

FACT BOOK 2019

For the First Nine Months of Fiscal Year Ending December 31, 2019

2020年3月期第3四半期

Akatsuki Corp.

株式会社あかつき本社

1. Financial Highlights
財務ハイライト

¥million 百万円

	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2019/3 twelve month	2015/12 nine month	2016/12 nine month	2017/12 nine month	2018/12 nine month	2019/12 nine month
Revenue 営業収益	6,200	5,391	4,312	22,650	35,737	4,195	3,248	16,219	23,716	24,039
Gross profit 純営業収益	5,436	4,567	3,498	8,834	10,016	3,655	2,554	6,590	7,051	7,301
Selling, general and administrative expenses 販売費及び一般管理費	4,524	4,262	3,957	7,217	8,209	3,307	3,000	5,181	6,336	6,377
Operating income 営業利益	912	305	△458	1,616	1,806	347	△445	1,408	714	923
Ordinary income 経常利益	1,142	490	421	1,786	1,355	514	432	1,738	408	530
Extraordinary income 特別利益	746	211	979	258	183	207	959	258	183	3
Extraordinary losses 特別損失	41	1,678	578	8	2	1,649	575	1	-	69
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,727	△1,464	239	1,715	1,031	△1,202	226	1,594	268	375
Comprehensive Income 包括利益	1,781	△1,262	1,123	1,347	928	△1,023	995	1,166	162	414
Shareholders equity 自己資本	9,403	7,637	7,870	10,782	12,320	7,881	7,870	10,072	12,019	12,282
Net Assets 純資産	11,101	9,435	9,027	12,467	12,400	10,223	9,027	11,519	13,442	12,362
Total Assets 総資産	26,994	21,933	27,868	53,498	54,544	24,946	27,868	52,485	56,241	58,572
Book value per share (¥) 1株当たり純資産 (円)	641	515	517	500	409	532	517	508	399	396
Earnings per share (¥) 1株当たり当期純利益 (円)	120	△99	15	93	39	△82	15	90	10	12

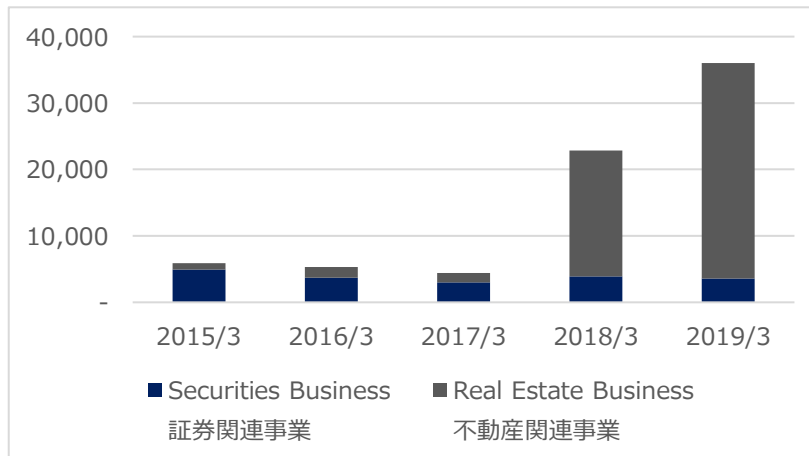
2. Sales and Operating Income by Business Segment
セグメント別の売上高及び営業利益

