

FACT BOOK 2018

For the First Six Months of Fiscal Year Ending September 30, 2018

2019年3月期第2四半期

Akatsuki Corp.

株式会社あかつき本社

1. Financial Highlights
財務ハイライト

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2014/9 six month	2015/9 six month	2016/9 six month	2017/9 six month	2018/9 six month
Revenue 営業収益	5,820	6,200	5,391	4,312	22,650	3,215	2,958	2,365	9,442	15,270
Gross profit 純営業収益	5,397	5,436	4,567	3,498	8,834	2,837	2,560	1,727	4,198	4,633
Selling, general and administrative expenses 販売費及び一般管理費	4,181	4,524	4,262	3,957	7,217	2,219	2,255	2,048	3,089	4,282
Operating income 営業利益	1,216	912	305	△458	1,616	617	305	△320	1,109	351
Ordinary income 経常利益	1,618	1,142	490	421	1,786	684	491	495	1,381	184
Extraordinary income 特別利益	101	746	211	979	258	27	207	8	0	183
Extraordinary losses 特別損失	182	41	1,678	578	8	33	33	118	0	7
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,457	1,727	△1,464	239	1,715	638	454	△120	1,118	139
Comprehensive Income 包括利益	1,405	1,781	△1,262	1,123	1,347	692	538	396	709	39
Shareholders equity 自己資本	7,875	9,403	7,637	7,870	10,782	8,183	9,598	7,440	9,740	11,950
Net Assets 純資産	9,181	11,101	9,435	9,027	12,467	9,604	11,856	10,204	11,352	13,630
Total Assets 総資産	25,824	26,994	21,933	27,868	53,498	25,130	29,623	33,608	52,501	58,014
Book value per share (¥) 1株当たり純資産 (円)	559	641	515	517	500	577	651	489	499	425
Earnings per share (¥) 1株当たり当期純利益 (円)	118	120	△99	15	93	45	31	△8	66	6

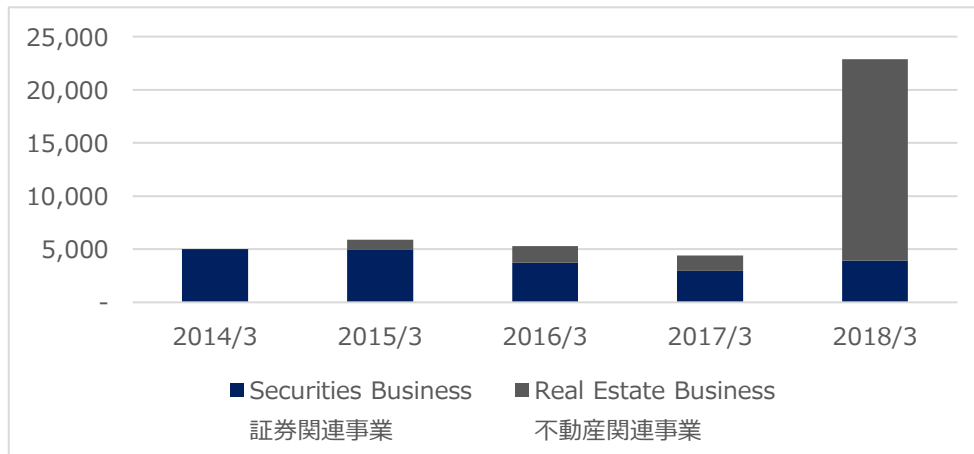
2. Sales and Operating Income by Business Segment
セグメント別の売上高及び営業利益

¥million 百万円

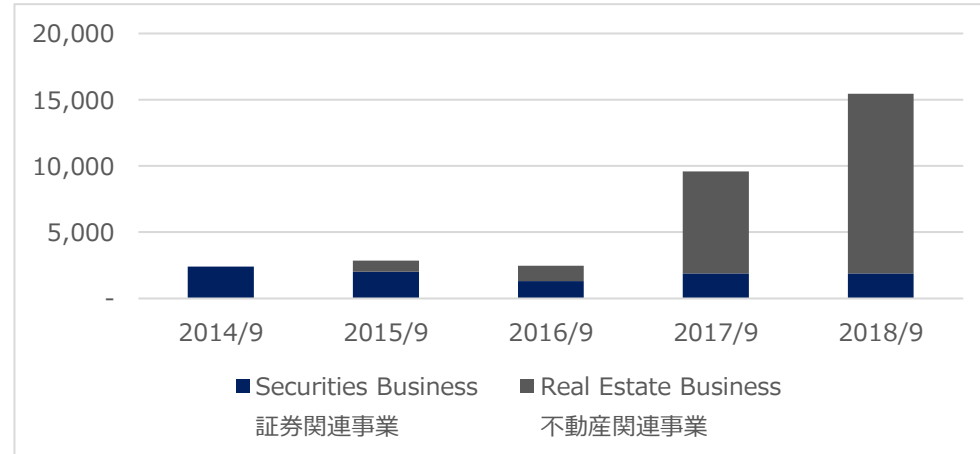
		2014/3	2015/3	2016/3	2017/3	2018/3
		twelve month	twelve month	twelve month	twelve month	twelve month
Securities Business 証券関連事業	Revenue 営業収益	4,991	4,937	3,738	2,974	3,915
	Operating Income 営業利益	1,548	1,293	447	△7	606
Real Estate Business 不動産関連事業	Revenue 営業収益	-	950	1,560	1,422	18,945
	Operating Income 営業利益	-	43	377	222	2,013

