p>S M T W T F S</p> <p>1 2</p> <p>3 4 5 6 7 8 9</p> <p>10 11 12 13 14 15 16</p> <p>17 18 19 20 21 22 23</p> <p>24 25 26 27 28 29 30</p> <p>31</p>		1	2	3	4
5	6	7	8	9	10	11
	Labor Day Southwest Tech Closed					Patriot Day
12	13	14	15	16	17	18
Grandparent's Day						
19	20	21	22	23	24	25
				First Day of Autumn		
26	27	28	29	30		
		World Dairy Expo Alliant Energy Center, Madison	World Dairy Expo Alliant Energy Center, Madison	World Dairy Expo Alliant Energy Center, Madison		



# Karen



*"I still use a lot of the things Karen Knox taught me when she was my instructor at Southwest Tech."*

**KAREN KNOBLE**  
1979 GRADUATE, CLERK TYPIST

The Richland Center Foundry Company looks to Southwest Tech alumna Karen Knoble to hire, train, and promote keeping their employees safe. As the Human Resource Manager, Karen is responsible for a variety of personnel management duties. Starting out as a data entry worker, Karen has leveraged her Southwest Tech degree to advance into plant management during her 25-year career in heavy industry. The Richland Center Foundry Company is a leading supplier of complex metal castings for major industrial applications including construction/mining equipment, heavy duty trucks, power generation systems, and many others.

