

2017-2018 SOUTHWEST TECH AND SOUTHWEST TECH FOUNDATION

ANNUAL REPORT

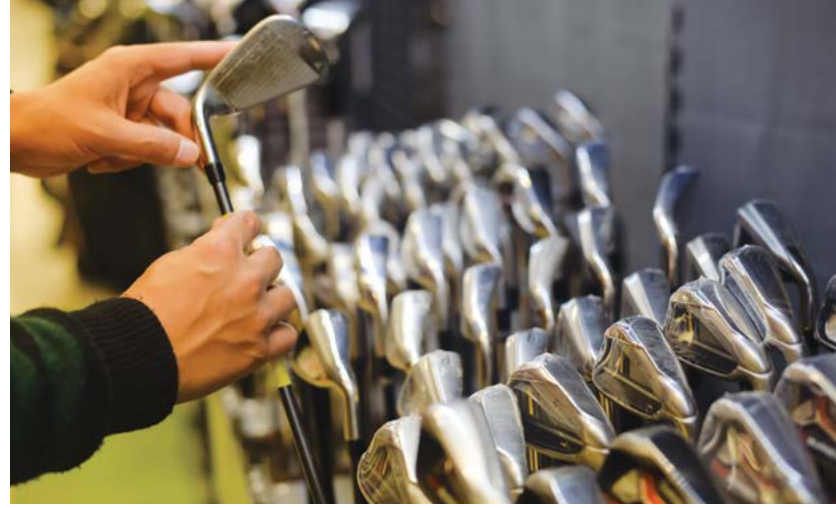
Southwest  Tech

HIRED

BEFORE
GRADUATION

THE ENTIRE
AGRICULTURAL POWER &
EQUIPMENT TECHNICIAN
CLASS OF 2019 HAS JOBS!





Southwest Tech offers a hospitality career track for everyone!

General, Bar, Property, and Business Managers

Head and Assistant Golf Pros

Head and Assistant Superintendents

Assistant Turf Managers for Professional Stadiums

Golf Instructors

Golf Coaches

Sales Representatives

Sprayer Technicians

Irrigation Technicians

Special Events Managers

Meeting Specialists

Wedding Coordinators

Catering Sales Managers

Executive and Sous Chefs

Banquet and Pastry Chefs

Food Service and Bakery Managers

Southwest  Tech

www.swtc.edu/hospitality

Accommodations: 608.822.2632 (tdd: 608.822.2072) | disabilityservices@swtc.edu



On the Cover

The Agricultural Power & Equipment Technician program students have one less thing to worry about once they graduate—finding a job. All 13 graduates were **hired before graduation**, a testament to the training they received from their knowledgeable instructors, Pete Hoffman and John Kvigne. To read more about our graduates’ successes, visit www.swtc.edu/hired.

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“Our past successes compel us to strive for greatness moving forward.”



Southwest Wisconsin Technical College 2018 Board of Directors

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RUSSELL R. MOYER

EILEEN NICKELS
DONALD L. TUESCHER

The 2017-18 academic year was rewarding for everyone associated with Southwest Wisconsin Technical College. We help our students be successful in their careers, and it makes a difference for the communities we serve. Here are a few achievements which highlight the great work our faculty and staff accomplish.

We are so proud of Forbes’ ranking of us as the #1 two-year college in Wisconsin and, out of over 700 colleges, the #13 two-year college in the country! The methodology used by Forbes included ranking post-graduate success, affordability, student completion, and student retention. Over 97% of our students are hired, many prior to graduation, and over 97% of those who hire our graduates are satisfied or highly satisfied with their on-the-job performance. We are grateful for the faculty and staff who put our students first—literally.

Speaking about the people who work at the college, they buy in to our efforts to help students. For the second year in a row, over 90% of our employees contribute to our Foundation in support of students. Similarly, many of our local businesses have made significant financial donations that help our programs achieve excellence.

Our past successes compel us to strive for greatness moving forward. We know we must do more to be part of the local workforce development. With more job openings than people to fill them, we pledge to recruit more students into our programs and ensure they learn relevant skills and abilities for employability. We will strive to continue to offer high-quality programs with priority given to providing graduates for the local workforce. And, perhaps most importantly, we will lead by example by investing in our own employees’ wages, benefits, and professional development. After all, excellence with integrity matters most, and our college moves at the speed of trust.

So thank you to our many supporters for your help. Please enjoy reading about the people and projects highlighted in this report. Remember that there are many, many more folks, whom we appreciate, who have quietly contributed to our achievements. We are proud of our past and excited to build on our successes to better serve our communities.

Jason S. Wood, Ph.D., College President

Southwest Tech Earns #13 Ranking by Forbes

Forbes has named Southwest Wisconsin Technical College one of the top 25 two-year trade schools in its 2018 rankings released by the magazine.

The rankings, which cover more than 700 two-year trade schools in the nation, have Southwest Tech ranked 13th overall and #1 in Wisconsin. In 2017, Southwest Tech didn't make the list, but was voted #3 in the nation and top in the state by WalletHub.

The ranking, according to Forbes, combines a formula that scores "a list of technical and career colleges with high-earning alumni, stand-out graduation and retention rates, and respectable debt repayment scores."

Southwest Tech President Jason Wood, now in his fourth year at the college, sees the results as a sign of progress. Wood also welcomes the challenge for continued improvement, one of the core values of the institution.

"We are very pleased by this recognition and honored a prestigious publication like Forbes sees the value Southwest Tech brings to the students, our alumni, the employers, and the region we serve," Wood said. "By no means will we rest on our accomplishments. Instead, we are already putting in place ways to 'raise the bar' in our service to our students, to deliver what they need to be successful, not only here at Southwest Tech but also in their respective careers. It will be a total team effort, but our faculty and staff—not to mention our district board—are dedicated to getting better at what we do."

The methodology Forbes used in 2018 was a bit different from what was used in prior years. The focus was on post-graduate success, affordability, completion success, and overall student experience, with a heavier emphasis on mid-career success of graduates—all strengths of Southwest Tech. With a reported median mid-career salary of \$57,400 and an average net price of \$8,820 annually, Southwest Tech has established itself as a top value among its peers.

"Rankings like this are great on one hand because they help us assess our effectiveness," Wood added. "However, our ranking is more indicative of the relationships we build with our students. Our faculty and staff go above and beyond to help them be successful. We strive to be innovative in our approaches and believe, if we work harder and smarter, we can do an even better job tomorrow and into the future."

