



May 14, 2020

Company Name: Insource Co., Ltd.
 Representative: Takayuki Funahashi
 Representative Director and CEO
 (Code number: 6200, The First Section of the
 Tokyo Stock Exchange)

Contact: Shigeo Fujimoto
 Director, Executive Officer and CFO
 (Corporate Management Department)
 (TEL.+81-(0)3-5259-0070)

Notification: Revision of FY19 Consolidated Financial Forecast

Insource Co. has reviewed current trends in its performance and revised its sales and profits of FY19 Consolidated Financial Forecasts that were announced on April 2, 2020.

1. Revision of FY19 Consolidated Financial Results (October 1, 2019 – September 30, 2020)

	Net sales	Operating profit	Ordinary profit	Profit attributable to shareholder of parent company	Earnings per share
Previous forecast(A)	mil yen 6,800	mil yen 1,520	mil yen 1,515	mil yen 1,000	Yen sen 47.57
Revised forecast (B)	5,490	885	870	565	26.88
Change (B-A)	▲1,310	▲635	▲645	▲435	
Percentage change (%)	▲19.3%	▲41.8%	▲42.6%	▲43.5%	
(Reference) FY18	5,608	1,303	1,298	835	39.73

*At the Board of Directors held on June 3, 2019, we resolved to conduct a 1.25-for-1 stock split of its common stock from September 1, 2019 as an effective date. "Earnings per share" is calculated on the assumption that the stock split was implemented at the beginning of the previous fiscal year.

*The above forecasts are based on the results of trainings conducted in April and the assumptions that voluntary self-restraint period will be extended during May and June and our business activities will gradually return to normal from July onwards. Please be noted that actual results may likely differ from ones predicted previously due to several factors.

2. Reasons for Revision

Our business performance during 1H FY19 had been changing steadily at first thanks to the market demands where improving labor productivity was desired; however, our training businesses (On-Site Training and Open Seminars) have been affected since March by the state of emergency declared by the Japanese Government to prevent the new coronavirus from spreading. In line with this situation, each of our group developed Online Trainings promptly and focused on sales of e-Learnings for home learning and LMS, but both net sales and every profit will be expected to fall below the original expectations.

Compared with the previously announced forecast, we expect net sales to decrease by 19.3% to 5,490 million yen, operating profit by 41.8% to 885 million yen and ordinary profit by 42.6% to 870 million yen.

In addition, we will pay FY19 dividends per share at 18.50 yen as initially planned.