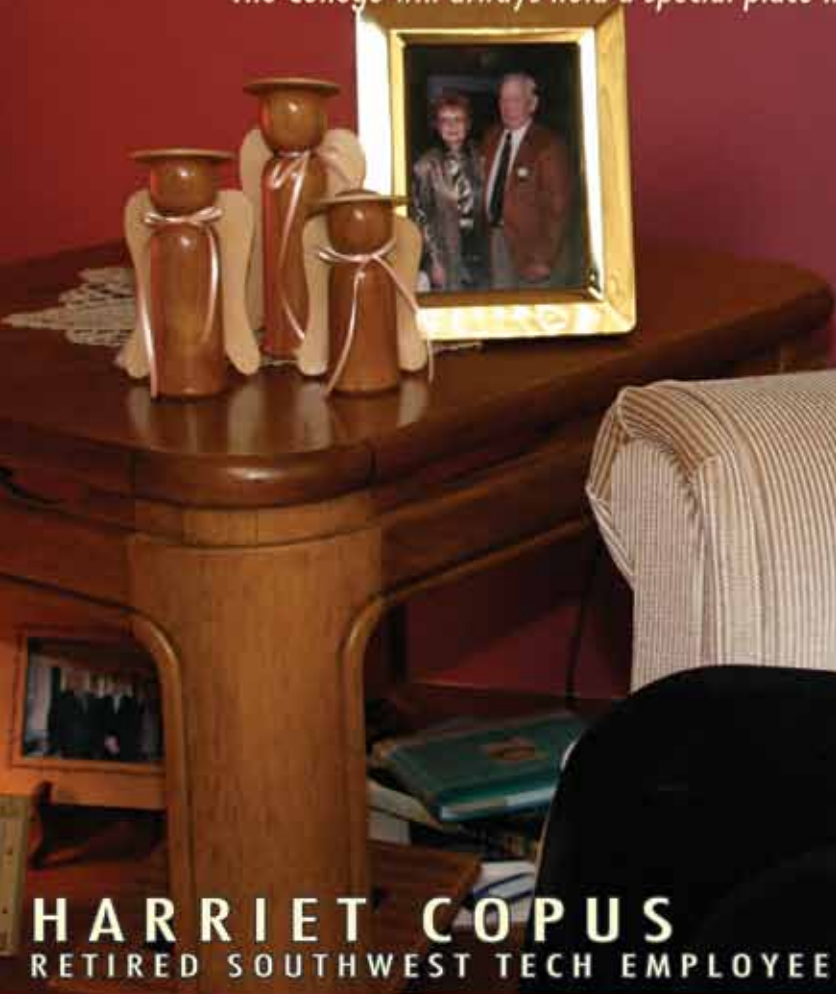


# October 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
<p>SEPTEMBER 2010</p> <p>S M T W T F S</p> <p>1 2 3 4</p> <p>5 6 7 8 9 10 11</p> <p>12 13 14 15 16 17 18</p> <p>19 20 21 22 23 24 25</p> <p>26 27 28 29 30</p>	<p>NOVEMBER 2010</p> <p>S M T W T F S</p> <p>1 2 3 4 5 6</p> <p>7 8 9 10 11 12 13</p> <p>14 15 16 17 18 19 20</p> <p>21 22 23 24 25 26 27</p> <p>28 29 30</p>	<p><b>SIELAFF CORPORATION</b></p> <p>DESIGN. ENGINEER. MANUFACTURE.</p> 		<p><b>Southwest Tech</b></p> <p>Here. Now.</p> 		<p>1</p> <p>World Dairy Expo Alliant Energy Center, Madison</p>	<p>2</p> <p>World Dairy Expo Alliant Energy Center, Madison</p>
3	4	5	6	7	8	9	
10	11 Columbus Day	12	13	14	15	16 Boss's Day	
17	18	19	20	21	22	23	
24 United Nations Day	25	26	27	28	29	30	
31 Halloween							

# Harriet

*"Many of my dear friends are colleagues from Southwest Tech. The College will always hold a special place in my heart."*



**HARRIET COPUS**  
RETIRED SOUTHWEST TECH EMPLOYEE

It must have been her start on Valentine's Day in 1972 that brought Harriet's big heart to the Southwest Tech family. Harriet's warm and welcoming voice served as the College Receptionist until her retirement in July of 1994. Southwest Tech became Harriet's second family and she still enjoys visiting campus as well as seeing other retirees at the Foundation's Retiree Reunion every year.

# November 2010



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
	All Saints' Day					
7	8	9	10	11	12	13
Daylight Savings Time Ends				Veteran's Day		
14	15	16	17	18	19	20
21	22	23	24	25	26	27
				Thanksgiving Southwest Tech Closed	Southwest Tech Closed	
28	29	30			<b>OCTOBER 2010</b> S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	
					<b>DECEMBER 2010</b> S M T W T F S I 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	





*Jim*

*"As a board member and friend of the College, I believe that education beyond high school is critical and Southwest Tech is an excellent opportunity for people to better their lives."*

**JIM KOHLENBERG**  
SOUTHWEST TECH BOARD MEMBER

Southwest Tech District Board Member and former Board President, Jim Kohlenberg, has served the College since 2001. A former high school math teacher and local business owner, Jim brings a wealth of knowledge and expertise to the Board in the areas of construction, education, economic development, and regional connections. "Jim's service to the College is exceedingly valuable because of his diverse background and passion for education and the people of southwest Wisconsin," stated Southwest Tech President, Dr. Karen R. Knox. In addition to volunteering, Jim and his family are generous supporters of the Southwest Tech Foundation and the students the organization serves. Jim is the owner of Jim's Building Center located on Highway 18 in Fennimore, Wisconsin. In 2009 the company celebrated 30-years of serving the building needs of southwest Wisconsin.

# December 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
NOVEMBER 2010 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	JANUARY 2011 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	
Kwanzaa Begins	Southwest Tech Closed	Southwest Tech Closed	Southwest Tech Closed	Southwest Tech Closed	New Year's Eve Southwest Tech Closed	Christmas Day



**Mark Cupp**  
Foundation Board  
President

### Greetings,

These are exciting times at Southwest Tech and at the Foundation!

Construction crews, cranes and heavy equipment are making progress on the various building projects that

will enhance Southwest Tech's ability to serve our students and provide quality educational programming. On September 3rd, the Foundation added to the beehive of activity on campus by breaking ground for another spectacular student housing project. Upon completion, the new student housing complex will expand the number of students served to 92 per school year. The Southwest Tech Foundation Board and staff are pleased and proud to provide opportunities for safe and secure on-campus student housing. In addition, our on-campus student housing is unique in the state's technical college system and is a model other institutions are seeking to emulate.