Southwest Tech is a member of the Wisconsin Technical College System. Four colleges from the WTCS—Southwest Tech (13), Lakeshore Technical College (17), Moraine Park Technical College (21) and Indianhead Technical College (22)—were named in the Forbes Top 25. This signifies Wisconsin is a leader in delivering the best technical education experience to the areas each college serves. "We are fortunate to be part of the WTCS," Wood said. "Together, we are able to respond to employer needs through innovative education while transforming the lives of our students. At Southwest Tech, we improve the lives of our students through excellence in teaching and learning."

"We strive to be innovative in our approaches and believe, if we work harder and smarter, we can do an even better job tomorrow and into the future."

Jason Wood
College President



Mission

Southwest Wisconsin Technical College provides education and training opportunities responsive to students, employers, and communities.

Vision

Southwest Wisconsin Technical College will be a preferred provider of education, source of talent, and place of employment in the region. We at the college change lives by providing opportunities for success.

Values

Learning
Integrity
Accountability

Partnerships
Innovation
Continuous Improvement

Edgar, Alton, and Cindy are the heart of our mission and vision. They were selected to speak at the May 2018 graduation ceremonies.



“Life definitely does not come with an instruction manual. Each graduate sitting here today had obstacles and experiences they have gone through during their time at Southwest Tech. Some of you here are parents, who, even after a long day at school, still have to take care of your children. Some of you, like me, who are enlisted in the military, have to drop everything when you get called to duty. Some of you here are full-time students with full-time jobs, who have to go to work immediately after school. Some of you here had health issues that you had to overcome. Even with all of these obstacles, we all have something in common: we never gave up—we got to graduation!” **Edgar Mendez**, Graphic & Web Design

“Today I am confident in my knowledge that I have the tools to succeed, no matter which direction life takes me. You never know who you will inspire and what dreams you will help them achieve. We made it through this obstacle; now we continue on with a degree in hand through a journey called life.”

Alton Belcher Brown,
Electrical Power Distribution



“Celebrate with your family all the hard work you have put in and all the dreams that are now available. Never be afraid to try.”

Cindy Schlehlein,
Physical Therapist
Assistant

Many Students Earn Career Opportunities Before Graduation

Beyond empowering personal knowledge, the ultimate goal of higher education is to provide students with the skills needed to secure a fulfilling career. At Southwest Tech, the statistics show that students have great success in that area. The job-placement rate for Southwest Tech graduates within one year of obtaining their degrees or certificates is more than 97%. However, many students are hired even before they graduate.

“Our students are very sought after by industry employers in our area and beyond,” said Heather Fifrick, career services manager at Southwest Tech. “Our industry partners are a key part to the learning process here. Our instructors have been in industry and have those ties and connections; and the hands-on skills that the students are able to acquire when they are here makes them more marketable to employers in the area.”

That marketability trend isn’t specific to just one or two programs. Southwest Tech students throughout the college routinely find employment before graduating. Some of those students were featured in a college social media campaign in the spring and were involved in programs such as child care services, electro-mechanical technology, accounting, electrical power distribution, human services, and others.

One of those students is Aron Puck. He was hired at Melrose Farm Service in Melrose, Wisconsin, last April as a custom applicator. “Southwest Tech has many great events that help students get to know employers,” he said. “Instructors Paul Cutting and Jamie Horsfall were great resources for me in my career search.”

Industry leaders in the area have been impressed with the students they hire from Southwest Tech. “The value of having local talent desiring local employment cannot be overstated,” said Stacy Martin, director of human resources at Grant Regional Health Center in Lancaster, Wisconsin. “The healthcare industry will need substantial employees to fill anticipated voids in the near future, and a technical college education is well worth the investment of time. We value the dedication of the faculty at Southwest Tech and appreciate the opportunity to serve on advisory boards, assist with mock interviews, serve as a site for many clinical rotations, and have an opportunity to provide the students with an early introduction to their professional network within healthcare.”

“The electro-mechanical technology students are very knowledgeable of what type of work we do,” said Dusty Mara, senior HR generalist at Rayovac in Fennimore, Wisconsin. “We’ve had great success.”

Being able to offer students workplace experience before graduation is invaluable, for both the students and the employers. “Doing job shadows before you enter the program or while in the program is an excellent way to better understand a typical day in the field of study,” said Martin. “And if you have an opportunity to experience a clinical rotation at a local hospital, jump at the chance. You have learned lots in the classroom, but what you will learn at the job site and in the workplace is a very critical extension of your education.”

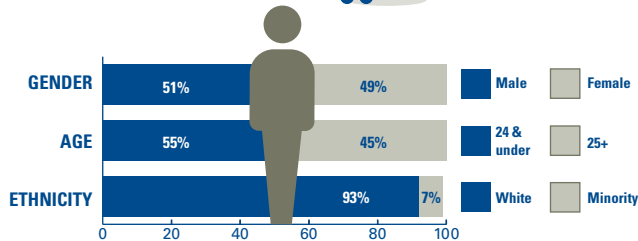
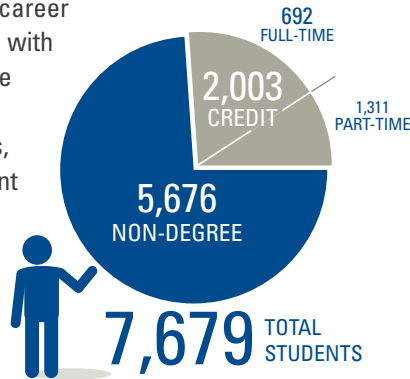
Not only gaining experience before graduation but also getting hired is commonplace for Southwest Tech students. “We would like to get them hired at the end of their first year,” said Mara. “That gives them the summer to really get a feel for the environment and the job before their second year.”

In addition to students hired before graduation, within that first year, or even years down the road, Southwest Tech has the resources to assist them along their career paths. “We’re a lifelong service,” said Fifrick. “If they’re ten years down the road, have graduated, and they have a job, but maybe they’re looking for a change and want to see what else is out there, they can come back and see us here at the college. We can help them brush up on their resumes, cover letters, and interviewing skills. We’re still here to help them with that job search, with those employability aspects.”



About Southwest Tech

Southwest Tech opened its doors in 1967 as one of the 16 two-year, open-access institutions within the Wisconsin Technical College System. The college serves 3,800 square miles that includes 30 school districts in and near Crawford, Grant, Iowa, Lafayette, Richland, Dane, Green, Sauk, and Vernon counties. The Higher Learning Commission accredits the college, and it is a member of the North Central Association of Colleges and Schools. Southwest Tech offers career and technical education/training with 50+ Associate of Applied Science Degree and Technical Diploma programs, numerous certificates, customized training for incumbent workers, continuing education, Adult Basic Education, and GED/HSED boot camps and testing.