¥million 百万円

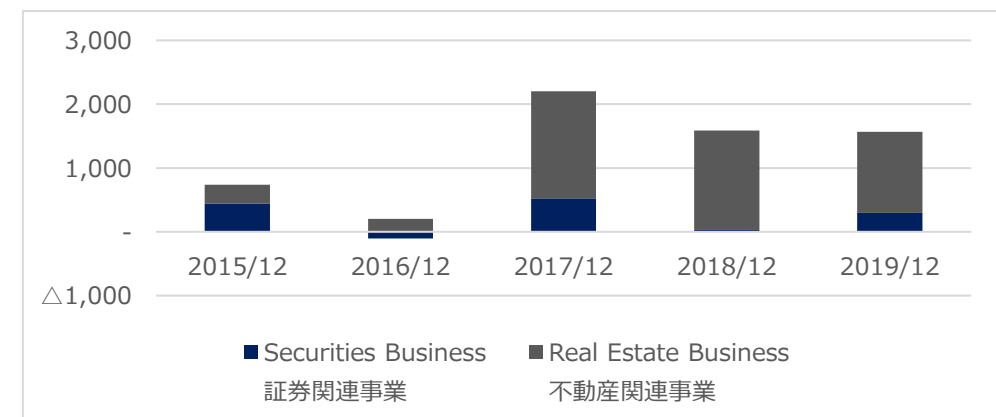
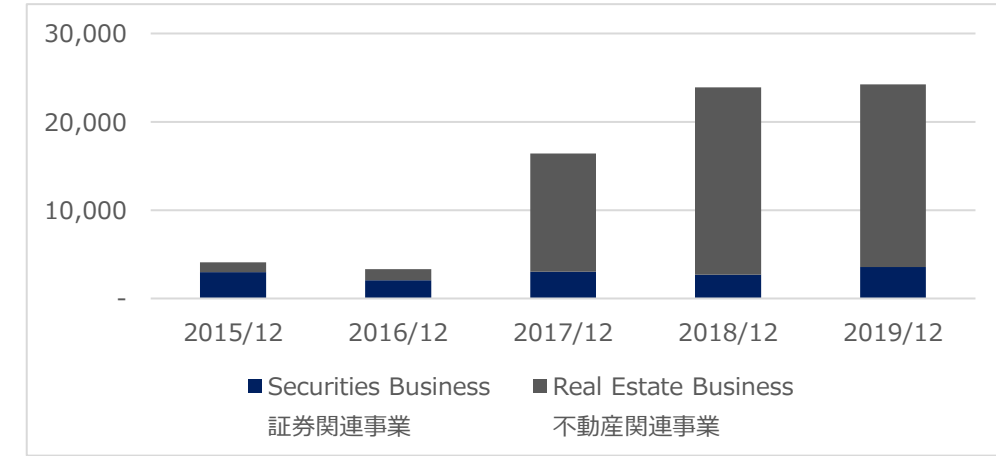
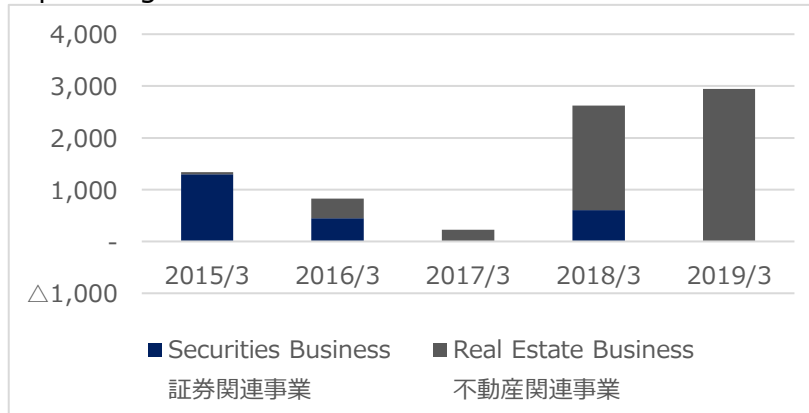
		2015/3	2016/3	2017/3	2018/3	2019/3
		twelve month	twelve month	twelve month	twelve month	twelve month
Securities Business 証券関連事業	Revenue 営業収益	4,937	3,738	2,974	3,915	3,559
	Operating Income 営業利益	1,293	447	△7	606	1
Real Estate Business 不動産関連事業	Revenue 営業収益	950	1,560	1,422	18,945	32,468
	Operating Income 営業利益	43	377	222	2,013	2,939