The focus of the Foundation's efforts traditionally has been and continues to be fundraising for scholarships and prudent management of our financial resources. The Board of Directors takes great pride in our scholarship program and the efforts to change the lives of our students in a positive manner. We continue to maintain an aggressive fundraising program to grow the scholarship fund and increase the number of recipients each year. Despite the economic downturn, we are grateful for the many businesses and individuals that support the Foundation through scholarship endowments,

## Southwest Wisconsin Technical College Foundation, Inc. Volunteer Board of Directors



**Mark Cupp**  
President



**J. Bruce Bradley**  
Vice President



**Randy Weeks**  
Secretary-Treasurer



**Joni Graves**  
Past President



**Bill Allen**



**Dr. Virginia Bradford**



**Ron Coppernoll**



**Susan Davis Allen**



**Dean Isaacson**



**Dr. Karen R. Knox**



**Charles Kranz**



**Connie Larson**



**John Mauss**



**Nick Nice**



**Carol Rogers**



**Pat Shemak**



**Mary Sprosty**



**Lenore Sydnor**

sponsorship of events or other financial donations.

Thank you to everyone who has contributed to our success over the years. As the Foundation looks ahead, we see a bright future at Southwest Tech as students of all ages enter with a desire to learn and depart with

an education and skill set enabling them to embark on a fulfilling career. We invite you to join our efforts to make a difference in the lives of our student body... **Here. Now.**

Best regards,  
**Mark Cupp**  
Southwest Tech Foundation Board President

### *Foundation Mission*

Promote learning through funding and activities that support Southwest Tech's commitment to excellence.

### *Foundation Vision*

Ensure the success of Southwest Tech by serving as the foundation for the highest quality technical education.

# Southwest Tech Foundation Supports Learning...Here. Now.

## Celebrating Your Generosity!



Heather Fifrick  
Foundation Manager

### Partnerships

Envision a day when all students who apply for scholarships receive one, and no one is turned away or discouraged in the pursuit of fulfilling his or her educational dreams. Together, you

and the Foundation can make this a reality. Technical college enrollments continue to rise as more and more people seek the means to enrich their lives through education. At the core of the Foundation is the assurance of opportunities for students to be successful.

Words cannot describe the impact of the economic and financial crisis of the last year and a half. Everyone was affected either personally or within his or her business.

The assets of the Foundation were also not immune. In comparison to our benchmarks, however, the Foundation fared much better. At the heart of the Foundation is the assurance that your gift is managed with the utmost diligence and used for its intended purpose.

With banks withdrawing from the lending cycle and with less financial aid available to students, the financial burden of attending college is increasing. Students are seeking assistance through scholarships and emergency loan dollars. Through your generosity, not only will students benefit, but you will, too. In addition to receiving the tax benefits of charitable giving, you also have the reward of becoming an important partner of the Foundation and College in building the future workforce of southwest Wisconsin.

Southwest Tech changes lives by providing opportunities for success. Please consider partnering with the Foundation today. Give the gift of education...**Here. Now.**

On March 3, 2009, the Foundation was honored to add to the Donor Wall those whose lifetime giving has exceeded \$10,000. Joining the Donor Wall were the following: A.Y. McDonald Manufacturing Co.; Kramer & Brownlee, LLC; Brechler-Lendosky Group LLC; Building Automation Products, Inc.—BAP; Jean and Carla DeLaMater;



Dennis, Sarah, and Steve Lendosky were honored with a tile on the Donor Wall for Brechler-Lendosky Group's generous support of the Scholarship and Awards ceremony through corporate sponsorships.

Design Homes Inc. and Deer Valley Lodge are long-time partners with the Foundation. They support students through scholarships and sponsor Foundation special events. Representing Design Homes Inc. and Deer Valley Lodge is Todd King.



A.Y. McDonald Manufacturing Co. was honored for its support of the Machine Tool Program. Their three-year pledge provides funds to purchase toolboxes for students enrolled in the program. Chad Huntington represented A.Y. McDonald.

Jean and Carla DeLaMater established the Carl DeLaMater Scholarship Endowment to support nontraditional students enrolled in the Criminal Justice-Law Enforcement Program. Pictured left to right are Dr. Karen R. Knox and Jean and Carla DeLaMater.



TC Networks, Inc. is a great partner of the Foundation and the College. They support scholarships and generously sponsor Foundation special events. Roger and Patty Tyson (left) pose with Dr. Karen R. Knox after adding their tile to the wall.