Southwest Wisconsin Technical College Combined Budget Summary 2017-18 Budgetary Statement of Resources, Uses, and Changes in Fund Balance

REVENUES

Local Government	\$ 10,000,000
State Aids	11,151,000
Program Fees	4,391,000
Material Fees	345,000
Other Student Fees	690,000
Institutional	8,543,000
Federal	7,775,000
Borrowing for Capital Projects	2,500,000
Transfer In	1,200,600

Total Revenues \$ **46,595,600**

EXPENDITURES

Instruction	\$ 15,701,400
Instructional Resources	291,400
Student Services	9,851,800
General Institutional	6,004,000
Physical Plant	8,397,000
Auxiliary Services	6,350,000

Total Expenditures \$ **46,595,600**

SWTC RECEIVED NEARLY **\$2.8 Million** IN GRANT FUNDING 2017-18

2017 SOUTHWEST TECH GRADUATE SUCCESS REPORT

97% of graduates are **satisfied/very satisfied** with their training.

65% report the main reason for attending Southwest Tech is directly tied to **employability**.

97% were employed within the first year of graduation.

85% of graduates are employed within Wisconsin.

55% are within the 5-county district.
30% are in Wisconsin but outside the district.
15% are employed outside the state.

Top 10 Programs of 2017

Based on Median Hourly Wage

Nursing-Associate Degree	\$26.30
Physical Therapist Assistant	\$25.50
Electrical Power Distribution	\$24.64
Network Communication Specialist	\$20.20
Criminal Justice	\$19.78
Medical Laboratory Technician	\$18.45
Agribusiness/Science Technology	\$17.00
Welding	\$16.75
Ag Power & Equipment Technician	\$15.75
Medical Coding Specialist	\$15.67





Pictured (L-R): Holly Clendenen, executive director of the Southwest Tech Real Estate Foundation; Mindy Johnson, REF Board member; Brad Biddick, REF Board member; Chris Prange, REF Board and Southwest Tech District Board member; Jason Wood, Southwest Tech president; Kevin Raisbeck, REF Board member; Dan Imhoff, Southwest Tech director of facilities; and Ryan Rands, Midwest Builders, break ground on a pair of eight-bed duplexes adjacent to Southwest Tech's campus.

Real Estate Foundation Breaks Ground On New Facility

With a waiting list of more than 50 students for student housing, the Southwest Tech Real Estate Foundation Board voted to approve adding 24 new beds in three new buildings in 2019.

After gaining approval from the Fennimore City Council December 10, 2018, the REF will step up its work with construction partner Midwest Builders of Fennimore to insure two eight-bed duplex units are completed in time for the Fall 2019 academic session.

Members of the REF Board, Southwest Tech, and Southwest Tech Foundation joined Ryan Rands of Midwest Builders to hold a groundbreaking ceremony on the site, which is adjacent to the college on the east side of campus. "We are honored to work with the Southwest Tech Real Estate Foundation to build this housing facility," Rands said. "Our work here shows our commitment to the City of Fennimore and to the future of this area, and we are excited to complete this needed work."

In addition to this project, the REF has also commissioned an eight-bed duplex facility that is currently under construction by the Southwest Tech Building Trades-Carpentry program, under the guidance of instructor Jim Broihahn. The carpentry students have built four other duplexes adjacent to the Southwest Tech campus on the south side. Demand has driven the housing expansion as the waiting list suggests. In addition, the REF Board has retired two worn-out properties that have served the housing program well. This commitment to building additional housing works in partnership with the college's goals of building a more inclusive campus and fostering student involvement.

"The added benefit to the REF projects, in addition to providing a revenue stream that supports the Southwest Tech Foundation, is that students who live on campus have proven they perform better in the classroom and have become more involved in campus life," said REF Executive Director Holly Clendenen. "Our number one goal is for students to have a great educational experience here, and their success is the reason we do what we do."

The REF currently has 116 beds under management. With the expansion projects and the razing of other outdated structures, the REF is expecting to own and operate 13 buildings with 140 beds in 2019. If the REF can sustain its operations, plans are underway for additional housing over the next five years. Again, supply and demand will dictate the speed at which new beds are added to the inventory.

REF Board President Ben Wood agrees. "The college has been great to work with, and we are optimistic about what the future holds for our housing program," he said. "The REF is cautious, too, so we are carefully moving forward. The housing program at Southwest Tech has been an asset for several decades. Our role is to continue to build and maintain the housing at a level that is a source of pride for Southwest Tech."

Southwest Wisconsin Technical Real Estate Foundation 2018 Board of Directors

BRAD BIDDICK
DENNIS COOLEY

MINDY JOHNSON
CHRIS PRANGE

KEVIN RAISBECK
BEN WOOD

HOLLY CLENDENEN
JASON WOOD

Supply Chain Skills Utilized at Family Business

Working in the family business can have its challenges. Morgan Emery, whose parents, Charlie and KT Emery, own and operate Spooky Pinball LLC, in Benton, Wisconsin, is utilizing the skills she is learning in the Supply Chain Management program to minimize those challenges. Morgan is in her second year of the program and will earn an associate degree upon graduation in May 2019.

“My experience has been wonderful,” said Morgan. “Last year I was a face-to-face learning student, and that experience was great. The professors are so helpful and really care about your education. This year I am completely online, which is an entirely different experience, but still great. All my professors work hard to make sure we stay on schedule and help us out whenever we need it.”



Morgan has been a part of the family business since it started. She is currently in the transition phase of moving up the ladder, gaining additional responsibilities. “I will be in charge of all supply chain operations along with shipping and logistics,” she said. “My knowledge from my core classes has tremendously helped me transition as smooth as possible and have a great understanding of how it

actually works in the real world. It’s one thing to read about it, but you never truly understand the gravity of situations until you are physically immersed in them.”

Southwest Tech offers Supply Chain Management and Supply Chain Assistant programs. Supply chain management is defined as the broad range of activities required to plan, control, and execute a product’s flow, from acquiring raw materials and production through distribution to the final customer.

The programs at Southwest Tech are flexible, four week online classes that offer real world application projects. The programs, which are affordable and taught by instructors with practical industry knowledge, include students from across the country in virtual teams.

“It makes all the sense in the world to me because all of the skills she is learning actually transfer to the job they’re doing,” said Charlie Emery, “That’s honestly the best money you can spend for education because it’s going to be implemented on day one.”

As for the future, Morgan plans to continue to work at Spooky Pinball and contribute to the business’ success. “Being put in a higher position has made me realize that this is exactly what I want to do with my life; and if I can help out my parents in any way, I want to do so for as long as possible,” she said.

Graduates from the supply chain program can expect to gain employment as production planners, shipping supervisors, production schedulers, buyers, warehouse supervisors, among other positions.