2015/12	2016/12	2017/12	2018/12	2019/12
nine month	nine month	nine month	nine month	nine month
2,989	2,083	3,028	2,672	3,583
445	△108	525	31	298
1,114	1,254	13,373	21,243	20,636
293	205	1,678	1,554	1,268

■ twelve month
Revenue 営業収益



Operating Income 営業利益



3. Return on shareholders equity

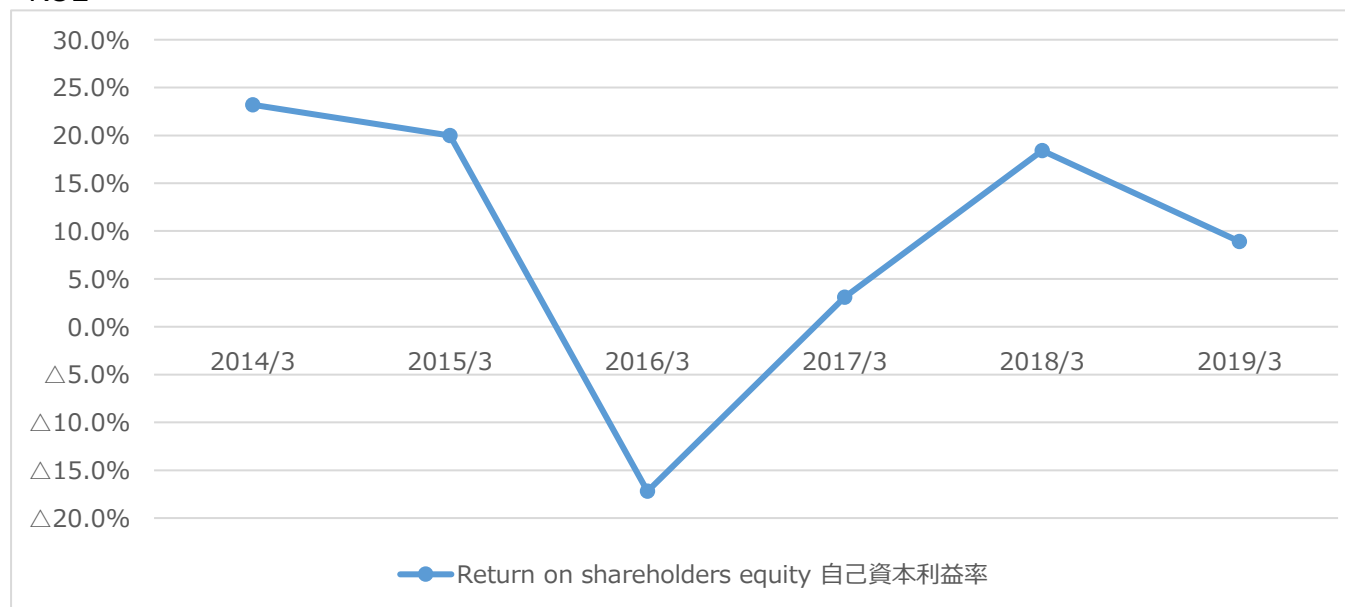
自己資本利益率

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2019/3 twelve month
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,457	1,727	△1,464	239	1,715	1,031
Shareholders equity 自己資本	7,875	9,403	7,637	7,870	10,782	12,320
Return on shareholders equity 自己資本利益率	23.2%	20.0%	△17.2%	3.1%	18.4%	8.9%