Jen Dickman of Building Automation Products Inc. — BAP placed the company's tile on the Donor Wall for an in-kind donation of a display case. Southwest Tech will use the display case to showcase the many offerings of the College.



Eileen Brownlee of Kramer & Brownlee, LLC was honored for her generous sponsorship of the Scholarship and Awards Ceremony.



## 15th Annual Scholarship & Awards Ceremony: Connecting Donors and Scholars at Southwest Tech

On March 3, 2009, over 400 people attended the 15th Annual Scholarship & Awards Ceremony. It was a wonderful evening in which the donors and scholarship recipients were able to connect and get to know one another. The Scholarship & Awards Ceremony was made possible

through generous donations from Brechler-Lendosky Group LLC and Kramer & Brownlee, LLC. Each business donated \$2,000 to underwrite the cost of the event. Thank you, donors, and congratulations, students!



On behalf of The Shopping News, Jan Haverland accepts the award for Business Contributor of the Year. The Shopping News generously donates ad space to the Foundation each year.



Timothy and Patrick Biggin (left) and Annette Biggin (right) congratulate Patricia Hardyman and Donna Gethings, recipients of the Sylvia E. Cheever Memorial Scholarship.

Benjamin Keller was the recipient of the Jim's Building Center, Inc. Scholarship which supports students in the Building Trades-Carpentry program. Ben is pictured with owner Jim Kohlenberg.

### Scholarship & Awards Ceremony Sponsors



**KRAMER & BROWNLEE, LLC**  
EILEEN A. BROWNLEE, ATTORNEY AT LAW  
John N. Kramer (1912 – 2001)



AnchorBank provided support to students enrolled in the Finance Program. Pictured left to right are Wendy Ralph, Lancaster Branch; Amy James, Lancaster Branch; scholarship recipients Jessica Brandes, Ted Hying, and Brittney Hayes; Mary Weber, Dodgeville Branch; and Stacy Hagenston, Boscobel Branch.



Jim Reiser was honored as the Individual Contributor of the Year. He established the Glen E. Cohen Memorial Scholarship Endowment to support nontraditional students pursuing a degree in nursing.



Homeward Bound supports students enrolled in health occupation programs. Greg Smith, Homeward Bound, joins scholarship recipient Jane Jones.

Jamael Clark was the recipient of the CLASS Scholarship (Cultures and Lifestyles Advocating Student Success). Joining him was Helena Robinson who was instrumental in founding this scholarship opportunity.



Phyllis Fritsch, Administrator of Upland Hills Health in Dodgeville, joined Upland Hills Health Scholarship recipient Jennifer Hanson at the ceremony.



## Your Support Appreciated!

The 9th Annual A Day for Southwest Tech campaign raised over \$40,000 in support of funding for scholarships and special projects. Businesses and individuals generously gave to support the educational goals of the students attending Southwest Tech. Partnering with the Foundation to ensure the success of A Day for Southwest Tech were Citizens Bank; Biddick, Inc.; and Zimmerman Architectural Studios, Inc. Each sponsor



donated \$5,000 to underwrite the event. The Foundation is appreciative of these corporate partnerships which allow the Foundation to carry out its mission of supporting the staff and students at Southwest Tech. To make a donation or inquire about the 2010 A Day for Southwest Tech event, please contact Heather Fifrick, Foundation Manager, (800) 362-3322, ext. 2366, or email hfifrick@swtc.edu.

### A Day for Southwest Tech Sponsors

**Biddick, Inc.**  
Producing Seed & Cattle Since 1906



**CITIZENS BANK**

**zimmerman**  
ARCHITECTURAL STUDIOS, INC.



Southwest Tech retirees attending the reunion take a moment to pose with Foundation staff.

## History, Clay, and Pizza!

Mineral Point, "...where Wisconsin began", was the site for the 2009 reunion of Southwest Tech retirees on September 23. It was a day of fun and camaraderie as the retirees and friends of Southwest Tech learned a brief history of Mineral Point from Ulrich Sielaff at his beautifully renovated building on Commerce Street. The retirees then visited local artists Bruce Howdle and Frank Polizzi for an entertaining journey through sculpture and pot throwing. After touring the artists' studios, lunch was served at Café Four where all enjoyed specialty pizzas and conversation with old friends. The reunion was generously sponsored by **Deer Valley Lodge** in Barneveld and **Livingston State Bank** in Livingston.