Growth in the program has increased substantially over the last four years. One factor, according to Supply Chain Management Instructor Doris Pulvermacher, is the implementation of the four-week courses. Enrollment has increased from less than 15 students in 2015 to more than 45 this year.

“The program is filled with some great students who really enjoy learning from each other,” said Pulvermacher. “It is a great opportunity.”

To learn more about supply chain management, visit www.swtc.edu/programs.



PHOTOS
Top: Morgan Emery and her mother, KT, discuss business at Spooky Pinball LLC

Right: Morgan Emery uses her supply chain management skills while working at her family business.

Southwest Tech Staff Recognized With Awards

Employee awards are based on the fact that our faculty and staff live the college values and go above and beyond to provide exceptional service.

Janet Kohlenberg Memorial Professional Development Award

Southwest Tech Student Success Coach Matt Schneider and Welding Instructor Ed Anderson are the recipients of the 2018 Janet Kohlenberg Memorial Professional Development Award. This award was made possible by a donation from Jim Kohlenberg, Southwest Tech District Board member, in memory of his wife. Schneider and Anderson were selected for the professional development award based on their exemplary service to the college and demonstration of the college values of partnerships and learning.

"We thank Jim for memorializing his wife through this donation to the Foundation and appreciate his desire to support college employees by offering these professional development stipends," said Holly Clendenen, executive director of the Foundation.



Ed Anderson

Presenting the Janet Kohlenberg Memorial Award to Matt Schneider are Jim Kohlenberg (on left) and Jason Wood.



Innovation of the Year Award

Doris Pulvermacher, process improvement/supply chain management instructor, was named the 2018 Innovation of the Year Award recipient. Dr. Joan Senn, retired Vice President of Academics at Southwest Tech, established this award to give faculty and staff an opportunity to share their implemented ideas with colleagues and the public and to encourage the continuance of innovation at Southwest Tech.

Doris was recognized for selecting, implementing, developing, training, maintaining, and updating the Charger Hub and also saving the college money by utilizing her skills to eliminate the cost of hiring an outside vendor and to replicate the Charger Hub to outside entities.



Wood Family Employee Excellence Award

Vanessa Caldari and Cynde Larsen received the 2018 Wood Family Employee Excellence Award. President Jason Wood and his wife Kathryn established this endowed fund to recognize current faculty and staff for service to the college that goes above and beyond, while demonstrating the values of the college.



Caldari, midwife clinical site coordinator, was recognized for her integrity as she diligently assisted students through the Fall 2017 semester while she and her family were going through many extreme life changes after Hurricane Maria devastated her homeland of Puerto Rico.



Larsen, executive dean, was recognized for her work related to the college value of continuous improvement. Larsen's nominations included praise for her work leading the assessment efforts across campus.

Nicholas' Servant-Leadership Award

Tyson Larson received the Nicholas' Servant-Leadership Award for 2018. Karen Campbell, executive services director, established this award in memory of her infant son. Campbell feels strongly that people are continually learning and that staff members working toward a degree should have resources available to assist them in their pursuit of professional development.



Larson is an automotive technician instructor and is pursuing his master's degree in adult education from UW-Platteville. When asked how he will use this knowledge to empower others to lead and help students achieve their goals, he responded, "The primary focus of my adult education degree is learner-centered teaching. This style of education, which I am already implementing in my program, utilizes active learning strategies to engage students in the learning process. The more the students are involved in their education, the more knowledge they will acquire, and the more likely they are to achieve their educational and career goals."

Seen & Heard

Health Care Week

In May, Southwest Tech celebrated National Healthcare Week. Representatives from the college visited Grant Regional Health Center (bottom photo, pg. 12), Upland Hills Health, Southwest Health, Gundersen Boscobel Area Hospital and Clinics (top photo, pg. 13), and Crossing Rivers Health to show appreciation. We appreciate the opportunity to thank all the dedicated individuals—physicians, nurses, therapists, engineers, food service workers, volunteers, administrators, and so many more—for their contributions.

Run for the Troops

Southwest Tech employees ran along the Mississippi River Valley while raising awareness and support for American troops (team photo top left). The college is proud to honor men and women in uniform—past, present, and future.

Great Cookie Campaign

To celebrate our strong partnerships with the manufacturing companies in our district, college representatives made visits to several partners in what was called The Great Cookie Campaign to Celebrate Manufacturing. Thank you to all our partners and supporters for taking time to visit with us and snap a photo: HyPro Inc., L&M Corrugated Container, S&S Cycle, Inc., GoMacro, 3M, Dillman Equipment (below), Prairie Industries, Nu-Pak, Bemis, Lactalis USA, Cummins Inc. (photo, pg. 13), Sielaff Corporation, Rayovac, and MPC, Inc.





Cinco de Mayo

Southwest Tech employee volunteers celebrated Cinco de Mayo in Darlington in May. This event is a celebration of the cultures from many Latin American countries including Mexico, Honduras, Argentina, Peru, and Uruguay. Southwest Tech enjoyed learning about and connecting with the cultures of the Latino people who live and work in our region.



Dairy Breakfasts

As a way to celebrate Dairy Month and support local dairy producers, Southwest Tech purchased and distributed 1,500 bags of cheese curds at the county dairy breakfasts across the college's five-county district. That's 11,250 pounds of milk!





U.S. Army Golden Knights

Independence Day Celebration, July 2, 2018

Save the Date!

Southwest Tech is honored to have been chosen to host the Golden Knights Parachute Team again on

July 2, 2019.



Southwest Wisconsin Technical College Foundation, Inc.
Statement of Financial Position
 June 30, 2018

Real Estate Foundation
Statement of Activities
 June 30, 2018

ASSETS	
Cash	\$ 600,853
Unconditional promised to give	137,369
Emergency loans receivable	2,128
Rent receivable	—
Investments	<u>3,346,393</u>
Total assets	\$ 4,086,743
LIABILITIES	
Accounts payable and accrued expenses	
Total Liabilities	\$ 103,273
NET ASSETS	
Unrestricted	131,115
Temporarily restricted	1,136,117
Permanently restricted	2,716,238
Total net assets	<u>3,983,470</u>
Total liabilities and net assets	\$ 4,086,743

REVENUE	
Contributions	\$ 42,263
Rental Income	486,962
Investment Return	—
Other Revenue	<u>3,104</u>
Total Revenue	\$ 532,329
EXPENSES AND LOSSES	
Program Services	
Student Housing	261,125
Management and General	<u>37,674</u>
Total Expenses	298,799
Loss on Disposal	<u>54,264</u>
Total expenses and losses	<u>353,063</u>
Change in net assets	179,266
Net assets – beginning of year	<u>468,098</u>
Net assets – end of year	\$ 647,364

Southwest Wisconsin Technical College Foundation 2018 Board Members

LORI BARRY	DR. JOYCE CZAJKOWSKI	PETE HOFFMAN	TOM SHEEHAN	HOLLY CLENDENEN, EX-OFFICIO
THERESA BRAUDT	BECKY FERNETTE	CONNIE LARSON	JOSH WIEDERHOLT	JASON WOOD, EX-OFFICIO
JERRY BRUNNER	MISSY FITZSIMONS	GREG NOVINSKA	BEN WOOD	
		SHEILA RUCHTI		



“Southwest Tech created a hands-on-learning experience for students while solving the housing shortage problem on campus. This partnership saves the REF thousands of dollars in building costs.”