2019年3月期

■ ROE



4. Summary Consolidated Balance sheet
 連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2019/3 twelve month	2019/6 three month	2019/9 six month	2019/12 nine month
Current assets 流動資産	20,598	21,447	18,678	21,050	42,334	48,687	47,929	52,494	52,037
Cash and cash equivalents 現金及び預金	3,830	6,035	5,956	6,628	7,908	12,747	12,003	14,586	13,173
Trading assets トレーディング商品	939	1,042	964	1,014	1,449	1,065	829	851	616
Margin transaction assets 信用取引資産	9,183	7,136	5,649	5,752	5,166	3,099	2,827	2,753	2,631
Inventories 販売用不動産	-	-	178	508	21,044	25,241	25,770	27,056	26,528
Non-current assets 固定資産	5,206	5,537	3,253	6,817	11,163	5,857	5,824	5,899	6,535
Property, plant and equipment 有形固定資産	516	517	426	4,712	7,210	2,572	2,313	2,292	2,973
Goodwill のれん	379	472	401	34	2,230	2,005	1,949	1,893	1,836
Investment securities 投資有価証券	3,475	3,966	1,335	964	483	404	677	730	736
Total assets 総資産	25,824	26,994	21,933	27,868	53,498	54,544	53,754	58,394	58,572

4. Summary Consolidated Balance sheet
連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2019/3 twelve month	2019/6 three month	2019/9 six month	2019/12 nine month
Current liabilities 流動負債	15,767	15,130	11,841	15,345	28,964	24,502	24,479	28,147	29,739
Margin transaction liabilities 信用取引負債	5,648	3,025	1,839	4,218	2,052	903	1,121	1,210	1,060
Current portion of bonds 短期社債	3,503	4,950	4,000	4,000	4,000	4,000	5,000	5,000	5,000
Short-term borrowings 短期借入金	600	-	377	350	13,670	11,195	9,395	10,178	9,579
Current portion of long-term borrowings 1年内返済予定の長期借入金	-	-	-	-	465	1,001	1,047	1,302	1,908
Current portion of long-term Non-recourse borrowings ノンリコース1年内返済予定の長期借入金	-	-	-	56	101	60	60	703	1,673
Income taxes payable 未払法人税等	116	179	71	0	421	154	174	174	91
Non-current liabilities 固定負債	838	725	619	3,475	12,046	17,620	17,110	17,730	16,449
Bonds payable 長期社債	-	-	-	-	1,000	4,000	3,000	3,000	3,000
Long-term borrowings 長期借入金	-	-	-	-	6,451	9,513	9,729	10,990	10,102
Long-term Non-recourse borrowings ノンリコース長期借入金	-	-	-	2,580	3,354	2,626	2,846	2,188	1,652
Total liabilities 負債合計	16,643	15,893	12,497	18,840	41,030	42,144	41,611	45,898	46,210
Equity attributable to owners of the Company 株主資本	7,884	9,398	7,613	7,475	10,714	12,352	12,103	12,415	12,274
Non-controlling interests 非支配株主持分	1,301	1,694	1,792	1,155	1,663	58	58	58	68
Net asset 純資産	9,181	11,101	9,435	9,027	12,467	12,400	12,143	12,495	12,362
Total liabilities and equity 負債・純資産合計	25,824	26,994	21,933	27,868	53,498	54,544	53,754	58,394	58,572

5. Key Statistics(Total Estate Co.)

主要な経営指標（株式会社トータルエステート）

Type-A タイプA	Buy vacant family-size units, renovate and sell 賃借人なしの空室中古マンションを購入後、直ちにリノベーションを施し売却するケース
Type-B タイプB	Buy family-size units under lease contract, hold till the tenants move out, renovate and sell 賃借人付の中古マンションを購入後、一定期間賃料収入を得、賃借人退去後にリノベーションを施し売却するケース

For the First Nine Months of Fiscal Year Ending December 31, 2019

			2018/6	2018/9	2018/12	2019/3	2019/6	2019/9	2019/12
			three month	three month	three month	three month	three month	three month	three month
Purchase 仕入	Type-A	units 戸	159	147	139	130	125	167	111
	Type-B	units 戸	46	50	54	90	62	75	25
	total	units 戸	205	197	193	220	187	242	136
Sale 販売		units 戸	162	170	176	216	189	172	176
Inventories 在庫	Type-A	units 戸	426	418	398	335	292	322	277
	Type-B	units 戸	416	451	488	555	590	630	635
	total	units 戸	842	869	886	890	862	952	912