## Foundation Staff



(l. to r.) Heather Fifrick, Foundation Manager; Jessica Helms, Foundation Assistant/Accounting Specialist; Dr. Karen R. Knox, Foundation Co-Director; and Susan Davis Allen, Foundation Co-Director.

## Foundation Breaks Ground for Additional Housing

In October of 2008, the Foundation was notified that it was the recipient of a \$1.15 million loan/grant from the United States Department of Agriculture Rural Development. The funds will be used to construct an eight-unit apartment building at the current on-campus student housing location. The new apartment building will provide an additional 32 Southwest Tech students with on-campus living opportunities. This will bring the total number to 92 students served through on-campus housing.

The Foundation Board of Directors decided to move forward with the project after examining waiting lists from prior years and reviewing the feasibility of additional housing. With the College expanding

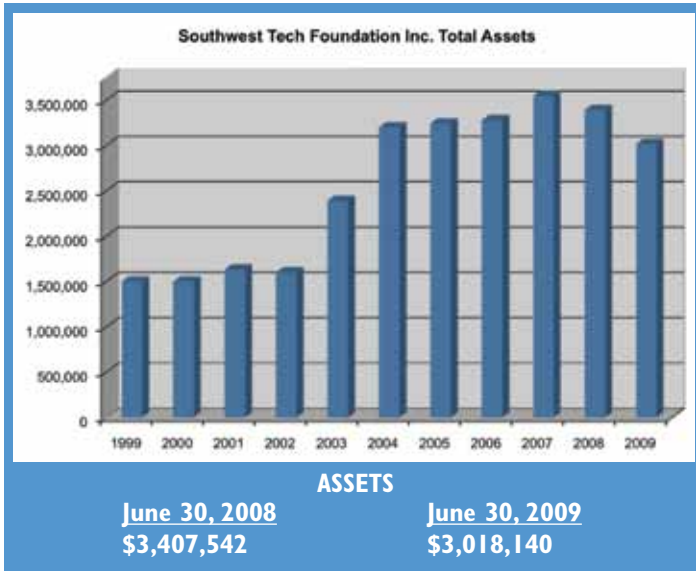
program offerings and lowering out-of-state tuition costs, the Foundation Board believed the demand for on-campus housing would increase. Without the assistance of Rural



College president Dr. Karen Knox accepts a recognition plaque from Stan Gruszynski, USDA Rural Development Wisconsin State director. During the ceremony Dr. Knox spoke about how exciting of a time it is to be on the Southwest Tech campus in Fennimore. She was proud to host the groundbreaking as construction and campus improvements provided a positive backdrop.

Development, this housing opportunity would not be available. The low interest rate loans offered through the Community Facilities Loan Program are the real driving force behind the on-campus student housing facility.

Midwest Builders, Fennimore, won the bid for the project and has begun construction. The eight-unit apartment building will be finished in the summer of 2010 and open to students in the fall. American Bank, Fennimore, is also assisting with the interim financing for the project. A ribbon cutting ceremony will be planned for next summer.



**Southwest Wisconsin Technical College Foundation, Inc.**  
**Statement of Financial Position**  
**June 30, 2009**

**Assets**

Cash and Investments..... \$ 2,025,531  
Property and Equipment.....992,609  
**Total Assets ..... \$3,018,140**

**Liabilities**

Accounts Payable..... \$ 93,832  
Accrued Expenses ..... 2,000  
Security Deposits ..... 17,719  
Mortgage Payable.....701,293  
Total Liabilities.....\$ 814,844

**Net Assets**

Total Net Assets..... **\$ 2,203,296**

**Total Liabilities**

**and Net Assets ..... \$3,018,140**

**Revenue and Expenditures for Fiscal Year**  
**2008-2009**

**Support and Revenue**

Contributions and Other Revenue  
(excluding in-kind contributions)....\$ 156,926  
Rental Income ..... 166,822  
Investment Return ..... (289,102)  
Total Support and Revenue.....**\$34,646**

**Expenses**

Student and College Support ..... \$ 114,487  
General Operating  
(excluding in-kind expenses)..... 149,673  
Student Housing ..... 178,676  
Total Expenses..... **\$442,836**

*Audited Financial Statements*

**Thank you for doing now,  
but Will you later?**

More than 80 percent of Americans contribute to the nonprofit groups of their choice throughout their lifetimes. But, according to research, only around eight percent of people chose to continue this support through a charitable bequest.