Jim Broihahn
 Building Trades/Carpentry
 Instructor



Representatives of Southwest Tech and the Southwest Tech Foundation stand with representatives from 3M, Haldeman Homme, Festo, and faculty from Prairie du Chien High School.

3M gives Grant Aims at Growing a Sustainable Workforce

3M gives awarded a grant in the amount of \$134,512 to the Southwest Wisconsin Technical College Foundation to facilitate a program between 3M (Prairie du Chien), Southwest Tech, and Prairie du Chien High School to build a “Grow Your Own” sustainable workforce program aimed at careers in manufacturing.

The partnership between Southwest Tech and 3M was initiated because of the current and future need for skilled labor in the workforce. The Emsi Q1 2017 data set reports that an estimated 1,780 positions related to the field of electro-mechanical technology are available within a 70-mile radius of Prairie du Chien and that number is predicted to increase an additional 13% by 2021.

Derek Dachelet, executive dean of industry, trades, and agriculture stated, “Industry partnerships with 3M allow Southwest Tech to help fill the gap between a retiring workforce and the next generation of highly skilled technicians. The training and equipment supported by this grant enable local high school students a chance to learn industry-relevant skills and principles that apply to a number of in-demand careers.”

Upon receiving the grant, the Southwest Tech Foundation purchased portable manufacturing learning platform trainers and laptops to be used at Prairie du Chien High School. To allow for a smooth transition from the high school course to the Electro-Mechanical Technology program at SWTC, Southwest Tech instructor Stephen Goss worked with Prairie du Chien Instructor Ron Kucko to ensure that academic credibility and course learning outcomes were achieved.

Kucko had 29 students enrolled in the class that utilized the Festo MecLabs. The curriculum introduced the students to modern manufacturing power and control systems. They learned first-hand about fluid power and programmable logic controllers and

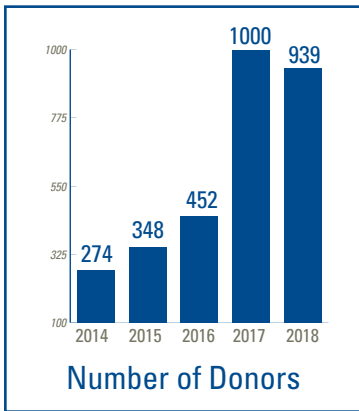
took a tour of 3M to see how these systems work in a real-life industrial setting.

“With our partnership with 3M and SWTC, Prairie du Chien High School has been able to introduce its students to a career field that is in high demand. We thank 3M and Southwest Tech and look forward in continuing to provide opportunities for our students,” said Kucko.

3M gives helps to build sustainable communities through strategic social investments and thoughtful engagement of 3Mers worldwide. 3M was one of the first companies to establish a foundation in 1953; and since that time, the company has donated more than \$1.45 billion in cash and in-kind gifts to nonprofit organizations. Today, 3M gives facilitates contributions from the 3M Foundation and directly from the company. By focusing on science, technology, engineering, and math, 3M intends to encourage student interest in and awareness of STEM at the K-12 level and build high-performing and diverse global talent at the college/university level.

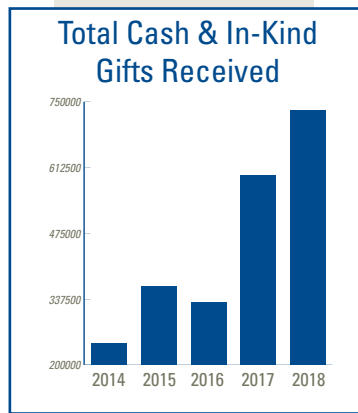
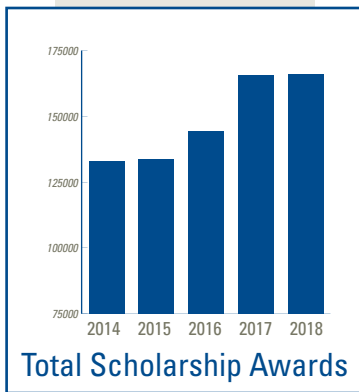
“We appreciate the opportunity to collaborate with 3M and Prairie du Chien High School on this innovative project. 3M is passionate about finding creative solutions to grow its workforce, and we feel fortunate that the company is willing to make an investment and create partnerships to make that happen for current and future students,” said Kim Schmelz, director of external relations and alumni development at Southwest Tech.

Every Gift Matters



The Foundation's mission is to promote learning through funding and activities that enable Southwest Tech to provide opportunities for success. Because of our donors, the Foundation awarded 380 scholarships totaling more than \$200,000 to deserving students for the 2018-19 academic year.

2013-14	\$245,836
2014-15	\$363,621
2015-16	\$331,413
2016-17	\$595,819
2017-18	\$732,606



2013-14	\$133,000
2014-15	\$133,600
2015-16	\$144,500
2016-17	\$165,700
2017-18	\$165,839



Anyone can establish a scholarship, and we are here to help guide you through the process. A person, business, or organization can establish the criteria, decide how much is to be awarded, and determine if the scholarship will be paid annually or if an endowment will be established so that the scholarship will live on in perpetuity. Southwest Tech students receive the scholarships, knowing who they came from. A reception is held annually with the intent that students and donors can meet each other.

If you are interested in starting a scholarship, contact the Southwest Tech Foundation at 608.822.2348 or visit www.swtc.edu/foundation.



