

MVP to Enterprise ready

You Dream. We Build. Together We Disrupt.

CASE STUDY : TALA SECURITY

Background

CLIENT
Tala Security

INDUSTRY
Cybersecurity

HEADQUARTERS
Fremont, CA

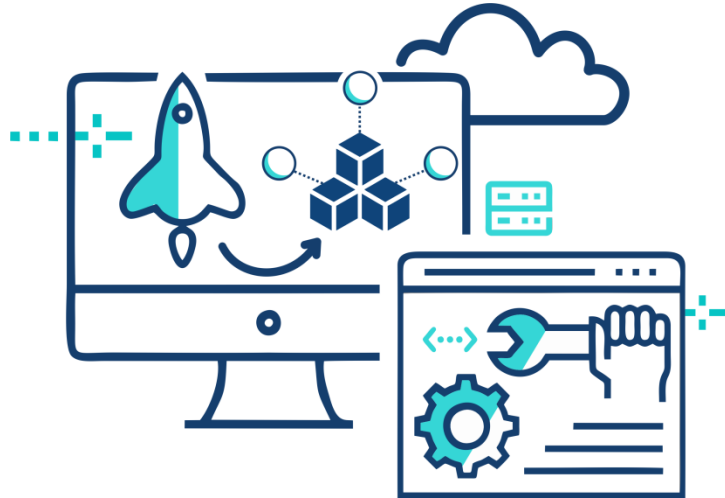
FOUNDED
2016



PRODUCT USP

Tala Security offers an agent-less advanced AI-powered security solution to large enterprises. It protects mobile and PC users from malicious attacks that leverage web browsers to steal data.

Challenges



Making an MVP enterprise-ready

The founders of Tala Security conceived an idea to secure web experience for users by protecting inline scripts.

Several large enterprises displayed an interest in buying the initial product.

Tala Security had to create an enterprise ready product quickly to take advantage of this initial interest.

Solution

We set up a dedicated team of engineers who worked closely with the founders on :



Improving PERFORMANCE

Reduced response time
from 150ms to 2ms for
Apache & NGINX versions



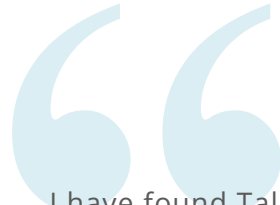
Developing WINDOWS VERSION

Developed IIS version to
cater to 40% of the web
server market



Onboarding CUSTOMERS QUICKLY

Implemented single-click
installation for IIS and
customized offering swiftly



I have found Talentica engineers to be extremely smart, energetic, proactive and innovative. Almost all of them have a rare combination of enthusiasm, perseverance, and technical depth as well as breadth. As a result, they make complex tasks seem simple! Hats off to the company's management.

Sanjay Sawhney

Co-Founder & VP Engineering
Tala Security

Results



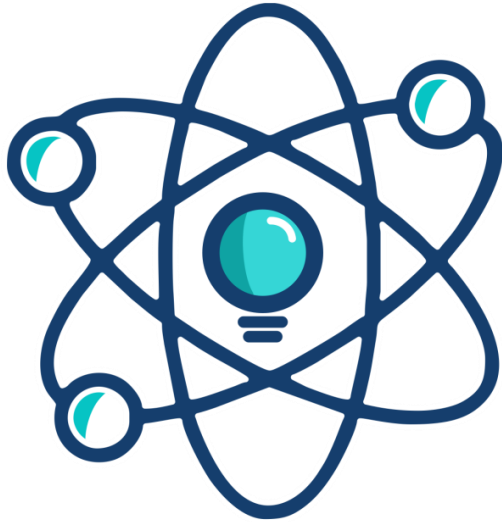
NEW CUSTOMERS

Acquired 5 large enterprises as paying customers within few months



FUNDING

Raised \$3 million in a new funding round



Technology

React.js
Node.js
Spark
Cassandra
PostgreSQL
ElasticSearch
Python

Infrastructure

AWS
Docker



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Lets Disrupt Together!

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