

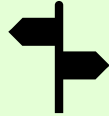
OCTOBER 2024



New Ocean Ship Transportation for Client Notebooks in North America

Why Ocean Ship?

Ocean ship is currently available on Latitude, Latitude Edu, Precision and Rugged notebooks shipping from Asia ODMs* to North America



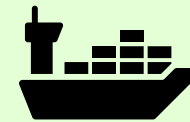
Flexible options

Now providing shipping options across both online and offline tools



Lower emissions

Ocean transportation results in significantly lower carbon emissions compared to air transportation, with an average reduction of 85%-91% across transport routes.¹



Warehousing on water

Reduced inventory costs as ships serve as storage points

*Ocean ship is available in Single Pack or Multipack packaging designs.



Products and shipping locations


- Ocean Shipping is available on CTO/BTO Client notebooks: Latitude, Latitude Edu, Rugged and Precision NBs
- Ocean Shipping adds extended LT (lead time)



Asia ODMs

- China 
Large Enterprise, Enterprise
- Vietnam 
Large Enterprise, Enterprise
- Taiwan 
Federal

 Fast boat (5-6 weeks LT)

 Slow boat (7-8 weeks LT)



Who should choose Ocean Ship?

Highlights for consideration

- Large Enterprise, Enterprise, and Federal customers
- Orders with a 5+ week MABD.
- Utilizing warehousing services like Ready Stock or Life Cycle Hub.
- Sustainability-minded.



Ocean Shipping on DSA

200080 [800-BBQK]

Transportation from ODM to region

Filter Option:

Transportation from ODM to region	Delta Price	List Price	Margin	Unit Cost	Delta Cost	Source	LT	FL
<input checked="" type="radio"/> Standard Shipment (VS) [G1R983] [800-BBQK]	\$0.00	\$0.00	↓ (\$8.08)	\$8.08	\$0.00	Dell	1	00
<input type="radio"/> Ocean Ship [GJWQN39] [340-AFOJ]	\$0.00	\$0.00	★ \$0.00	\$0.00	(\$8.08)	Dell	50	00

Where to order Ocean Ship?

Ocean Ship is available as a transportation option from 9/4/2024 on DSA and Dell Premier

Ocean Shipping on Dell Premier

Components Services & Support Monitors and Accessories Features

Packaging Mix Model Ship, 65W, Laptop

Processor Fully Configurable up to i7 13th Gen Processor

Operating System **Transportation from ODM to region** [Collapse](#)

Base Options Standard Shipment (VS) \$0.00

Memory **Ocean Ship** **Selected**

Storage

Display **Windows AutoPilot** is Windows Autopilot a right solution for you? [Collapse](#)

Wireless AutoPilot w/G-Tag Collect ONLINE ONLY \$0.00

Mobile Broadband **No AutoPilot** **Selected**

Primary Battery AutoPilot \$0.00

Camera Which camera is right for you?
FHD/IR Camera with ExpressSign-In + Intelligent Privacy, Temporal Noise Reduction,Camera Shutter,MIC

Secured Component Verification Cloud [Collapse](#)

None **Selected**

Secured Component Verification Cloud + \$13.58

Estimated Value \$4,496.00
Total Savings \$2,255.83
Dell Price \$1,430.17

Selections may result in additional updates to the overall configuration, which may impact the price for Support and Services and the total overall price and savings for this product.