93 PERCENT OF SOUTHWEST TECH FULL-TIME EMPLOYEES GAVE TO SUPPORT STUDENTS



23 NEW SCHOLARSHIPS AWARDED TO DESERVING STUDENTS



30 AVERAGE 1-WAY COMMUTE MILES FOR A STUDENT



295 GAS CARDS GIVEN TO STUDENTS TO HELP WITH THE COST OF COMMUTING



112 STUDENTS LIVING IN CAMPUS HOUSING



4 EMERGENCY BEDS AVAILABLE TO STUDENTS WITH HOUSING INSECURITY



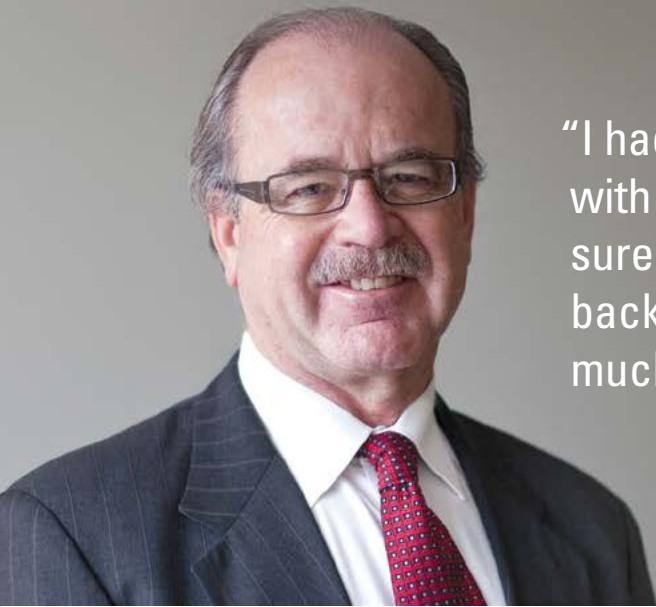
58 STUDENTS IN FINANCIAL EMERGENCIES RECEIVED \$27,000 IN CHARGER DREAM GRANTS TO PREVENT DROPPING OUT



96 FEED-A-CHARGER MEAL VOUCHERS PROVIDED TO HUNGRY STUDENTS



574 VISITS TO THE CHARGER CUPBOARD, ON-CAMPUS FOOD PANTRY



“I had three goals when I retired: one, to catch up with people I had lost over the years; two, make sure I didn’t have health problems; and three, give back to the people and communities that mean so much to me.”

Patrick Thiele Honors Parents, Southwest Wisconsin Roots With Student Support

After traveling the world for work, the now-retired insurance executive turned his focus to philanthropy and rekindling relationships. No matter where his travels have taken him, his heart still belongs where he grew up, in the City of Boscobel.

Thiele, who graduated from Boscobel High School in 1968, continues to support southwest Wisconsin, as well as his hometown. He and his wife Jane helped secure the family’s legacy with a shelter named for his parents, James and Grace, in Fireman’s Park in Boscobel. In addition, Patrick has supported the Gundersen Boscobel Area Hospital and Clinics Foundation, as well as the Boscobel Education Foundation. Patrick is also a director of the UW Foundation and Alumni Association.

Another example of Thiele’s philanthropic support is the establishment of the James and Grace Thiele Scholarship at Southwest Tech in honor of his parents, who lived and worked in Boscobel. James owned and operated the Blaine Theater, and Grace taught at Boscobel Elementary School for 22 years. The Thieles were involved in their community in a variety of groups and activities. The James and Grace Thiele Scholarship supports students who have completed at least 30 credits and show financial need and/or academic achievement. In addition to this scholarship, Patrick also has supported the Charger Dream Fund and the Charger Scholarship Fund. Thiele believes Southwest Tech can play a key role in the stabilization and re-development of the counties and communities in its district. Patrick said, “Southwest Tech does a great job educating its students who, in turn, help build strong, vibrant communities.”

When it comes to education, Thiele focuses heavily on the net cost to students, which is a Southwest Tech strength. And if anyone knows the value of scholarships in helping aspiring students realize their academic dreams, it’s Patrick Thiele.

After all, it was a scholarship named after another successful Boscobel family that was the key catalyst for Patrick’s decision to attend UW-Madison. Patrick was the recipient of the Kronshage Scholarship. Theodore Kronshage, Sr., was a pioneer Boscobel merchant. One of his sons, Theodore Kronshage, Jr., became one of the State of Wisconsin’s most prominent attorneys and left a bequest of more than \$300,000 for scholarships to deserving Boscobel students. Thiele received \$500 per year from the Kronshage Scholarship. With tuition costing just \$175 a semester then, Patrick had the financial support he needed to go to college. Patrick earned bachelor of science and master of science in finance degrees from UW-Madison. That education was the foundation for a successful career in investment and insurance.

Patrick and Jane now live in Stillwater, Minnesota, and Santa Barbara, California. Their two daughters and five grandchildren live in the Twin Cities, while their son is an attorney in Los Angeles.

Patrick became determined to reconnect with his hometown. “I had three goals when I retired: one, to catch up with people I had lost over the years; two, make sure I didn’t have health problems; and three, give back to the people and communities that mean so much to me,” he said. Philanthropy, as Patrick knows so well, sparks positive change, especially in financially challenged areas like Boscobel and southwest Wisconsin. He has challenged Southwest Tech President Jason Wood to “think big” about ways to leverage future financial support. What that means remains to be seen, but one thing is for certain—Patrick Thiele, like the Kronshages and others before him in Boscobel, hasn’t forgotten his roots.

Foundation Honors College Supporters at Annual Event

The Southwest Tech Foundation held its annual Donor Appreciation and Alumni and Retiree Awards program in May on the Southwest Tech campus. The evening recognized donors to the Southwest Tech Foundation with the Philanthropy Award, along with a Friend of the College Award, Distinguished Alumni, and Retiree Achievement awards.

Philanthropy Awards

Finney Implement and owner John Finney were recognized as one of the Philanthropy Award recipients. Finney Implement and John Finney first started supporting the Southwest Tech Foundation in 2002 and continued giving through “A Day for Southwest Tech,” supporting both scholarships and the Charger Annual Fund. Since 2014 Finney Implement has donated farm equipment to be used in the Ag Power and Equipment Technician program. This equipment rental is given at no cost and provides an incomparable hands-on learning experience for program students. In total, Finney Implement has given cash and in-kind donations greater than \$210,000.

Karen and Doug Knox were also recognized with the Philanthropy Award. Dr. Karen Knox’s strong connection to Southwest Tech started in 1971 as dean of business for 5 years. She left Southwest Tech in 1986 to serve as vice president of instruction at Blackhawk Technical College before returning to Southwest Tech in 1999 to serve as president. She retired from that role in 2011. In Clendenen’s remarks she said, “Karen and Doug have supported many projects and initiatives through the Southwest Tech Foundation. During her time as president, Karen established the Knox Professional Development Endowment to support administration professional development opportunities, and in 2014 the Karen R. Knox Learning Center was dedicated to recognize Karen’s steadfast service to Southwest Tech as a teacher, mentor, and leader. Karen and Doug made significant contributions to the Foundation in support of the naming. Since first giving in 1999, Karen and Doug have gifted more than \$70,000 to the Southwest Tech Foundation to support students, faculty, and staff.”