		2014/9	2015/9	2016/9	2017/9	2018/9
		six month	six month	six month	six month	six month
		2,415	2,016	1,301	1,877	1,892
		644	260	△147	234	144
		-	850	1,164	7,721	13,552
		-	298	203	1,422	870

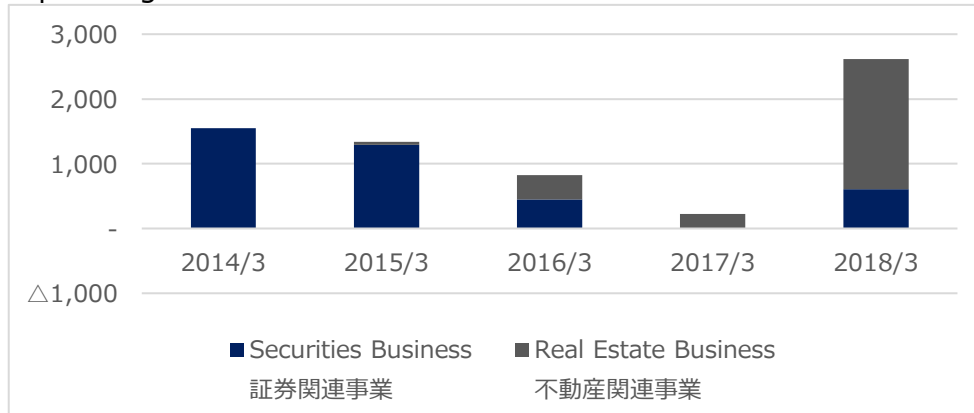
■ twelve month
Revenue 営業収益



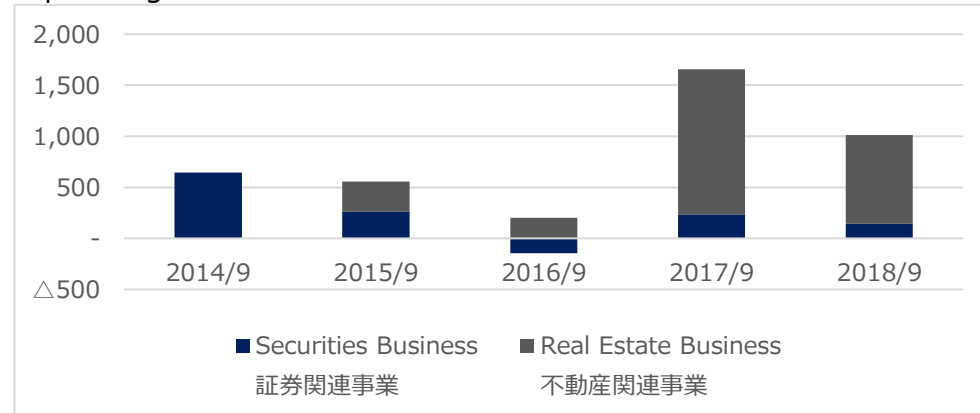
■ six month
Revenue 営業収益



Operating Income 営業利益



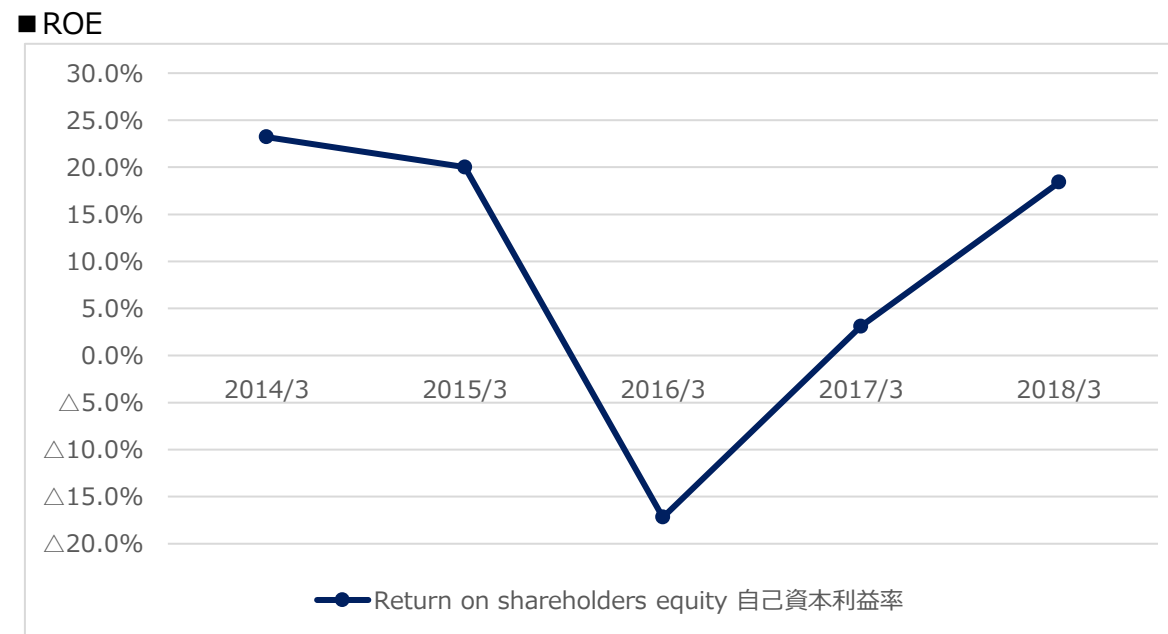
Operating Income 営業利益



3. Return on shareholders equity
自己資本利益率

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,457	1,727	△1,464	239	1,715
Shareholders equity 自己資本	7,875	9,403	7,637	7,870	10,782
Return on shareholders equity 自己資本利益率	23.2%	20.0%	△17.2%	3.1%	18.4%



4. Summary Consolidated Balance sheet
 連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2018/6 three month	2018/9 six month
Current assets 流動資産	20,598	21,447	18,678	21,050	42,334	43,475	46,802
Cash and deposits 現金及び預金	3,830	6,035	5,956	6,628	7,908	9,551	13,451
Trading products トレーディング商品	939	1,042	964	1,014	1,449	704	625
Margin transaction assets 信用取引資産	9,183	7,136	5,649	5,752	5,166	4,561	4,189
Real estate for sale 販売用不動産	-	-	178	508	21,044	21,822	22,403
Non-current assets 固定資産	5,206	5,537	3,253	6,817	11,163	11,647	11,211
Property, plant and equipment 有形固定資産	516	517	426	4,712	7,210	7,659	7,601
Goodwill のれん	379	472	401	34	2,230	2,178	2,126
Investment securities 投資有価証券	3,475	3,966	1,335	964	483	441	408
Total assets 総資産	25,824	26,994	21,933	27,868	53,498	55,122	58,014

4. Summary Consolidated Balance sheet
 連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2018/6 three month	2018/9 six month
Current liabilities 流動負債	15,767	15,130	11,841	15,345	28,964	29,501	27,108
Margin transaction liabilities 信用取引負債	5,648	3,025	1,839	4,218	2,052	1,702	1,569