Ships between 7/31/2024 and 8/2/2024
[View Delivery Dates](#)

[Save Changes](#)

[Review](#)

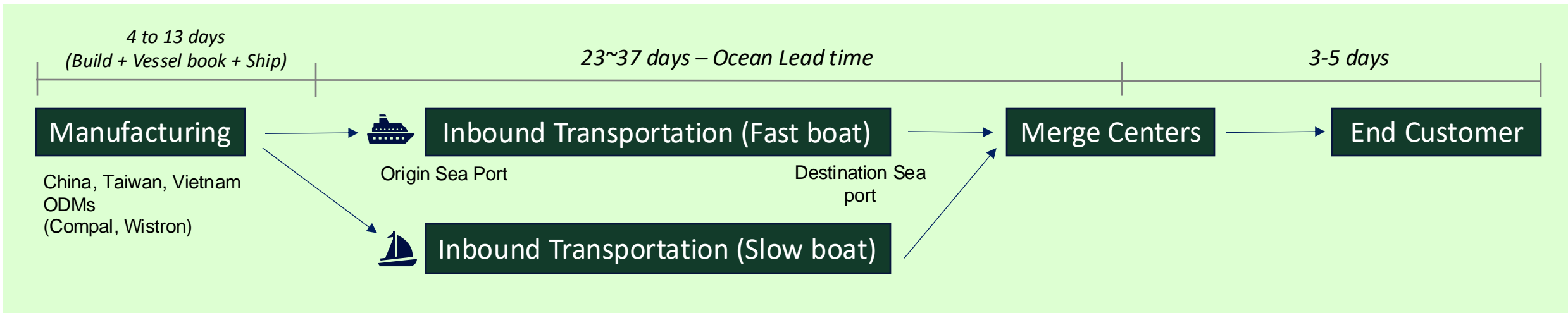
Order Code scto7440usnp

CTO Shipping Leadtime: Air vs Ocean

Air Shipping leadtime (1-2wks Lead Time)



Ocean Shipping leadtime (5-8wks Lead Time)

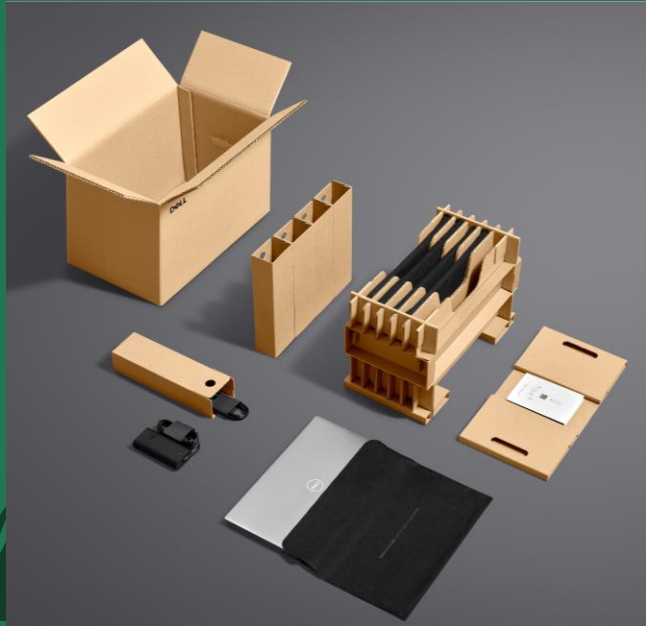




Multipack Sustainability Benefits

Dell Multipack solutions

We offer multipack shipping on select Dell servers, notebooks and desktops.



MULTIPACK PHASE
2 FOR NOTEBOOKS:

100%

Made with 100% recycled or renewable materials.
Elimination of EPE foam and plastic bags

EPEAT

Compliant with eco label requirements
Applicable to CY24 products

Reduce packaging waste



Using fewer boxes requires fewer materials to deliver the same number of products. Reduces the amount of transportation needed to deliver the same number of products. By efficiently packing and shipping our products, we create less waste for our customers to manage. We also use recycled materials in the packaging wherever possible, so less material ends up in landfills.

Simplified unboxing



Shipping multiple products in a single package reduces the time it takes to open, unbox and clean up packing materials. This results in significant time savings when deploying and installing new equipment.

Easier to manage and organize



Receiving hundreds or even thousands of products at once requires a lot of planning and organization. Multipack can help us increase the number of products in a box, which reduces the number of boxes needed for a deployment and results in significant space savings with fewer packages.

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