Philanthropy Award Recipients Karen and Doug Knox



Southwest Tech Director of Agriculture Deb Ihm, Southwest Tech President Jason Wood, and Philanthropy Award Recipient John Finney



Southwest Tech Foundation Representative Holly Clendenen, Friend of the College Award Recipient Linda Parrish, and Southwest Tech President Jason Wood

Friend of the College Award

Linda Parrish was recognized as the 2018 Friend of the College, most notably for Parrish’s contributions to the success of the Southwest Tech 50th Anniversary. She was an active member of the planning committee and a great connector between the college and the City of Fennimore. In addition to helping plan events and contacting alumni, Parrish helped secure several sponsorships for the 50th Celebration. Parrish is a Southwest Tech graduate of the Marketing program. She currently works as the promotions coordinator for the City of Fennimore.



Southwest Tech Foundation Representative Kim Schmelz; Distinguished Alumni Julia Nelson, Greg Biba, and Konnie Sadler; and Southwest Tech President Jason Wood

Distinguished Alumni Award

This award was established to recognize alumni who demonstrate the value of their Southwest Tech degree or certificate through career advancement, community service, continued personal and educational growth, and support of Southwest Tech. “The three alumni selected embody the Southwest Tech vision. We are so proud to be a part of their stories and truly appreciate all the support they have provided back to the college,” stated Kim Schmelz, director of external relations and alumni development.

Greg Biba is currently the Chief Program Specialist for the United States Department of Agriculture Farm Service Agency. He is responsible for oversight and delivery of Federal Farm Programs as authorized by the Farm Bill for Wisconsin farmers and producers. Biba is a native and current resident of Highland and graduated from the Agribusiness Science & Technology program in 1993. Biba stated that his education from Southwest Tech has taken him places in his career that he never thought possible.

Julia Nelson is a 1993 Nursing-Associate Degree program graduate and now serves as the Chief Quality Officer for Crossing Rivers Health. As a member of the senior leadership team, she leads the quality and safety initiatives as well as the Hospital Risk Management and Education programs and ensures regulatory compliance. Nelson was appointed to the Wisconsin State Board of Nursing by Governor Jim Doyle in 2008 where she served two terms. In 2011 she was elected chair of the board. Nelson also served as an adjunct nursing assistant instructor and was the clinical coordinator between Southwest Tech students and Crossing Rivers Health.

Konnie Sadler is a 2002 Culinary Management program graduate and is currently the senior training manager for Culver’s Franchising System, Prairie du Sac, Wisconsin. She’s responsible for managing the development and multimedia procurement of E-learning courses, just-in-time videos, and digital recipes and is a professional presenter in management and franchisee classroom training workshops. Sadler also manages the operations manual updates with interdepartmental coaching to maintain consistency and accuracy and, as the liaison for the training department, performs cross department functions to ensure standard operating procedures are maintained.

Retiree Achievement Awards

This award was developed to recognize retired faculty and staff who have made significant contributions to the college through exemplary service in any capacity, whether in a teaching, administrative, or support staff role and exemplified the values of the college in their time on campus and as retirees.

Sue Lewison started her tenure at Southwest Tech in the fall of 1977. She was an instructor for the Secretarial (Administrative Assistant now Office Technology) program, along with teaching basic accounting and keyboarding classes. Sue retired in 2002 after 25 years with the college. Since retirement, Sue has stayed involved with the campus as well as the community. Sue recently established two scholarships, one in memory of her husband Vern for students enrolled in Farm Business & Production Management and one in her name for first-generation students.



Linda Stephenson started her career at Southwest Tech in September of 1975, and she began serving as the recruiter, athletic director, and student activities coordinator in 1979. In her role, Linda visited and recruited students from all 31 schools in the district, oversaw five athletic

teams and commencement ceremonies, and served as editor and supervisor of the school newspaper. Colleagues say that the relationships Linda built across the campus were the legacy that she left. In addition to her dedication to Southwest Tech, Linda is active in her church and community.

Southwest Tech Foundation Donor Honor Roll

The following individuals, businesses, and organizations made contributions to the Southwest Wisconsin Technical College Foundation between July 1, 2017, and June 30, 2018. The support of these individuals, businesses, and organizations is helping to shape the future of Southwest Tech and technical education in southwest Wisconsin!

* Denotes first-time donor

\$100,000 +

*Patrick A. and Jane M. Thiele

*3M

Sloan Implement

\$75,000 +

\$50,000-\$74,999

\$25,000-\$49,999

Saputo Cheese USA Inc.

\$10,000-\$24,999

Karen R. and Doug C. Knox

Sue M. Lewison

Tuescher Electric & Refrigeration - Donald and Susan Tuescher

Jason S. and Kathryn Y. Wood

Madison Community Foundation

QueenB Radio of Wisconsin

Upland Hills Health

\$5,000-\$9,999

John F. Haskins

*Denise A. Wachter

Alliant Energy Foundation

Districts Mutual Insurance

*Goldman Sachs Philanthropy Fund

Hartung Brothers, Inc.

*McFarlane Manufacturing Co., Inc.

Reddy Ag Service

Sielaff Corporation

\$1,000-\$4,999

Helen Mar and Terry L. '85 Adams

Susan S. Allen

Ruth M. Anderson

Shirley A. and Lawrence A. '03 Bowden

Jerome A. Brunner

Thomas J. Bublitz '69

Karen M. Campbell

Matthew M. and Holly L. Clendenen

Dennis R. and Stephanie R. Cooley

Donna J. Crubel '98

Paula vW. Dáil

*Duane C. DeYoung

Duane M. Ford

Kathleen E. Garrity

Karen K. Jessen

Linda K. Kious

John N. and Linda C. Kramer, Jr.

Connie J. and Brian F. '01 Larson

Elise M. Lindeman

David O. Martin

Nicholas H. May

Julie A. Molek

*Derek Montgomery

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Sharon K. Selleck-Lehman

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Adams Engineering & Surveying, LLC

Alliant Energy

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Design Homes, Inc.

Dillman, a Division of Astec, Inc.

Elmer G. Biddick Foundation

Fuller's Milker Center, Inc.

Golf Course Owners of Wisconsin (GCOW)

Grant Regional Health Center Foundation, Inc.

Gundersen Boscobel Area Hospital and Clinics

H & N Plumbing, Heating & Electrical Inc.

Kiwanis Club of Dodgeville

Lands' End

Larry's Welding & Manufacturing, Inc.

*LPL Financial Services

Mobile Track Solutions

Mound City Bank

Platteville Regional Chamber

*Royal Bank

Southwest Tech Professional Staff Association (PSA)

*Southwestern Wisconsin Community Action Program, Inc.

Spectrum Brands

TRICOR

United Fund of Iowa County, Inc.