At the Southwest Wisconsin Technical College Foundation, we value and appreciate every bit of your current support. We hope that you have found that we are good stewards of the resources you provide to us to meet the community's needs. We would, however, like to ask for your consideration to include the Southwest Wisconsin Technical College Foundation in your estate plans.

When developing a will or estate plan, of course the needs of your family and loved ones will always be of utmost importance. But perhaps you find yourself in a situation where, once you have addressed those needs appropriately, you have something left – something you could use to pass along not just money, but your values and beliefs in the importance of providing access to technical education for future generations.

At the Southwest Wisconsin Technical College Foundation we want to honor your wishes and extend to you an invitation to open a discussion about the possibilities a charitable bequest could have on the people Southwest Tech serves and on you. Will you contact us about changing lives by providing opportunities for the success of tomorrow's students?

To discuss the possibilities, please contact Foundation Manager Heather Ffirick by calling 800.362.3322 ext. 2366.

SCHOLARSHIP AWARDS			
School Year	No. of Scholarships	Range of Awards	Total Scholarships
1997-98	72	\$250 — \$500	\$28,650
1998-99	74	\$250 — \$2,500	\$31,350
1999-00	86	\$250 — \$3,133	\$43,383
2000-01	126	\$250 — \$1,500	\$67,450
2001-02	115	\$250 — \$1,500	\$64,450
2002-03	134	\$250 — \$1,000	\$82,550
2003-04	141	\$250 — \$2,000	\$83,600
2004-05	155	\$250 — \$1,000	\$91,800
2005-06	188	\$250 — \$1,500	\$107,800
2006-07	214	\$250 — \$2,000	\$120,900
2007-08	203	\$250 — \$3,000	\$115,400
2008-09	161	\$250 — \$1,500	\$89,200

## 2008-09 Gift Club

The following individuals and businesses supported the Southwest Tech Foundation between July 1, 2008, and June 30, 2009. We invite you to join our family of gems with your contribution in support of technical education in southwest Wisconsin. A contribution to our Foundation is an investment in the economy of our area and the future of our citizens.



\$1 - \$99

Rodney & Vickie Adams  
Anderson Welding  
Candace Auel  
Jean Baird  
John & Nancy Bajorek  
Kim Baliff  
Diane Bartels  
Harold & Geneva Beals  
Robert Bodden  
Fred & Jill Brechler  
Mary Ann Brigson  
Ray & Cindy Bruner  
Harriet Copus  
Custom Sight & Sound, Inc.  
DWhit Repair  
Heidi Deininger-Kinney  
Eric Digman  
Dubuque Industrial Supply  
George Dulzo  
Joe & Nancy Edge  
Jason Erschen  
Nancy Flanagan  
Chad Freymiller  
Antone & Carole Fritz  
Gretchen Graham  
Grant County Economic  
Development Corp.  
Donita Gruender  
Mike & Dianne Hanson  
David & Mary Hardyman  
Bonita Harms  
Lewis & Merry Harris  
Patty Hartline  
Margaret Havlik  
Charles Herbers  
Jerry & Rita Hesselting  
Ryan & Anne Hill  
Jean Holzer  
Russell Horn  
Rebecca Johnstone  
Jeffrey Kartman  
Bernard & Elaine Keller  
Christine Kelsey  
Antoinette Kettner  
Jessie Kilian  
Marlene Klein

Nathan Klinge  
Jeffrey Klinginsmith  
Linda Knapp  
Joseph & Elaine Kovars  
Kozelka's Men's Wear  
Louise Kratochwill  
Stephen Kuenster  
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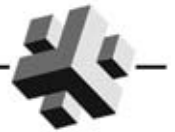
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