Short-term bonds payable 短期社債	3,503	4,950	4,000	4,000	4,000	5,000	3,000
Short-term loans payable 短期借入金	600	-	377	350	13,670	13,931	13,490
Current portion of long-term loans payable 1年内返済予定の長期借入金	-	-	-	-	465	382	652
Current portion of long-term Non-recourse loans payable ノンリコース1年内返済予定の長期借入金	-	-	-	56	101	109	109
Income taxes payable 未払法人税等	116	179	71	0	421	81	164
Non-current liabilities 固定負債	838	725	619	3,475	12,046	13,296	17,256
Bonds payable 長期社債	-	-	-	-	1,000	1,000	3,000
Long-term loans payable 長期借入金	-	-	-	-	6,451	7,079	9,019
Non-recourse Long-term loans payable ノンリコース長期借入金	-	-	-	2,580	3,354	3,876	3,836
Total liabilities 負債合計	16,643	15,893	12,497	18,840	41,030	42,817	44,383
Shareholders' equity 株主資本	7,884	9,398	7,613	7,475	10,714	10,614	11,977
Non-controlling interests 非支配株主持分	1,301	1,694	1,792	1,155	1,663	1,665	1,658
Net asset 純資産	9,181	11,101	9,435	9,027	12,467	12,305	13,630
Total liabilities and net assets 負債・純資産合計	25,824	26,994	21,933	27,868	53,498	55,122	58,014

5. Key Statistics(Total Estate Co.)
 主要な経営指標 (株式会社トータルエステート)

Type-A タイプA	Buy vacant family-size units, renovate and sell 賃借人なしの空室中古マンションを購入後、直ちにリノベーションを施し売却するケース
Type-B タイプB	Buy family-size units under lease contract, hold till the tenants move out, renovate and sell 賃借人付の中古マンションを購入後、一定期間賃料収入を得、賃借人退去後にリノベーションを施し売却するケース

			2017/6 three month	2017/9 three month	2017/12 three month	2018/3 three month	2018/6 three month	2018/9 three month
Purchase 仕入	Type-A	units 戸	156	161	166	175	159	147
	Type-B	units 戸	29	52	105	51	46	50
	total	units 戸	185	213	271	226	205	197
Sale 販売		units 戸	114	170	137	147	162	170
Purchase 仕入	Type-A	units 戸	356	353	386	421	426	418
	Type-B	units 戸	187	233	334	378	416	451
	total	units 戸	543	586	720	799	842	869