Wisconsin Agri-Business Association

\$500-\$999

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Bradley D. and Peggy J. Biddick

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Virginia F. Bradford

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Derek J. and MJ Dachelet

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In memory of Julie Antonson

Lisa M. Saucke

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Randy S. Woodworth '98

Kristen J. Wubben

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Jim's Building Center, Inc.

*Lafayette County Promotions, LLC

Majestic View Dairy LLC

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MPC - Prairie du Chien

Prairie Industries Inc.

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*Robert W. Baird and Co. Inc. - Baird/Private

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Schmitt Woodland Hills

Southwest Tech Student Nursing Association (SNA) Club

Tri County Human Resource Association

Tri-State Auto Body Association

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*Universal Tank & Fabrication LLC

*V & F Roof Consulting & Service

\$100-\$499

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Lowell F. '98 and Nancy G. '74 Ahrens
Sam P. Amacher
*Nancy E. Ames
Katie M. Anderson
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Sara A. Bahl '02
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*Sara L. Biese
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Louise M. Bradley
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Mary E. Davis
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Marnie J. Easler '95
*Dakota J. '17 and Morgan C. '17 Ekman
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Jennifer R. Fonder '06
Carrie L. Frederick '07
*Mark T. and Kari S. Frederick
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*Charles D. Fuerstenberg '94
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 *Pete G. Adam
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 Rodney R. Adams '88
 *Adam D. Adrian '01
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 *Andy L. Ahrens '17
 *Matthew M. Aide '09
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 Jack R. '65 and Pat H. Andersen
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 *Caitlin P. Applebee '13
 *Rhonda M. Arndt '97
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 *Valerie M. Atkinson '13
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 *Carson L. Carpenter '17
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 *Margaret J. Cauffman '11
 Patricia K. Cauffman '96
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 Margaret L. Chubb
 *Floyd L. '08 and Lisa L. '08 Churchill
 Nicole L. Clapp
 Keith L. and Lynette S. '97 Clayton
 *Angela M. Cohen '00
 Bruce P. and Linda L. '93 Collins
 Darci S. Colsch
 Dennis C. '76 and Ellen M. '93 Conley
 David F. '00 and Arleen R. '96 Conner
 Harriet C. Copus
 *Denise S. Cottone '11
 *Marc B. '94 and Laurie A. '01 Couey
 *Rob C. Cowan '69
 *Kyle A. Crook '17
 Ashley B. Crubel
 Elizabeth A. '18 and Curtis G. '01 Cummins
 John E. Curtis '76
 *Gerald D. '03 and Andrea L. '04 Dannenberg
 *Dorothy A. Darnell '06
 Hap A. and Barb M. Daus
 *Susan M. Dax '92
 Penny A. Demert-Neal
 Krista S. Demo '04
 *Eldon D. DeWitt '71
 Joshua D. DeYoung '14
 *Kyle L. '10 and Heather '09 Dickey
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Jeff Dornink Memorial Scholarship Reaches Record 300+ Donors

“Some people come into our lives and leave footprints on our hearts and we are never ever the same,” artist Flavia Weedn once said. Jeff Dornink was one such person.

As a testimony of incredible support for the late Southwest Tech agriculture instructor from more than 300 donors who have contributed to the former faculty member’s memorial fund, the Jeff Dornink Memorial Fund has reached a major milestone, ensuring it is endowed for perpetuity.

“The Southwest Tech family was deeply impacted by the loss of Jeff Dornink,” said Southwest Tech Foundation Executive Director Holly Clendenen. “Donations have come from a variety of sources and many individuals, especially young alumni of Southwest Tech, have given their first gift to establish this fund at the endowed level.”

In total, there have been 90 new alumni donors and 197 new friend donors to this fund. The current number of gifts stands at 344 and counting from 324 different donors. “As far as I can tell, these are record numbers for any fund at the Southwest Tech Foundation,” said Gina Udelhofen, coordinator of annual giving, donor relations, and scholarships. “What makes this special is the outpouring of support from people he taught and who adored Jeff, but also the friends and colleagues he developed strong relationships with along the way. He was more than an instructor...Jeff was a friend and mentor to many.” The recipient of the Jeff Dornink Memorial Scholarship for 2018-19 is Levi Kindschi from Loganville.

Gone, but never forgotten

Jeff left an incredible legacy throughout the region and especially the agricultural community he served since 1986. In 1999, Jeff was hired as the Dairy Herd Management instructor at Southwest Tech. During his time at the college, he played an important role in the growth of his students and developed many deep, meaningful relationships with coworkers, alumni, and friends.

Dornink was an active community member and served on many councils and boards over the years in the agriculture industry, his community, and his church.

Jeff passed away on July 26, 2018, a day that will live on as a day of great loss for the Southwest Tech family. He left behind his loving wife Lynette and son Tyler.

Many of those who supported this scholarship left cards and notes which detailed their strong memories of their time with Jeff that depicted him as a devoted family man, an instructor who went above and beyond for his students, and as a human being who valued time spent with loved ones. “I remember my last



conversation with Jeff well,” said Brock Pelton, owner/manager of Calais LLC and a 2018 Southwest Tech graduate. “I’d told him a few months before that I would be taking over Calais, the business that I’d been working at since I was 11. It was out that Jeff was retiring at the end of the summer, and we were floating the idea of him becoming a salesperson for the business. Our parting words were to chat in a couple of weeks and get going from there. I put his number in my phone at that moment. Obviously, that call was never made. I never removed his contact and I don’t think I ever will. I hope this money goes to help spread Jeff’s legacy in ways that even he never imagined. The old adage goes, ‘Wise men plant trees in whose shade they know they will never sit in.’ I think Jeff believed in that statement, albeit he would’ve wished that to be a few more years off.”

Pelton made his first gift that day, which accompanied his note. He then added, “I hope to become as successful as Jeff dreamed that I could be. I owe him so much in thanks that I’ll have to wait to give him. Rest easy, to the best employee I never had,” Pelton concluded. Brock Pelton’s words perfectly sum up the feelings of so many who wanted to give something back to help secure Jeff Dornink’s legacy at Southwest Tech for countless years to come. With the memories of time shared with his favorite instructor, Pelton knows, as we all do, that we are far better off to have known Jeff—and lost him—than to have never known him at all.

A 2013 Dairy Herd Management graduate pledged his first gift of \$20.13 through the phonathon to support the Jeff Dornink Memorial Scholarship. When he sent in his donation with his pledge reminder, he crossed off the gift amount of \$20.13 and instead gave \$1,000, along with a note that read, “Jeff was my advocate and friend. His support made it possible for me to complete my degree in Dairy Herd Management in 2013. I am happy and pleased to support a scholarship that honors him. Thank you.”

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